Verkada

The New Generation Physical Security and Smart Building Platform

Verkada's General Contractor team provides dedicated support, resources and workflows to GC's, allowing your teams to bring the highest value to your customers with security technology. This includes helping establish security technology specifications, bidding on projects with no specs or performance specs and supporting GC procurement strategies.

Our offerings

Single point of contact technology

- GC Partner support
- Strategic pricing
- Verkada's Value

Project intake

- Client presentations
- Sub/Partner project quotes

Office or jobsite security

- Design support & resources
- Product for testing

Verkada's value

Industry leading security technology platform

- Customer advisory board for product feedback loop and commitment to customer-centric innovation
- Accurate pricing and lower total cost of ownership
- Hybrid cloud infrastructure with local and cloud-based storage
- Centralized management from a single pane of glass

A&E program

- Engineering and design-build project support
- Dedicated team, estimating and precon support
- Design resources

Channel program

- Global network of integrators, resellers and distributors
- Verkada Certified Engineer (VCE) technical training across Verkada product stack
- VPSN installation network

Global reach and innovation hubs

- 24/7 technical support
- Offices around the world
- AWS data shards in the United States, Europe, and Asia-Pacific

Solutions for all markets verticals

- Multi-family
- Hospitality
- Education
- Government
- Commercial office
- Industrial & manufacturing
- Mixed use development
- Healthcare
- Biotech & life sciences
- Retail & restaurants

Global offices

- San Mateo, California, United States
- Austin, Texas, United States
- Salt Lake City, Utah, United States
- Tampa, Florida, United States
- Phoenix, Arizona, United States
- Philadelphia, Pennsylvania, United States
- New York, New York, United States
- London, United Kingdom
- Sydney, Australia
- Mexico City, Mexico
- Toronto, Canada
- Taipei, Taiwan
- Tokyo, Japan
- Seoul, South Korea
- Krakow, Poland

Verkada license offerings

No NVRs or DVRs
– up to 365 days of onboard storage

Unlimited user seats and cloud archiving

Up to 10-year warranty and predictable renewal costs

24/7 technical support via email, phone or live chat

Easy multi–site management with cloud–based software

Automatic updates to unlock features and maintain security

DPR CONSTRUCTION   BLACK & VEATCH   Rogers-O'Brien CONSTRUCTION   HITT   MasTec   Kiewit   PULTE GROUP

33,000+
Customers*

15
Global offices

7,000+
Partners

700,000+
Devices deployed globally

*Customer count is being kept the same as last quarter because Sales Ops is changing how they measure customers (counting 'active customers' rather than 'customers who have purchased over SX') so we're expecting the number to go down with the new methodology.