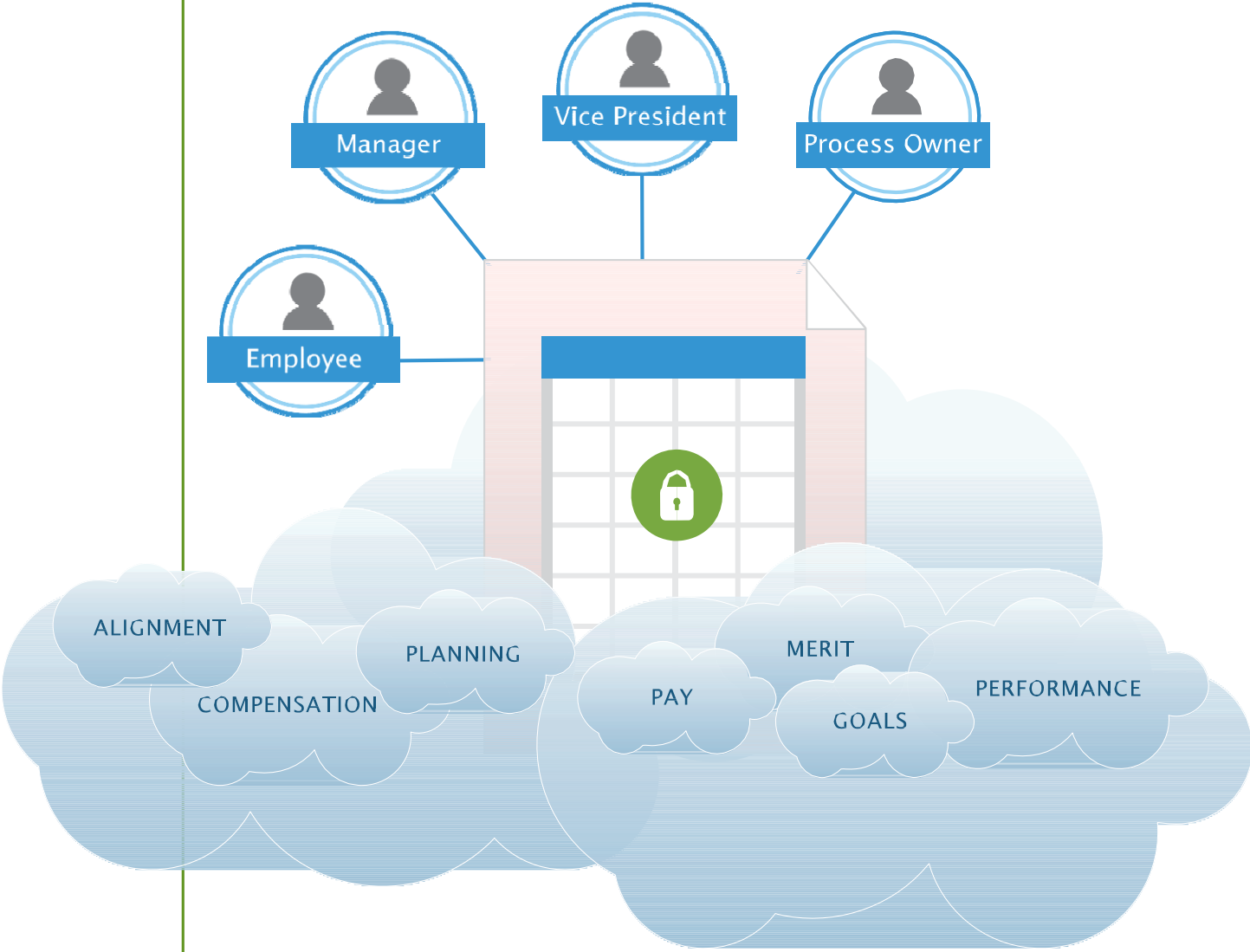


The Multi-User Compensation Spreadsheet

Keep the flexibility of the spreadsheet by merging it with the power and security of an HRIS Application



The Multi-User Compensation Spreadsheet

A New Alternative

Compensation departments have struggled for years with trying to effectively manage the task of collecting and analyzing employee data to support various Compensation functions.

These functions include such tasks as:

- Pay and Merit
- Bonus and Incentive
- Equity
- Compensation Planning
- Performance



Freedom

Power

Customization

Security

Scalability

Typically, the Comp department is left with two options to deal with these tasks:

1) Create spreadsheets, email them around to the co-workers responsible for completing the required data and then dealing with all the responses.

2) Implement a costly HRIS application software package in an attempt to automate and improve the manual processes with a single, integrated database solution.

With the first option, spreadsheets give the Comp department the flexibility to design a custom sheet to support the collection of the specific compensation data needed. However, this manual spreadsheet process creates a large number of serious issues for the Comp department in terms of management and control. The second option is to implement an HRIS solution. While addressing the issue of management and control, the HRIS solution comes at a high financial cost and is typically difficult to implement. Not to mention, after the HRIS is implemented, in many instances the new software is “bulky” and “less friendly” than the original spreadsheet process. This, in turn, sends the users right back to emailing the more flexible but difficult to manage spreadsheet. The dilemma is that each option has its own set of weaknesses and may not leave the Compensation department with a clear choice.

A new alternative is emerging which addresses many of these Compensation data collection processes by merging the flexibility of the spreadsheet with the security and scalability typically found in HRIS applications. We call this new, powerful breed of spreadsheet: **"The Multi-User Compensation Spreadsheet"**.

What is a Multi-User Compensation Spreadsheet?

A Multi-User Compensation Spreadsheet is a centralized, shared spreadsheet that can be accessed across the Comp department and, additionally, the entire enterprise.

A Multi-User Compensation Spreadsheet is a centralized, shared spreadsheet that can be accessed across the Comp department and, additionally, the entire enterprise. These Comp spreadsheets are **not** emailed around or placed on a shared folder but rather are **securely** shared with multiple users and can be accessed anytime from anyone (if authorized) from anywhere. In order to address these requirements, these spreadsheets include enterprise-level security and scalability.

Security

In order to safely share a centralized spreadsheet with multiple users, the security model of the Multi-User Compensation Spreadsheet defines the access a given user has to the rows, columns and cells inside of a sheet... not just a sheet itself. Most online spreadsheets deal with security only at the “sheet-level”, not down inside the sheet. Sheet-level security is typically too simplistic and generic to respond to the real-world shared security demands of a shared Comp spreadsheet within the enterprise. Very rarely does a user (unless a Comp administrator) have visibility and access to ALL rows and columns. By definition, a comp data collection process is the allocation of a set of rows and columns for a given user to respond to. Most shared spreadsheets cannot deliver this capability which in turn renders them useless in the enterprise world. The Multi-User Compensation Spreadsheet, however, contains a **dynamic security model** to ensure a given user only sees the sections of the sheet that they are authorized to see.

Scalability

It is not uncommon for hundreds of users across the enterprise to access a shared Comp spreadsheet. As a result, scalability becomes another major issue the Multi-User Comp Spreadsheet must address. Traditional spreadsheet file systems typically start to degrade when only a few users try to access the same sheet at the same time. The Comp Spreadsheet therefore must be able to manage multiple, simultaneous users while at the same time maintaining data integrity through the use of commitment control and other conflict resolution strategies down to the cell-level.

Additionally, the Multi-User Compensation Spreadsheet preserves its familiarity to the end-user because it maintains the simple spreadsheet

interface that users are accustomed to. In fact, it may be the exact same sheet layout that they have been using for years, just now in a centralized setting. This makes the user acceptance and ramp up much quicker than in the implementation of traditional HRIS solutions.

Transform Sheets to Custom User Views

Most HRIS applications share responsibility for different areas based on user role and step in the process but ordinary spreadsheets are designed to be single user systems. Converting a “single user” spreadsheet into a “multi-user spreadsheet” involves much more than just adding a “sharing” capability to identify which users can access the sheet. This “sharing” approach is too simplistic and does not deal with the critical issue of users needing to fill different portions of the spreadsheet.

And, at the same time, those users **cannot** view or update other areas of the same sheet. So the typical approach is for the originator to create a new spreadsheet by cutting and pasting rows and columns specific to the user (typically based on job role and process step) and then emailing that new spreadsheet to them. This “create a new sheet then attach it to an email” process is repeated over and over again for as many users and/or job roles affected by the spreadsheet.

So, how can a single Comp spreadsheet be re-engineered to deal with the need to partition sections of the sheet and presenting those sections to each user on a “need to know”

basis without emailing new sheets? The answer is to design the Multi-User Compensation Spreadsheet to allow “custom user views” for each combination of roles, process steps and rules. These custom views organize the sections (row, columns, cells) into a logical arrangement that is needed to support the desired comp task. These views are then presented to the desired user(s) at the appropriate time to allow for the entry of their specific data. However, the update of values in those cells in these custom user views actually update the physical cells in the spreadsheet. In other words, custom views are **not** copies of the cells in the sheet but, rather, the views provide an access path to those cells instead.

The
Multi-User
Compensation
Spreadsheet allows
custom user views for
each combination
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and
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To the end user, it looks and behaves like a stand-alone sheet, but in reality the changes actually occur real-time on the actual cells in the physical sheet. Therefore, making updates to those cells immediately available to all other users who have access to those same cells (even from different views).

Finally, since most data collection tasks tend to be “row” oriented, the spreadsheet in reality is operating like a database.

The implication to the Multi-User Compensation Spreadsheet is that it needs to support typical “database” type functions. These database functions include features such as “form” entry and update (instead of entry in a row in a sheet), key/value lookup, add, update and delete logic. The framework of the Multi-User Compensation Spreadsheet provides a much more dynamic platform to support these requirements.

Key features of “user views” in the Multi-User Compensation Spreadsheet include:

- **All user views must work off the same data in the sheet**
- **Views need to apply to rows, columns and cells in addition to sheets**
- **Users only see and change what they are allowed to see and change, based on their needs**
- **User-defined filtering and sorting of data arranges the data in meaningful order**
- **User-defined reporting of data**
- **Database capabilities with add/update/delete/lookup logic**
- **All user views are integrated into the data and application security model**

Issues with Emailed Spreadsheets and how Multi-User Compensation Spreadsheets Respond

Following is a list of common issues and objections with emailing attached spreadsheets to other users as part of a data collection process and how the Multi-User Compensation Spreadsheet responds to these issues.



Version Control/Change Management/Standardization

Issue: Once a spreadsheet is emailed to another person, there is no assurance that any subsequent updates to the structures, formulas, validations, etc. can be implemented effectively. In order to implement any changes that the originator makes, they must be communicated to all those users who then in turn must apply those changes to their versions.

Response: As there is only one version of the Multi-User Compensation Spreadsheet, all changes made to that version are immediately made available to all users that have been shared to that spreadsheet. Thus ensuring that all users are working with the latest, approved version of the sheet.

Oops!



Inaccurate Calculations

Issue: Each user has their own spreadsheet, so the risk exists that a user might change a formula or calculation. These changes can lead to inaccurate results.

Response: All formulas can be “locked down” on a Compensation Spreadsheet. End users can be restricted from changing them.



Protection of Sensitive Data

Issue: Many Comp spreadsheets contain sensitive data such as employee IDs, salaries, names, addresses, etc. As a result, Comp spreadsheets that are emailed to multiple users may expose this sensitive data to various users that should not have access to it. This data can be overwritten or, worse yet, even stolen.

Response: Since users are only shown the appropriate rows, columns and cells needed to conduct their specific task, any inadvertent revealing of sensitive data and updates to cells not authorized for access to a given user are completely eliminated.



Accuracy of Data

Issue: User errors and invalid data can be mistakenly entered.

Response: Data validations and conditional formatting rules can be applied to enforce data accuracy across multiple users on a single sheet. These validations can be “locked down” to eliminate any inadvertent removal or overlay of values that can result with an uncontrolled spreadsheet.



Timeliness of Data

Issue: If everyone has their own version of the spreadsheet, it becomes very difficult for the originator to manage the status of each responder, especially if they are dealing with hundreds of potential users. This can cause delays in receiving critical data or may result in missed deadlines.

Response: Since all updates are done in real-time on the centralized Compensation Spreadsheet, the current status of each responder is known instantly. Unfilled cells or rows can be filtered and custom exception inquiries or reports can be generated to show what’s left open to complete.



No Audit Capabilities

Issue: With users entering data on their own copies of a spreadsheet, there is no way to get a unified view of all the value changes, especially if more than one user can change the value of a given cell. Additionally, if the user can also change the “structure” of the sheet by inserting, deleting or moving sheets, rows and columns, there is no ability to track those changes either. Ultimately, there is no good way to track down any issues that may arise when those sheets are merged back together into a master sheet and then structural or value issues are exposed.

Response: With the single, Multi-User Compensation Spreadsheet, all access is controlled in a centralized Comp spreadsheet and, as a result, full audit trails are available. These audit trails can include login and sheet access history, structural changes to a sheet or workbook, row updates and cell-level audit history across multiple users.



User Acceptance

Issue: Many users may not want to have a copy of someone else's spreadsheet on their desktop. This creates an environment of resistance for those users who do not want to respond to emails sent with attached spreadsheets.

Response: The Multi-User Compensation Spreadsheet preserves its familiarity to the end-user because it maintains the simple spreadsheet interface that users are used to. In fact, it may be the exact same sheet layout that they have been using for years, just now in a centralized setting. Because it is centralized without a copy on their desktops and because the end user is only seeing the rows and columns that they are authorized to see, a user is more likely to accept the sheet faster and respond quicker.



Compliance

Issue: As spreadsheets are part of the overall resources of an organization, they must be accounted for when developing a compliance strategy for the Comp department. Key compliance risks exist once the spreadsheet is distributed to multiple users. These risks include unauthorized access and modification of data or formulas which degrades the model's integrity. Comp spreadsheets are notoriously difficult to manage as part of an overall compliance implementation.

Response: The Multi-User Compensation Spreadsheet is centrally managed and controlled with appropriate audit trails. Therefore it's much easier for a corporation to review and certify the spreadsheet as complying with its stated objectives.

Multi-User Compensation Spreadsheet A Performance & Merit Case Study

Performance & Merit Process Description:

Every year, each major business unit of a large company conducts reviews for employees to determine increases in annual compensation. Managers are given budgets and guidelines to follow for evaluating pay for direct reports. Close to 1,000 managers across the enterprise are involved in collecting the required data on all their employees. This exercise is conducted once a year and is iterative in nature within defined timelines. This company uses data from their SAP Human Capital Management (HCM) application as the source of their initial list of employees and salaries. The HCM system is also the destination of the compensation data once collected from the managers.

The Old Way

The Old Way: Unique, individual spreadsheets were manually generated for each manager and included the compensation data for each of their direct reports. These spreadsheets were distributed manually by emailing them to each manager. Due to the magnitude of the manual effort required, many associates including executive assistants were handling the spreadsheets which included sensitive data.

While the spreadsheets were out, **no effective mechanism** existed to monitor the status or progress of the data collection or assigning proxies for the absentee managers. Additionally, there were **no effective controls** that enforced the data integrity of the spreadsheets once they were returned.

After each sheet was returned, they had to be manually reviewed for accuracy and then manually sent back again for revisions if there were any discrepancies. Any changes in employee data had to be manually reflected in each spreadsheet. Finally, once completed, all the spreadsheets had to be **manually merged** back into a “master” spreadsheet where the responses were aggregated to calculate totals. Finally, the completed data was merged back into the SAP HCM application.

The time from start to finish for this process spanned several weeks with managers and executive assistants dreading this yearly ritual.

Additionally, this process was **not SOX compliant** for their auditors.

The New Way with the Multi-User Compensation Spreadsheet

The New Way: Now this process is implemented in a single Multi-User Compensation Spreadsheet. This sheet is still created from the SAP data but exists in one managed location instead of distributed emails. All manager access is accomplished through a secured web site.

The data that is displayed to the Manager is automatically limited to employees with direct and indirect reporting relationships. All budgets, business controls, and security are enforced and all updates and reviews are accomplished real-time in one centralized and controlled place.

Any changes to assumptions and corresponding underlying formulas can be updated immediately and made available to all users simultaneously. All updates and communications are real-time. The data collection process now takes minutes for managers versus hours/days the old way. Once all the data is validated and reviewed, it is easily uploaded back into SAP HCM from this single, controlled source. The end-to-end process now takes only days instead of weeks to complete and is SOX compliant.

Conclusion

The new mantra with Multi-User Compensation Spreadsheets is **“Transform Your Spreadsheet!”** This goal can be achieved if the spreadsheet itself can be integrated with the security and scaling features traditionally found in HRIS applications. These features include the ability to launch a centralized spreadsheet; securely share sections (rows, columns, cells) to users on a “need to know” basis; and to handle the demands of hundreds of users accessing this shared Multi-User Compensation Spreadsheet at the same time.

In the world of HRIS application solutions, there is still room for certain Comp data collection processes to be managed more efficiently and effectively with Multi-User Compensation Spreadsheets.

Any questions? Email us at sales@securesheet.com, or visit www.securesheet.com to request your Multi-User Compensation Spreadsheet demo today!