

A white, rounded rectangular banner with blue ribbon-like tabs on the left and right sides. The text 'Client Reference & Testimonials' is centered in a bold, blue, sans-serif font. The banner has a subtle reflection below it.

**Client Reference
& Testimonials**

AI Defense, *Beyond Cyber*



Table of Contents

HITRUST® Client Testimonials.....	3
Thought Leadership.....	10
Consulting Testimonials.....	14
CHA™ & CHP Testimonials.....	47
CSCS™ Testimonials.....	135
CCSASM Testimonials.....	179
HITRUST Training Testimonials.....	202
CMMC Workshop Testimonials.....	215
Certified CMMC Professional (CCP) Testimonials.....	219
Webinar Testimonials.....	223
About ecfirst.....	225

HITRUST Client Testimonials



GALEN DATA

Just wanted to take a minute to drop you **a line about this engagement with ecfirst.**

I am **extremely pleased** with how this went and in particular the **ecfirst Team performance** on the project.

I have worked with a large number of external firms in my 27 year career and **their professionalism, attention to detail, responsiveness and knowledge is unsurpassed** from any vendor I've ever worked with.

There's nothing easy or enjoyable about this process, but **I enjoyed working with ecfirst** as they definitely made my life easier throughout the **HITRUST** engagement.

IRON

medical systems™

- “Iron Medical Systems (IMS), as the largest provider of IaaS to the radiation oncology sector of the medical community, has always strived to provide the best service, privacy and protection in private medical cloud infrastructures. When we first became HITRUST certified in 2015, the company that worked with us was decent, but, as it turned out, hid from us many important details of the process - leaving us considerably less prepared than we thought we were.”
- “ecfirst completely changed that. Their transparency, advocacy and assistance continue to be invaluable as we navigate the changing landscape of HITRUST certification. They quickly understood, and were sensitive to, our somewhat unique needs and ecosystem, aligning us with the latest requirements. Everyone we've worked with has been prompt and insightful. Their collaboration with our security and privacy team resulted, not just in a successful renewal of our HITRUST certification, but in fact helped us to be a better company by clarifying the processes of which we must excel. Although learning all of the things that our previous vendor had hid from us was uncomfortable, ecfirst quickly helped us over those speed bumps with honesty and candor. We are now working on our HITRUST interim assessment as well as planning our recertification and looking forward to working with ecfirst for the second round.”
- “IMS looks forward to a long and mutually beneficial relationship with ecfirst as they help us continue to leverage *HITRUST as a foundation for a world class risk-management framework for our private medical cloud.*”



TRIONFO

- “As an organization in the healthcare industry, getting HITRUST CSF Certification was one of the primary goals of Trionfo Solutions. With such a big task ahead of us, we knew we needed help and partnered with ecfirst for our HITRUST journey.”
- “From the very beginning, ecfirst provided all the necessary information in understanding the complete HITRUST process from start to finish. As we worked through all our efforts from scoping, policy, procedures and implementation, the ecfirst team went above and beyond spending countless hours in providing key information, resources, and walked us through every step of the way in achieving our goal. After months and months of effort, we are so happy to recently receive our first round of HITRUST CSF Certification. This was an enormous effort for us and having partnered with ecfirst gave us the guidance and expertise needed in getting our HITRUST CSF Certification.”
- “We are now working on our HITRUST interim assessment as well as planning our recertification and looking forward to working with ecfirst for the second round.”



“ I just wanted to take a moment and say thank you. Thank you and the excellent team at ecfirst for hard work, late hours and diligence during the first round of our HITRUST CSF Certification, and now working on our annual risk management and HIPAA compliance assessment. ”

“ We at BRG are always looking to improve and enhance our compliance and cybersecurity posture. This is an area of executive and strategic priority for our organization to secure confidential client information. From HIPAA compliance, cybersecurity pen tests, to the HITRUST CSF Certification engagement, we have found ecfirst to be an exceptional partner that labored incredibly hard for us, with us. The ecfirst insight and diligence to ensuring HITRUST CSF Certification mandates are met led to us completing our engagement on budget and time. We look forward to deeper collaboration with ecfirst in the cybersecurity space in the future. I know they are personally committed and engaged to ensure BRG success with each engagement. I continue to recommend ecfirst highly and often! ”



“ecfirst is a great partner for P3 Health Partners as we work towards HITRUST CSF Certification. We started with an extremely tight time frame which required all involved to be focused and dedicated to our objective. ecfirst has been a dedicated partner and provided whatever resources were needed for us to accomplish our goals. Every person from ecfirst has been professional and knowledgeable. They have continuously gone up and beyond expectations and truly been a partner that cares about their clients. I look forward to our continued partnership because I know they have our best interest in mind.”



hospice

“Beacon Health Options has always strived for success in embracing and adopting cybersecurity frameworks to provide the maximum assurance for our customers. Beacon partnered with ecfirst to deliver on our commitment to achieve HITRUST CSF Certification.”

“I can truly state that the expertise provided by ecfirst really assisted Beacon in achieving its HITRUST CSF Certification. ecfirst provided the HITRUST Workshop training and subject matter experts throughout our HITRUST journey. It has been a pleasure working with ecfirst!”



“Mom’s Meals, as a food manufacturer in the healthcare industry, viewed pursuing a HITRUST CSF Certification as a way to demonstrate that it takes security to heart. Since we did not have internal subject experts, Mom’s Meals realized that a partnership with ecfirst was paramount to a successful journey to achieve HITRUST CSF certification.”

“From the start of our project, ecfirst provided guidance and insight on the HITRUST CSF certification process. Mom’s Meals had a very aggressive project timeframe and ecfirst worked with us to complete the project within that timeframe. With the help of ecfirst, their very competent Assessor and with their Team, we successfully received our first round of HITRUST CSF Certification.”

“Mom’s Meals is preparing to work on our HITRUST Interim Assessment and looks forward to working with ecfirst to complete that in a timely manner.”



“Thank you again for the presentation by Pabrai at the HITRUST 2019 Global Conference in Texas. My opinion was that Pabrai delivered the best presentation of the conference. Very professional, thoughtfully constructed, and presented with passion.”

“I attended Pabrai’s HITRUST (Kaizen) at the HITRUST 2019 Global Conference. I thought it was the best session of the show. I appreciated the approach and content.”

Thought Leadership



“I have 20+ years of experience in the Healthcare IT industry in a variety of roles including Cybersecurity software and services. During this time I have seen numerous speakers on the topic of Cybersecurity and Ali Pabrai is among the best. He covers the state of the industry, healthcare-specific regulations, process, product, best practices and call- to-action takeaways in a manner that can be understood at multiple levels including technical, clinical, supply chain and executive.”

“Ali also weaves in stories and humor to keep the audience engaged on what can be a dry yet frightening topic. I highly recommend Ali Pabrai as a speaker, trainer and consultant in this area.”



“It has been our pleasure to work with the ecfirst Team on the Cerner HIPAA risk assessment. I appreciate the patience you all expressed in getting the contract off the ground, the flexibility you all demonstrated to meet our needs, and the professionalism you all demonstrated along the way.”

“I have received kudos for a job well done and I know from experience those reflect the work you did.”

“I have had multiple discussions with Cerner Chiefs – our Chief Information Officer, Chief Security Officer, and Chief Compliance Officer – and all are satisfied and have asked me to thank you.”

“I hope to work with your team again in the future.”



Trust in, and value from, information systems

- “We have had the true pleasure of working with Ali Pabrai at conferences all over the world during the past few years – with one unanimous word that keeps resounding among audiences and staff alike – AWESOME!”
- “He is a tremendously engaging and knowledgeable presenter who is able to distill the essence of complex cybersecurity topics into comprehensible and actionable components for both highly skilled, technical audiences as well as those who are just entering or transitioning into the security part of the IT industry. His “behind the curtain” professionalism and enthusiastic willingness to help develop, customize and deliver great content paired with his absolute commitment to professionalism as a presenter and “doing what it takes” is a rare combination. We greatly look forward to working with Mr. Pabrai each and every time and know he will deliver excellence.”
- “Ali Pabrai is an exceptional presenter who possesses a broad-based knowledge of cybersecurity and compliance. The scope of his talents range from boardroom-level strategic discussions on cybersecurity to tactical implementation plans suitable for company-wide execution. Ali is skilled in the evangelization of the state of today’s cybersecurity threats and passionate in communicating an action plan a Board of Directors should pursue to mitigate exposure.”

Consulting Testimonials

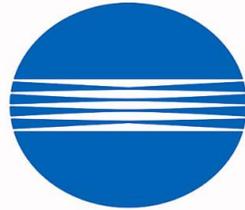


“episource, with a global workforce, is a leading provider of risk adjustment, clinical, and analytics solutions for Healthcare Payer organizations. The privacy and security of sensitive member data is an executive priority. For the past decade, episource has engaged ecfirst to address HIPAA compliance mandates, and has successfully achieved HITRUST CSF Certification for its core business applications and systems. A relationship of trust and value has been firmly established. We look forward to the *next decade of deeper collaboration with ecfirst* to address cyber challenges and rising compliance requirements.”

“As a Business Associate based in California, episource is very sensitive about any U.S. healthcare client information it processes at its offshore facility. With a deep commitment to ensure complete HIPAA and HITECH Act compliance, episource selected ecfirst as the optimal organization to partner with for a comprehensive and thorough analysis of its policies, procedures, and practices to meet U.S. federal and State mandates. episource is looking to adopt the ISO 27000 as the broad security framework for its internal compliance requirements – and the efforts of ecfirst have positioned us exceptionally well in this area.”

“The ecfirst HIPAA, HITECH and ISO 27000 knowledge, experience, and practical guidance, have put us solidly on the road to achieving our goal, within our time window and budget defined. ecfirst demonstrated enormous flexibility in packaging its services to address our specific requirements.”

“For episource, achieving compliance is an issue of ensuring client trust, and we could not have met our objective without the insight and devoted engagement by ecfirst.”



KONICA MINOLTA

“We are very satisfied with your thoroughness and have made a number of policy adjustments as a result of the findings. We look forward to a continuing relationship and would highly recommend ecfirst.”



“I first learned about ecfirst through a detailed online search of providers in the healthcare certification space, specifically HIPAA and technology security related programs for my company. I quickly learned two things that was not immediately available online. First, the detailed nature of the testing met my criteria to ensure this is not a ‘check the box activity’ but rather one that ensured adoption and internalization of knowledge. Second, I found the secondary businesses units that can provide compliance as a service. I purchased a penetration test and had one of our applications certified ‘HIPAA Complaint’ and feel that both items added fantastic value to my organization.”



“Prime Healthcare and its network of 14 hospitals in Southern California are excited to have exclusively selected ecfirst, home of the HIPAA Academy, to address HIPAA and HITECH regulatory compliance mandates. The engagement is based on the ecfirst Managed Compliance Services Program which is a complete end-to-end comprehensive compliance solution that addresses risk analysis, technical vulnerability assessment, policy development, social engineering, business impact analysis, creation of a disaster recovery plan, as well as on-demand remediation services for risk management (corrective action plan). Prime Healthcare is excited to have partnered with an organization – ecfirst – that is recognized in the healthcare industry and with business associates internationally, as a leader devoted to enabling health systems to continually meet information privacy and security regulatory requirements.”

Brookshire Brothers Food & Pharmacy

“When it comes to compliance and security solutions, Brookshire Brothers has not hesitated to utilize ecfirst and the HIPAA Academy. The value gained through service deliverable performance (Gap and Risk Analysis, Technical Vulnerability Assessments and Policy/Procedure Development) and the knowledge transfer of related training has been immense. Based on their vast experience, the ecfirst team provides impactful solutions recognized in the short and long-term.”



“When GHX began discussing our march toward HIPAA compliance, there was a general consensus about where we had to be - in three years, but there was also a notable lack of agreement on how we might get there. After thoughtful consideration (and amazing good fortune) we chose to seek the services of ecfirst as our “implementation partners” to assist our efforts with HIPAA using ISO 27000 as the framework.”

“I’m happy to say, it was the best choice we could have made. Their ISO 27000 experience, comprehensive approach, and practical guidance have put us solidly on the road to achieving our goal, within our time window.”

“For GHX, achieving compliance is a huge effort, and having a dependable ally was critical to our success.”



“We have come to rely on ecfirst as our partner for HIPAA and HITECH compliance. As a preferred client in the ecfirst Managed Compliance Services Program (MCSP), ecfirst makes sure that we do the right things at the right times with critical mandates. We have come to rely upon their expertise and are secure in knowing that we are getting the best advice possible. Regulations are constantly changing and the team at ecfirst keeps current with the requirements. ecfirst enables our organization to be focused on what is important.”

“We would highly recommend ecfirst to any covered entity or business associate.”



“ecfirst provides excellent value across a comprehensive portfolio of first rate solutions for regulations such as HIPAA | HITECH compliance, risk analysis, social engineering, vulnerability assessment, disaster recovery and business continuity. They are not just experts in these respective fields but are able to communicate and motivate corporate audiences to effect change.”

“ecfirst is an excellent business partner that focuses on long term, successful relationships through consistently successful project delivery.”



“Ensuring secure and appropriate access is not just a compliance requirement, but vital for protecting confidential patient information. Northwest Community Healthcare (NCH) has been very fortunate to find a partner in ecfirst to address several compliance challenges, be it HIPAA, HITECH, PCI DSS or the FACTA – Red Flags Rule. NCH has been an early adopter of the ecfirst Managed Compliance Services Program (MCSP) which provides a comprehensive framework to address areas such as Business Impact Analysis (BIA), Disaster Recovery Plan (DRP), Risk Analysis, Vulnerability Assessment, Security Remediation, Training, Certification, Policy Updates and more.”

“ecfirst has been a highly valued and responsive partner in its role to enable NCH to be a more trusted hospital.”



“Outcomes Health delivers best in class health information solutions and as a business associate, places high priority for compliance with HIPAA & HITECH mandates. Outcomes has subscribed with the Managed Compliance Services Program (MCSP), an exclusive with ecfirst, Home of The HIPAA Academy, to ensure that policies, risk analysis, vulnerability assessment and associated remediation activities are performed with diligence on a rigid schedule. Our commitment with securing sensitive information is matched by the ecfirst devotion to ensuring continual compliance. Outcomes values the partnership with ecfirst highly.”



“Working with ecfirst has been a great partnership. The professionalism and depth of knowledge from the ecfirst team enabled us to expedite many components associated with enhancing our security and compliance program. In a time where health information technology professions struggle to keep up with all of the regulatory changes, it is great to know that we have an national and international partner which can help us address opportunities to better protect confidential and sensitive data.”



“We are really grateful to Pabrai and his team coming all the way to Ghana for the HIPAA and CSCS™ training. The training changed the perception of most of the delegates resulting in change of attitude in their work in relation to data protection & handling and IT security. The lessons learnt was invaluable and most of the participants have started putting in requests for an encore.”

“It was a great pleasure working with the ecfirst team, learning about how to handle different working culture in our various countries. We take this opportunity to say a big ‘Ayekoo’ (Well done in our local parlance) to all the team members of ecfirst who made this maiden training program in Ghana a success. Season greetings to you all and a Happy New Year. Cheers and God bless you all.”



MANAGED CARE SYSTEMS, LP



“ecfirst has been one of the best things to happen to our overall information security and privacy compliance program. They literally fell out of the sky and have been a valuable asset to our organization. Their Managed Compliance Services Program (MCSP), methodic approach and thorough analysis leaves no stone unturned, giving our organization the information we need to make effective decisions.”



“I want to state categorically that your work and that of the ecfirst team throughout this process has been exemplary, as has been the finished product. I would not hesitate to recommend you and ecfirst to colleagues at other PPs. Rarely have I been so impressed with the knowledge, professionalism and quality of work as I have been with both of the HIPAA audits your firm performed for PPGG. Thanks again for all of your team’s hard work.”



“I discovered ecfirst, Home of the HIPAA Academy, when I made an application to the National HIPAA Summit in Washington DC. As part of the application process, HIPAA Academy's HIPAA certification courses were offered. The price was very competitive and I could regulate how quickly or slowly I took the course. I took ecfirst's Certified HIPAA Administrator™ (CHA™) course and exam. The course instructed the learner in the basics of HIPAA Privacy and Security.”

“The next course in their series is the Certified HIPAA Professional (CHP). This is an intensive training program delivered by one of ecfirst's professional instructors. Thirteen privacy officers in my agency attended that training. This course is much more detailed in terms of HIPAA Privacy and Security. My colleagues and I now have a much deeper understanding of the Privacy Rule, the Security Rule, National Healthcare Identifiers and Code Sets.”

“The on-line support provided by ecfirst was excellent and timely.”

“I highly recommend the ecfirst and HIPAA Academy certification courses.”



“The ecfirst Team conducted a comprehensive review of our healthcare application. The HIPAA Evaluation Report provided to us included a detailed Corrective Action Plan (CAP) that enabled NCORD to fast track further enhancements to ensure that NCORD addresses the compliance mandates. The ecfirst Team always responded professionally and was detailed and diligent in its guidance. We look forward to a long relationship between our firms.”



“pi International was looking to partner with a firm that would “look underneath the rocks” to ensure compliance with the HIPAA regulations. No organization provides the depth of expertise and hands-on experience in enabling compliance with regulations as ecfirst, home of the HIPAA Academy. ecfirst has been relentless in ensuring that we at pi raise our bar significantly to protect and secure all PHI we process. We are today a better organization for our clients as a direct result. As a business associate with capabilities in the USA, Singapore, BVI, and India, we treasure our relationship with ecfirst in working with us to always ensure we keep ahead of the regulatory challenges in the healthcare information technology area.”



“Ali really had his work cut out for him. Talking to a group of security solution experts about compliance and regulation. He also had the added layers of this training being held in Las Vegas during a sales kickoff event which kept most of the attendees up all night:). The material was presented very professionally and with a pleasant level of enthusiasm. Ali's preparation really paid off as the class often took opportunities to have some fun with him and he didn't miss a step. Ali's commitment and professionalism really came through when he offer to host a after-hours study session for us and by the end of the two days it really seemed as Ali was 'one of us'.”

“The class has really helped my confidence in speaking to customers about compliance and I have already been able to use lessons learned in class to assist my customers. Thanks to ecfirst for making compliance training interesting and dare I say fun!”



“Aultman Hospital in Ohio provides a broad spectrum of healthcare, with renowned specialties in emergency, acute, and primary care. The privacy and security of patient information is of vital importance to the organization. It is for this reason we selected ecfirst, Home of The HIPAA Academy, to conduct on a regular schedule a thorough and comprehensive review of our safeguards around PHI across the enterprise.”

“ecfirst came across as a diligent organization, exceptionally professional and responsive to all our requirements, be it policy review, risk analysis or technical vulnerability assessment. A relationship of trust has been established and we have no hesitation in recommending ecfirst.”

“We look forward to continuing the relationship we have established with ecfirst in the future.”



“We conducted a search for the right firm to conduct our HIPAA Privacy and Security self-audit and selected ecfirst because of their exceptional focus on HIPAA rules and regulations.”

“Right from the start, I was very impressed with the ecfirst certification program. The training is thorough and the instructors are very knowledgeable. They are very detail-oriented with their findings and specific with their recommendations.”

“I sleep easier at night knowing we have a company like ecfirst ready to assist us in the interpretation and implementation of the ever-changing HIPAA laws.”



A Lockheed Martin Company

“The discussion with Pabrai was very well received and clarified a lot of issues for our complex, multi-entity environment. Pabrai is very knowledgeable and has been patient with us. We really gained from his experience in the HIPAA field. Thanks so much!”



“Bista Solutions is a service provider in the Healthcare industry mostly focussing on the provider side. We take security and compliances seriously, which is the reason we opted for ecfirst to assist us in our journey of HIPAA audit and compliance. There was a suggestion of doing the compliance in-house, but we found ecfirst to be a leader in the field and the right partner to assist us in our HIPAA compliance endeavour. The HIPAA training provided by ecfirst to our team was invaluable and the meticulous Audit process assisted us in marching our company towards HIPAA compliance.”



“ecfirst is very knowledgeable and brings an expertise that is needed to a healthcare organization regarding security and privacy. They helped our organization prioritize risks from our assessment and also provided us with templates of policies that were needed to ensure a foundation for HIPAA security and privacy. Ali and his ecfirst team are top notch, easy to work with and helped us to meet our timelines.”



UTAH DEPARTMENT OF
HEALTH

To Whom It May Concern:

I am pleased to write this letter or recommendation for ecfirst.

One of my main clients, the Utah Department of Health has been managing a major breach of data under the control of a business associate.

“ecfirst was contracted to provide security risk analysis, technical vulnerability assessment, policy development, as well as training and certification services, including the Certified HIPAA Professional (CHP) and the Certified Security Compliance Specialist™ (CSCS™) programs. My client reports, and my interaction supports, that ecfirst has been very professional in their contract performance. Services were tailored to meet the needs of the Department and Utah law.”

“ecfirst has demonstrated dedication to ensuring that projects goals were met or exceeded every step of the way. I strongly recommend them to anyone in need of similar services.”

“ecfirst provided The Utah Department of Health (UDOH) a set of HIPAA security policy templates and follow-up consultations. We were able to efficiently modify, adopt and put the policies into practice. Adopting ecfirst policy templates shortened our policy developmental time and established a solid foundation for us to implement HIPAA requirements.”

“The professionalism and complete subject matter knowledge make ecfirst the consultants of choice for HIPAA and HITECH information and issues. Our experience with ecfirst was unwavering in addressing all issues and enabling a foundation for an active and vibrant compliance program. Pabrai's leadership was exceptional, very devoted to ensuring all areas were appropriately addressed.”

Recommendation About ecfirst for InfoSec Services



- “As a long-time customer of All Covered, a business unit of Konica Minolta, who manages my company IT infrastructure, my firm first reached out to determine if they knew of a party to help with an Information Security Risk and Vulnerability Assessment. I was pleasantly surprised to know that All Covered has a strategic partnership with ecfirst. This eased my mind immediately because I knew that any successful assessment and subsequent actions would require collaboration from multiple parties.”
- “Since the beginning, my experience with ecfirst has been outstanding. I spent the most time with the professional responsible for the Risk Assessment. He was outstanding every step of the way. Unlike other company services which encompass an assessment only, ecfirst offered a package of services which did not stop with the assessments and instead began the groundwork for a solid set of policies and procedures which I could then review and amend with the particular information that only I would know about my company processes. Many questions came up during this part of the project, and ecfirst was beyond responsive and answered every question as thoroughly as I could ever imagine.”
- “I am very grateful for the services ecfirst has offered and very fortunate to have this partnership between ecfirst and All Covered/Konica Minolta available.”
- “I would recommend ecfirst for information security services.”

Consumer Driven Healthcare Account Administration Leader ecfirst Testimonial



“As a leader in consumer-driven healthcare account administration of HSA, HRA, FSA, and VEBA, and with health exchanges, HealthEquity is very sensitive to the PHI it manages. HealthEquity selected ecfirst to partner with for an independent, third-party review of our compliance with HIPAA and HITECH mandates. We found that ecfirst provided exceptional value for the work they delivered. The staff members were easy to work with. Their insight and guidance has enabled our organization to be better positioned to address compliance requirements. We highly recommend ecfirst and look forward to working with them again in the near future.”

Risk Analysis, Technical Vulnerability Assessment & Social Engineering Client Testimonial For Hospital Network



“Our organization manages an IT infrastructure for a hospital system that is rich and deep in confidential patient information. We selected ecfirst (The HIPAA Academy) to partner with, for an independent, third-party review of our compliance with HIPAA and HITECH mandates. The core objective of the exercise was a comprehensive risk analysis exercise that was inclusive of a technical vulnerability assessment and a social engineering engagement. We found that ecfirst provided exceptional value for the work they delivered. The staff members were very professional and easy to work with. Their insight and guidance has enabled our organization to be better positioned to address complex compliance requirements. We highly recommend ecfirst and look forward to working with them again in the near future.”

Enterprise Information Security Plan Testimonial



- “ecfirst was engaged to develop a comprehensive enterprise information security plan. The process of development of the plan included interviews, review of critical documents, including policies and information related to security controls implemented.”
- “The ecfirst Security Team was very responsive and tailored the information security plan to our specific requirements, including compliance mandates/standards such as HIPAA, HITECH, ISO 27002 and NIST SP 800-53. Work was professionally executed and of exceptional quality. ecfirst has worked hard to earn our confidence and our trust. We look forward to work with ecfirst again in the near future.”

Risk Analysis & ecfirst On-Demand Testimonial



**Michiana Health
Information
Network**

“As a Health Information Exchange (HIE), MHIN is very sensitive to the PHI it manages. MHIN selected ecfirst to partner with for an independent, third-party review of our compliance with HIPAA and HITECH mandates. We found that ecfirst provided exceptional value for the work they delivered. The staff members were easy to work with. Their insight and guidance has enabled our organization to be better positioned to address compliance requirements. We highly recommend ecfirst and look forward to working with them again in the near future.”

Risk Analysis & Vulnerability Assessment Testimonial



“A.O. Fox Memorial Hospital, a member of the Bassett Healthcare Network, in upstate New York provides a broad spectrum of healthcare, with renowned specialties in emergency, acute, and primary care. The privacy and security of patient information is of vital importance to the organization. It is for this reason we selected ecfirst, Home of The HIPAA Academy, to conduct a thorough and comprehensive review of our safeguards around PHI across the enterprise.”

“ecfirst came across as a diligent organization, exceptionally professional and responsive to all our requirements, be it policy review, risk analysis or technical vulnerability assessment. A relationship of trust has been established and we have no hesitation in recommending ecfirst. We look forward to continuing the relationship we have established with ecfirst in the future.”

Expert Services on Information Security, Testimonial



“Nixon Peabody provides extensive services in the area of HIPAA and HITECH legal services and recently retained the services of Ali Pabrai, MSEE, CISSP (ISSMP, ISSAP) as an expert on information security. The case involved a data breach matter between a covered entity and a business associate. I found Mr. Pabrai and his organization, ecfirst, as exceptionally responsive in supporting all our activities as requested on a timely and professional manner. His insight was valued and of significance. We look forward to our continued association.”

Business Impact Analysis (BIA) Testimonial



“ecfirst was selected to conduct a comprehensive Business Impact Analysis (BIA) exercise for our complex technology infrastructure with hundreds of servers, applications across several sites. The work was completed professionally by deeply experienced experts that combed through numerous documents, an intense series of workshops and interviews, and resulted in a complete report that was actionable by senior management. ecfirst delivered enormous value in cost and the final report was supported by an executive presentation that was tailored to our requirements. We look forward to building a long-term relationship with ecfirst and recommend ecfirst highly.”

ecfirst Online Learning Testimonial



Introduction to HIPAA

- “We have successfully completed our first learning experience with ecfirst. In order to stay compliant with our internal HIPAA policy, we made the decision to partner with a third party for basic “HIPAA Awareness” training.”
- “We were searching for an online, self-paced learning experience that would incorporate the basics, highlight our own internal policy and offer a quiz for comprehension as well as a certificate of completion. We found this option with ecfirst and it was offered at a very affordable price.”
- “I had the privilege of working with Kris Laidley on the preliminary set-up and customization of our program. This was a first for us so there were many tweaks made along the way. She was extremely helpful, very patient and obviously makes customer service a priority.”
- “In speaking with the employees who participated in the training, I heard many positive comments about the type of information covered as well as the flexibility. Our participants appreciated that the information presented was very direct and succinct.”
- “We appreciate all that you and Kris did to make this a success.”

CHA™ & CHP Testimonials



CHP Virtual | Online | Live Instructor

“Lorna is very knowledgeable in HIPAA and all aspects surrounding the material. Additionally, she is an excellent speaker. Combine this with the easy to use website and materials that are available in PDF form allow a person to easily capitalize on the amount of available information. Oh, side note; the HIPAA information presented was current! Informative, comprehensive, and fun with great information! Easy to get around the HIPAA Academy Portal and finding information was pretty easy. Great course. Brought back a lot of memories from my first HIPAA certification in 2010. Overall rating of the Instructor: 9.”

“Obtained new HIPAA knowledge. A lot of valuable HIPAA information. Academy portal is very user friendly. Overall rating of the Program: 10. Overall rating of the Instructor: 10.”

“ecfirst must continue providing great education! Would love to recommend. Overall rating of the Program: 10. Overall rating of the Instructor: 10.”

“Precise, informative, well-structured HIPAA content, great instructor. Great scenarios on each topic in class. Well-timed! Overall rating of the Program: 9. Overall rating of the Instructor: 10.”

“The HIPAA quick reference guides helped clarify the meat of the material without all the extraneous data. Information presented was current. Overall rating of the Program: 10. Overall rating of the Instructor: 10.”

“Great HIPAA written materials and support documents. Logical presentation. Lorna gave great examples to help cement the concepts. Overall rating of the Program: 10. Overall rating of the Instructor: 10.”

“Materials provided and interaction of instructor and attendees were great. Amount of acronyms used are overwhelming. Easy to navigate the CHP Academy portal. Overall rating of the Program: 8. Overall rating of the Instructor: 8.”

“Understanding the importance of HIPAA compliance. Lot of valuable information. Overall rating of the Program: 8. Overall rating of the Instructor: 8.”

“Instructor did a great job explaining the material and keeping the presentation alive. Great experience. Overall rating of the Program: 8. Overall rating of the Instructor: 10.”

“Instructor proved to be a subject matter expert in this field. Very information and I understand HIPAA rules. Easy to navigate the CHP Portal. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very detailed CHP Manual and the Reference Cards. Lorna was professional, personable and funny. I've a much better understanding of HIPAA. The CHP portal was easy to navigate. Thank you Kris and Lorna. Really great class. Overall rating of the HIPAA Course: 9. Overall rating of the Instructor: 10.”

“The HIPAA information provided to us was very helpful and easy to follow. Instructor was very knowledgeable and enjoyed teaching the material. This HIPAA Academy program is great. No improvements necessary as the HIPAA material was very helpful. HIPAA Academy site content easily assessable. Overall great program. Enjoyable experience learning. The HIPAA Academy portal was very easy to navigate. I like that everything was broken down so that we can get a better understanding of what is covered in each chapter. Will recommend to others. Overall rating of the HIPAA Course: 9. Overall rating of the Instructor: 10.”

“Practice tests were helpful to gauge knowledge. The study materials, quick reference guides are very helpful. Having the slides with the specific test indicators is helpful. Incorporate more interaction with students throughout the lecture, maybe more frequent knowledge tests over sections before moving on to ensure retention of material. Had to really carve out time to focus on material in between classes. Portal navigation is easy and site is well organized. There is a lot of anxiety about the test. The material is very dense and takes quite a bit to absorb. Overall rating of the Course: 8. Overall rating of the Instructor: 8.”

“Knowledge of HIPAA is the greatest strength. I think the program was good as it is. My experience was good. The portal was easy to use. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very informative and easy to follow. Very resourceful and user friendly. Overall rating of the HIPAA Course: 10. Overall rating of the Instructor: 10.”

“Excellent HIPAA course materials, I like the HIPAA practice tests and the Quick Reference Guide. Overall excellent program. Examples are good. Allowing students taking the practice test as a group was very beneficial for learning. Extremely important and relevant HIPAA information. Very dense and informative. Excellent portal - great HIPAA tools.”

“Lorna's energy and knowledge of the HIPAA was excellent. Excellent communication! There is nothing to improve. Keep up the good work! I learned a lot in such a short time! The CHP Academy Portal is easy to navigate. Overall rating of the HIPAA Course: 10. Overall rating of the Instructor: 10.”

“Well organized HIPAA content. Easy to understand. I learned a lot about HIPAA. HIPAA Academy Portal is easy to use and looks well designed. Overall rating of the HIPAA Course: 10. Overall rating of the Instructor: 10.”

"Clear instruction, well-paced HIPAA program. Efficient and clear instruction, ample time to study in between. The CHP Academy Portal is easy to use. Overall rating of the HIPAA Course: 10. Overall rating of the Instructor: 10.”

“Lorna made the HIPAA training interesting with her experience! The information was presented in a way that was easy to understand. The volume of HIPAA study and reference materials was incredible. Keep on doing what you are doing. It was a great class. CHP Academy Portal was easy to navigate. Great work guys! Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Overwelled! Lots of knowledge. The HIPAA Academy CHP Portal is easy to navigate. Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Offers a wealth of vital HIPAA information and awareness. Ms. Lorna's knowledge and wealth of resources was the strength of the program. The HIPAA Academy Portal was easy to use. Thank you for providing important information to remain in compliance with HIPAA. Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Excellent HIPAA content and great delivery from the instructor. The HIPAA Academy Portal has been working smoothly with no issues. Easy to navigate and find the information and material for my course. Great job to Lorna and Kris! Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Gaining a better more in depth understanding of HIPAA. The HIPAA Academy course was perfect! Eye Opener and Very Informative. Great Job!!! and Thank You for all the information! Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Educational. Very simple HIPAA Academy Portal. Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Speakers examples of "real world" HIPAA instances provided better understanding of impact. Ready to get information safe and secure. The HIPAA Academy Portal was easy to access, easy to follow along, ability to take quizzes multiple times was helpful. Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“The CHP program was great!. Instructor was terrific. The CHP HIPAA Academy Portal was easy to use. Overall rating of the CHP Program: 9. Overall rating of the Instructor: 10.”

“Instructor provided good examples to explain what some of the HIPAA requirements mean. An abundance of information in a short time, but informative. It was user friendly. Overall rating of the CHP Program: 9. Overall rating of the Instructor: 10.”

“Lorna was a great instructor and kept the class interesting by providing examples. The CHP Manual Document was very helpful for studying purposes. The practice quizzes were very helpful. The content was helpful though and worth the extra time. Great learning experience for HIPAA! The portal was very easy to navigate and had many useful tools. Overall rating of the CHP Program: 10. Overall rating of the Instructor: 10.”

“Instructor was enthusiastic and did well at putting the information in real life scenarios. The instructor was available and willing to help at any and all times. I have learned a lot about HIPAA from this training. User friendly. Overall rating of the Program: 9. Overall rating of the Instructor: 10.”

“So informative, entertaining, interesting. Easily navigable Academy site. Aesthetically pleasing. Can't wait for the next class. Overall rating of the Program: 10. Overall rating of the Instructor: 10.”

“Very thorough, many reference materials. I learned a lot from the CHP class.”

“The in-depth look into HIPAA was very beneficial. I thought the CHP class went really well. Very beneficial understand HIPAA Laws. Overall rating of the CHP Program: 10. Overall rating of the Instructor:10.”

“It was a great learning experience. Having a visual component to the lecture is a great way to make the learning achievable for multiple learning types. The module quizzes are a great way to learn and retain the information. Very helpful to be able to take them multiple times. The resources are so helpful and the portal is very user friendly. Overall rating of the CHP program: 9. Overall rating of the Instructor: 10.”

“It was good. The examples were the strengths of the program. Overall rating of the CHP program: 8. Overall rating of the Instructor: 8.”

“The HIPAA instructor was very knowledgeable. Overall rating of the CHP program: 4/5. Overall rating of the Instructor: 5/5.”

“This is a training to take with the Team. The ecfirst Team is great and friendly! The HIPAA updates and the tips provided were the strength of the course. Overall rating of the CHP course: 5/5. Overall rating of the Instructor: 5/5.”

“This HIPAA class was great. Lorna is an excellent instructor and I highly recommend that you take any courses that she teaches. Instructor had very good examples, and is personable and humorous. Overall rating of the CHP course: 5/5. Overall rating of the Instructor: 5/5.”

“The material covered was very thorough. Knowledgeable instructor. Overall rating of the Course: 8. Overall rating of the Instructor: 8”.

“Insightful, instructor delivered training that could be understood by all levels of experience and knowledge in the area of HIPAA. The summary slides after each module is helpful. Providing quizzes and practice tests were helpful in gauging what topics I need to put more focus on. Overall rating of the CHP Course: 8. Overall rating of the Presenter: 10.”

“Lorna's years of expertise was very apparent. She had good stories that spoke to the topics to potentially help give more insight and understand when needed. Succinct yet informative, plenty of useful information to take away. Overall rating of the CHP Course: 8. Overall rating of the Presenter: 9.”

“Excellent! Instructor was amazing. Gave lots of real world practical examples that help clarify confusing topics. I have taken many training classes over the years and this is the first one I have taken in some time that I actually felt not only stayed on topic but went deep into it. Really enjoyed it and more importantly I actually learned quite a bit. Overall rating of the CHP Course: 10. Overall rating of the Presenter: 10.”

“It was wonderful! Lorna tells interesting stories! The instructor's experience with HIPAA was the greatest strength. ecfirst has always been very detailed in our HIPAA audits. I trusted they knew the content. Overall rating of the CHP Course: 10. Overall rating of the Presenter: 10.”

“Lorna did a wonderful job getting through the material and is very knowledgeable. It was great, very thorough. Only concern was I would have loved to have gotten the manual and materials a couple weeks prior to the class, so I could have been better prepared. That is a lot of information to digest in a couple days and it would have been more beneficial to really study prior to the class so I could have attended with questions ready. Overall rating of the Instructor: 10”.

“Good. Overall rating of the Course: 8. Overall rating of the Instructor: 9”.

“Through, good stories and examples, great preparedness for final exam. Content and laws and real-life examples are the strength of the course. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“Lorna's knowledge and examples were the strengths of the course. I appreciated the quick reference cards and info-graphics that provided examples. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Excellent. Thank you for a great experience, I really appreciate it! I am an IT Security Analyst. I have 28 years of "technical" experience - no HIPAA experience. This was a wonderful experience for me. I learned so much! Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Informative class, great instructor but an overwhelming amount of information for a technical IT professional. Lorna's ability to focus on the key elements of HIPAA. Lorna was great. A lot of information in 3 days but she managed to cover it all and also made it fun. Really enjoyed it. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“I enjoyed the class and learned much more about HIPAA. Lorna knows the material inside and out and is an excellent instructor. I did feel there was a lot of content to go through in a short amount of time. I got a lot of useful information which will help me do my job better. Lorna was an excellent instructor, and Kris was so helpful from registering to resending me emails. Thank-you both. The material was current, and Lorna gave examples that helped me relate to the subject as hand. I liked the yellow study flags for areas we need to review. Overall rating of the Course: 9. Overall rating of the Instructor: 10”.

“The training was great. Instructor made information easy to retain. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Very comprehensive HIPAA program. Overall rating of the CHP course: 5/5. Overall rating of the Instructor: 5/5.”

“Virtual class is flexible and convenient. Training was very informative and the work book and resources provided were very helpful. Workbook provided, practice test are the strength of the course. Also the real life scenarios associated to the content was a good way to associate mundane topics into real life scenarios. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Prefer virtual class, it saves time on travel. I thought it was pretty good. I liked having the manual to follow along with. Kris also provided value has she helped the instructor. It was a good overview of HIPAA Code set, Privacy and Security. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Training content was excellent. Well organized and presented. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Great speaker, great pace, kept my attention. Lorna is such an expert! I appreciate all the real life stories/cases and how she can take a difficult concept and make it relatable and understandable. Thanks Lorna and Kris! Overall rating of the course: 9. Overall rating of the Instructor: 10.”

“Excellent training - provided in depth on HIPAA. Providing analogies helped in making the course easy to understand. Overall rating of the course: 9. Overall rating of the Instructor: 9.”

“Overall experience was good. Course material is the strength of the course. Overall rating of the course: 9. Overall rating of the Instructor: 9.”

“Lorna is an excellent communicator/instructor and demonstrates a tremendous passion for HIPAA. I was impressed with the real-world examples used during the presentation to help further explain the various topics. Lorna also did a great job of summarizing the information covered previously before moving on to the next module. The course covered all pertinent HIPAA modules and concepts in a comprehensive manner. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Great training! There was a lot great information and well organized. Lorna's knowledge of the information and her ability to make it relatable is the strength of the course. Kris did a great job running the Webinar. I know that can be tricky but it all worked well. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Great Training. Reinforced key HIPAA concepts leading all the way up to the Final Rule, good introduction of the subject with details on how to meet these security and privacy requirements. Great refresher for me, delivered professionally and supported exceptionally by Kris. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Great information - Lorna is a very engaging instructor. The flow of information being delivered is great. Everything is sectioned into modules, with assessments to check our understanding as we go. While I enjoyed the virtual course, I look forward to resuming in person classes to enhance the educational and networking experiences. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“The training was well organized and informative. I really enjoyed the content taught. Good Context. Overall rating of the Instructor: 10.”

“Excellent. Overall rating of the course: 9. Overall rating of the Instructor: 10.”

“The Virtual training was good. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Excellent, well thought out. I liked Lorna's stories that accentuated a point in the manual. The "exam study" flags were also helpful for things to focus on. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Lots of valuable information covered. Strength of the course is knowledge on the subject and practical examples shared by Keith. Thanks for the opportunity to expand my knowledge. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“The class manual and related documentation provided was useful. The written materials were well presented.”

“I thought the training was well delivered and very concise. Enjoyed the stories that were woven in with the material. The knowledge and experience of the instructor was the great strength. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Lorna is very knowledgeable about this subject matter. She makes what could be a dry subject entertaining! It was a real joy taking her class!. Overall rating of the Course: 10. Overall rating of the Instructor: 10. ”

“Lorna is a great instructor. She's great to listen to, interesting and informative. Overall rating of the Instructor: 10”.

“Defining the terminology and simplifying the material are the greatest strength of the course. The training was thorough and spoke to the material provided. Well informed instructor and enjoyed the examples and explanations. Overall rating of the Instructor: 9”.

“Good connection between powerpoint and class materials. Easy to follow along.”

“It was a good experience. A lot of information for the short period of time given. Instructor was energetic and engaging. Overall rating of the Course: 8. Overall rating of the Instructor: 8”.

“Instructor was very knowledgeable. A lot of information, quickly delivered”.

“Instructor’s knowledge is strength of the course”.

“Comprehensive training delivered in accessible format and language. Very knowledgeable and engaging presenter. Well organized material with references, quizzes and points that would be tested. Overall rating of the Instructor: 9”.

“Fast paced and a lot of information. Overall rating of the Instructor: 10”.

“Great overall class. Covers all areas of HIPAA Compliance needed for a covered entity regardless if they are a Hybrid or not. Wow, a lot of information to cover in two days”.

“Overall was good. Lorna did a good job of making it interesting. Covered a lot of material. Overall rating of the Instructor: 10”.

“Very informative, a lot of information in a short time. Directly relating to our field. Strength of the course was instructor knowledge. Well-spoken and engaging. I need to let it all sink in - appreciate the materials. Overall rating of the Course: 8. Overall rating of the Instructor: 10”.

“Fast-paced, detailed, efficient. Slight repetitive making it easier than looking back, summaries and practice quizzes, real life examples - not just definitions or explanations, study time, plenty of materials”.

“Excellent coverage of the material and examples. Used easy to follow explanations for someone like me who has no previous knowledge of these topics. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Detail of information, Instructor obviously an expert in material.”

“Very thorough, but at a level that I could comprehend. The ways to remember terms/acronyms and the visuals in the PowerPoints are the strength of the course. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Lorna was a great instructor. Good examples. All the detail packed into two days. Lots of good info. Really enjoyed the class. Overall rating of the Instructor: 10”.

“Lorna was a dynamic and an interesting presenter who made HIPAA come to life! Lorna really made the difference. Lots of material to cover, but great delivery. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Lorna's vast knowledge and her more than twenty-year background teaching the course, was evident in her delivery. Lorna did an outstanding job delivering the CHP class. She presented the information in a way that was easy for us to understand and grasp. I feel strongly that the information which I received in the CHP class will be very useful to me in my position as a HIPAA Privacy Specialist within the Military Healthcare System. Lorna gave us lots of examples. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Great information and the Instructor did an outstanding job going over the materials. Overall rating of the course: 9. Overall rating of the Instructor: 10.”

“Very insightful. Great experience to reboot knowledge. The delivery was very understandable. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Excellent class. Lorna is great! Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Greatest strength of the course were the details and the breakdown of each segment. Appreciate the instructor's knowledge and skills to teach this course. CHP course provided details in great depth, to equip me with the knowledge necessary to better serve my organization. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Great overview, with a lot of information. Lorna is a wonderful instructor who is passionate about HIPAA and it shows. She took a somewhat complex subject (dry subject) and made it interesting and easily teachable to me. Greatest strength were the examples provided by Lorna. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Extremely knowledgeable. Greatest strength is the way Lorna was able to explain the topic. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“I feel a lot more knowledgeable but also overwhelmed with the amount of information packed into 2 days of training. Overall experience was great. No complaints at all. Overall rating of the Instructor: 10.”

“Great experience. Very informative. Overall, great speaker. Instructor explained everything very well, she was thorough. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Lorna was fantastic!”. Overall rating of the Instructor: 10.”

“Lorna was very good at providing real world examples to make the material relevant. She was also able to make what could be very boring material interesting. Lorna did a fantastic job and was very reassuring of us all and our ability to learn this material. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Well thought out and communicated. Filled with education components. Instructor was wonderful. Overall rating of the Instructor: 10.”

“Lorna is the best - she covered the right and relevant material. Cannot recommend enough. Her knowledge and adding of the stories aided to recall the material. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor was prepared. Training was thorough, I enjoyed. Overall rating of the Course: 10. Overall rating of the Instructor: 9.”

“Great. Material was very good. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Great class. Learned a lot more about HIPAA than I knew before. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Information about HIPAA was the greatest strength. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“The strengths of the course were gaining knowledge of terminology, and a better understanding of HIPAA. Instructor was informative and enjoyed the class. Overall rating of the Instructor: 9.”

“Comprehensive documentation of topics. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Structured knowledge is the strength of the course. Great course & instructor. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Comprehensive HIPAA professional course. Enjoyed learning from Lorna. Much better than my self-taught online course. One of the best HIPAA training experiences I have attended. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Easy to follow with the Instructor led course. Overall Rating of the Course: 9. Overall Rating of the Instructor: 9.”

“Very detailed information. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Lots of information that I was really unaware of. Really great. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Preparedness and flow of information are the course strength. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Lorna’s mastery of the material was exceptional. Well done.”

“In-person review is the strength of the course. Overall Rating of the Course: 9. Overall Rating of the Instructor: 9.”

“Lorna’s training was a great refresher and triggered a few take-aways for me.”

“Very knowledgeable! Explanation of maturity of all security laws and standards are the strength of the course. Aware of final HIPAA rules now. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Strength of the course is gives me “why” of why we have HIPAA the Importance & what can happen if not followed.”

“Good. Details information. Overall rating of the Course: 9.”

“Well prepared. Book & materials are strength of the course. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Course strength is blending HIPAA regulation with security. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Great Speaker. The right amount of “Fun” added to keep interest. Lorna is great and very engaging. I enjoyed personal stories that aided in understanding the material. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor / Examples / Pace / Detail are the course strength. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very Knowledgeable instructor. Great speaker. Great course! I wish all of CareSource could take this training! Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor is very relatable, makes the dry subject seem interesting, I feel everyone in our company should be required to take this class! Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Entertaining & broad. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Great presenter. Lorna always does a great job keeping the topic interesting. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“I had a good understand. Helped to tie it all together. Good examples provided to demonstrate the topics. Overall rating of the Instructor: 10.”

“Pace & detail were appropriate. Great examples. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Good examples. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Keeping attention & clarity of course are the greatest strength. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Great overview, examples shared help reinforce information. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Many good & realistic examples throughout the lecture. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“I feel I have a better understanding of HIPAA after the class. Great presentation. The real-world examples make the topic easy to understand and bring the topic close to home. Overall rating of the Instructor: 9.”

“Instructor was very well versed in subject matter. Very informative. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Lorna made the course interesting with her real-life examples. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Numerous examples, antidotes to enhance audience understanding. Great speaker. Very knowledgeable, good pace really liked the binder received. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Experience of instructor, quality of manual and related slides and greatest strength. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Very informative. Nice to have binder material. Great info and presentation. Presenter very professional & very knowledgeable. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Depth of material is the greatest strength. Attending this course provided me a thorough understanding of HIPAA. I previously had only annual training on this topic. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor was conversational & entertaining. Great notes, great resources to review later. My intention was to take back learnings to my team. I think I’ll bring some stories, commercial for appropriate safeguards. Overall rating of the Instructor: 10.”

“Well prepared. Understandable information. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very thorough. Well organized. Understandable. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Excellent presentation & written materials. Lorna’s humor is the greatest strength. Well organized. Understandable. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“More interaction. Subject matter.”

“Very well prepared. Great presenter. Related stories and examples are strength of the course. Lorna made this topic very interesting. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Wonderful progression of information. Real world application/examples help to provide clear understanding of information. History was beneficial & handouts were wonderful. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very prepared & knowledgeable instructor. Lorna’s delivery of information was interesting and explored analogies to make the topic discussion enjoyable. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Robust use of examples are greatest strength. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Took a very complex topic and condensed it to give a good comprehensive overview. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Presenter, Handbook & speaker knowledge are the greatest strength. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Strength of the course are presentation, binder/handouts & speaker knowledge. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Strength of the course is giving “Why’s. Overall rating of the Instructor: 10.”

“Excellent info with examples & stories by presenter. Very effective in helping to explain info! Great training. I was triggered by presentation for great ideas to use when training in my department. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Have a greater understanding of the bigger picture of HIPAA/Security in workplace. Also, as employee to be aware of vulnerabilities and individual responsibility to address HIPAA. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Lorna’s knowledge and the way she presented examples was great. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Good presentation. Held audience attention. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Great examples that went along with definitions. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Strong course. Overall rating of the Instructor: 10.”

“Very detailed about the laws and what the specification are.”

“Very knowledgeable. Instructor’s experience is the greatest strength. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Nice handouts. Understood about business associations as related to HIPAA. Overall rating of the Instructor: 10.”

“A lot of information covered. Appreciated. Overall rating of the Course: 8. Overall rating of the Instructor: 9.”

“Very comprehensive always. This course was very good. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Quality of presentation is the greatest strength. Had a great experience and Lorna has a great personality and managed a class very well! Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Interactive course. Delivered personal stories & experiences. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Makes me understand how important it is to be HIPAA Compliant. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Well Prepared. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“She was very funny and kept it interesting. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Lorna made the class so interesting with various scenarios. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Detailed and timely presentation. It was great class. Lorna did an excellent job of making a topic that is very interesting and comical when appropriate. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Lorna is fantastic! She made HIPAA fun. I would recommend this class to anyone that is looking to become a certified HIPAA professional. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Mrs. Waggoner did an outstanding job. Lots of good info and she gave good examples/stories to support bullets. She made the course easy. I enjoyed taking this course. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Great reminder on topics that I have been taken previously. Very comprehensive. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Ease of understanding the material being presented. Overall rating of the Course: 8. Overall rating of the Instructor: 8.”

“Content was clear. Easy to understand and the instructor kept me motivated, amused while learning more of a topic that I thought I knew for a decade. Loved the funny scenarios & stories. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Awesome. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“She made it entertaining and used plenty of examples. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Clarified the rules and regulations for HIPAA and made me realize the importance of securing ePHI. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor was well prepared. All topics and knowledge of the instructor were a great strength. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Effective teaching from a qualified person. Teaching a lot from an overview level while also being able to answer specific questions. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Indepth Information. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“A lot of areas covered. The instructor was great. Overall rating of the Instructor: 8.”

“Great presentation. Lots of info. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Having a knowledgeable instructor facilitating the course is the overall strength. Overall rating of the Course: 8. Overall rating of the Instructor: 9.”

“Lorna is a great and energetic instructor. This is a lot of information. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Lorna is a wonderful instructor! Her teaching style and experience is great strength. I feel I have a much better understanding of HIPAA requirements. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Good presentation. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Making complex regulations understandable. Overall rating of the Course: 8. Overall rating of the Instructor: 8.”

“Thorough knowledge of instructor is the great strength. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor well prepared. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very thorough and well-prepared instructor. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“The instructor was knowledgeable and very interactive. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Real world explanations/examples provided made convoluted topics easier to understand and remember. This was my re-certification session and Lorna was just a dynamic as she was 3 years ago!! Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor was well prepared. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Great course. Very informative. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Instructor was very knowledgeable and thorough. Delivered relevant information. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“In-depth knowledge is the strength of the course. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Well prepared. Depth of coverage. Instructor did an outstanding job. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Well organized topics. Interesting stories. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Goal flow; started at the top, describing HIPAA and diving into details. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Discussion/Examples Driven. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Instructor was very much prepared for the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Course had detailed explanation by examples which made it easier to understand. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Course had good, on-point stories and examples. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Instructor was very much prepared for the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Instructor was prepared. Course was clear, concise and focused on the key elements. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Good introductory course. Lorna was funny and high energy. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Awesome knowledge source. Lorna was very prepared. Covered all the important points not only for an exam but also for real world else. Overall Rating of Course: 10. “Clear and direct. Excellent examples. Encouragement of class participation. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Instructor had thorough understanding. Documentation provided was thorough and a good future too. I enjoyed my experience and am leaving with more understanding of HIPAA and the importance of it. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“The workbooks are really helpful. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Good Information. Overall Rating of Instructor: 9.”

“Lorna was very dynamic, engaging, & knowledgeable. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Knowledgeable Instructor. Reference manual to refer back is the strength. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Important historical content. Overall Rating of Instructor: 10.”

“The information was very detailed for understanding HIPAA. Overall Rating of Instructor: 9.”

“Great Training – Just a lot of info to take in. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“Detail. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great book & resources. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“The course was great! Would be nice test after each module. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Lorna was very prepared and knowledgeable. Overall Rating of Instructor: 10.”

“Knowledge of instructor is great strength. Class was very intensive. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Lorna’s ability to use real life experiences. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Received knowledge regarding HIPAA polices & guidelines. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Highly detailed specific information. Course was extensive and course handbook looks to be a good reference for future use. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Very interesting, loved stories that related to subject matter. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“More knowledgeable about HIPAA in general. The class was fast but the instructor made it interesting. There was a lot of information to comprehend and retain in such a short period of time. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“The course provided everything we needed to know. Lorna was an enjoyable speaker. The class was very intensive. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Learned a lot more about HIPAA. The instructor and class was very prepared and organized. Overall Rating of Instructor: 10.”

“Very good course, lots of information in short time. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Good information; Knowledgeable and engaging instructor; Great material. I wish there were more instructors like her. She was truly awesome. Overall Rating of Course: 9. Overall Rating of Instructor: 10+5.”

“Specific examples and excellent presentation. A good clear understanding of material and hearing some new information. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Very detailed. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“The instructor was very knowledgeable about the material. She answered everyone questions. Funny and nice! Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“Very interesting. Learned some things we were doing wrong then this class. Knowledgeable. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“This was very eye opening. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“Very knowledgeable and great guidelines. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Knowledgeable instructor who kept class moving at a brisk pace yet presented information in a relatable manner. Overall Rating of Course: 8. Overall Rating of Instructor: 8.”

“Goes beyond typical HIPAA background and adds a comprehensive depth to topic. Gained increased knowledge of HIPAA from varied perspectives. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“I feel like most of retentions was from Lorna makes the subject at the time into a story, it was a good way to learn. I do with the class could have been 2 ½ and 3 days. The last part seems rushed. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“More resourceful regarding HIPAA rules/etc. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Thorough overview. This course is too many hours for each day. Adult learners do not absorb taught materials for 5-7 consecutive hours. Should be 4-5 hours/day over 2-4 days. Overall Rating of Instructor: 9.”

“Good instructor/good Material. Lorna was incredible! Very good presentation with very good mix of real world events along with great stories and illustrations! Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Very good Presenter would have enjoyed more if it was not rushed. Too much information for 2 days training need informative that office MSDH. There were things that I will not be able to use ever, like all the acronyms. Overall Rating of Instructor: 10.”

“Instructor was very knowledgeable. Overall Rating of Instructor: 10.”

“Fantastic Presenter. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Strength of the course is the book; reviewing what would be on the test; welcomed audience questions; practices tests. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Good information. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Instructor knew information and got my attention with stories. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Very well prepared. The instructor was great – Stories were very helpful. Great Class, I learned a lot. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Lots of information did not know. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Very intense course. Instructor well prepared. Overall Rating of Instructor: 8.”

“Informative. The Instructor is very knowledgeable.”

“The class was very informative. I learned a lot of information regarding HIPAA”

Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Large amount of information in two days course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great course materials, informative instructor. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Informative. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Strength of the course is to prepare Department of Health Staffin the requirements of HIPAA. We can relate the training to our daily operations. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Covers all practical areas of HIPAA. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“The indepth understanding of HIPAA. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Learning about Privacy and Security rule and learning the different codes. I enjoyed the class. I love how Mrs. Waggoner give examples & life stories pertaining to HIPAA. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great information, delivery of content excellent and maybe needed another day to absorb information. Thanks! This training was excellent. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Strengths of the course is in-depth coverage of Privacy Rule. Overall Rating of Course: 8. Overall Rating of Instructor: 7.”

“Real world examples and references to regulations. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“In-depth presentation. Excellent introduction to HIPAA. A must for any CIO on CISO who is responsible for HIPAA data. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Covered history of HIPAA and HITECH. Good slides and written information per page. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Comprehensive approach in short time period. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Professional, kept my interest, very thorough. Couldn't have asked for more. Vastly improved my understanding of HIPAA. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Strengths of the course is very thorough. Lorna was a great and enthusiastic instructor who speedily but thoroughly navigated our team through the smells of the rocky HIPAA sea. A+++ , would pirate and plunder with again. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Lorna's enthusiasm is infectious. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“This was an amazing course and I would recommend this course as required to any professional who works with HIPAA. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Stories help drive the content home. Lorna is perhaps the most knowledgeable HIPAA instructor and advisor one can find. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Professional, kept my interest, very thorough. Couldn’t have asked for more. Vastly improved my understanding of HIPAA. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Strengths of the course is very thorough. Lorna was a great and enthusiastic instructor who speedily but thoroughly navigated our team through the smells of the rocky HIPAA sea. A+++, would pirate and plunder with again. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Lorna’s enthusiasm is infectious. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“This was an amazing course and I would recommend this course as required to any professional who works with HIPAA. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Stories help drive the content home. Lorna is perhaps the most knowledgeable HIPAA instructor and advisor one can find. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Strength of the course is real world understanding of HIPAA. Real world examples. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Really detailed information. Great Resource book. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Fast paced will a lot of info. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Extremely prepared. The overall course assisted me tremendously. Great class! Thank you Lorna! Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Security manual is the strength of the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Instructor knew the subject & made it interesting. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Lorna was incredible. I appreciated her approach with stories and real life application. Brings all the aspects of HIPAA together in a nice compact bundle. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Knowledgeable instructor. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Lorna was fully prepared. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Instructor was very prepared. Knowledgeable, course material & reference cards are the strength of the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“The instructor’s ability to engage the class and help them retain the information. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Informative and relatable examples were used to cover content. Understood the administrative, physical & technical safeguards. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“Analogies, real world examples & Jokes are the strength of the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great & fun class. Informative. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Much better understanding of HIPAA. Appreciative. Immediately impact my roles & values. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Knowledgeable Instructor. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Lorna was extremely knowledgeable on the covered topics. She was engaging and knew how to keep it entertaining. I’m so happy to attend this course. I thought I had a working knowledge of the HIPAA combined text coming into this course. I learned so much. Thank you Lorna! Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“I already have my CHP, but after this class I have a way better understanding of CHP now. Lorna had excellent knowledge about CHP. Course gives and prepares us to meet the HIPAA compliance and to keep our info secured. Thank you Lorna! Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Class was a comprehensive overview of HIPAA that allowed for questions and facilitated discussion between professionals at many backgrounds. Overall Rating of Instructor: 9.”

“Complete review. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Depth of framework information is the strength of the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Strength of the course is giving real life examples for each topic. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Instructor was amazing. Examples were really helpful. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Instructor: 10.”

“The depth of information and assistance in what is important to focus for exam and in practice. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“The instructor was very knowledgeable and able to answer questions. A very good class. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Comprehensiveness was a strength of the course. I feel like I have a better understanding of the various complexities of HIPAA. Thank you for providing this training! Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Ability to make all elements of the framework easier to understand was a strength of the course. Overall Rating of Instructor: 9.”

“Lots of resources available and examples of topics. Lorna was wonderful and extremely knowledgeable. Open dialog discussion. Enjoyed my time in this course. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Actual examples of breaches is the strength of the course. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Covered HIPAA Accordingly. Recommended! Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Stories applicable to topic and funny. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Much deeper understanding. Rules, regulations, legislatives, compliance, and governance areas are the strength of the course. Great instructor, great course to learn about HIPAA. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Depth of material is the strength of the course. Grounded in Actual law (Federal Register). Lorna keeps rather boring and technical content interesting and engaging. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Instructor is very knowledgeable and able to answer questions as well as make the information interesting. Exposure to a lot of information. Have a great security officer, so hopefully she is up to speed! Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Training experience is good. I would like to have this kind of training in future as well. Overall rating of course: 10. Overall rating of instructor: 10.”

“Knowledge of instructor & completeness of instructor manual. Overall rating of course: 9. Overall rating of instructor: 10.”

“Covered a broad range of topics. I came to the course with limited HIPAA Compliance. Understanding & experience other than basic employee training. My expectation was to come and learn more detailed info to take back and apply to my organization. Overall rating of instructor: 8.”

“A ton of great content with great documentation to bring home. Overall rating of course: 10. Overall rating of instructor: 10.”

“Very informative, well organized. Information was clearly presented. Overall rating of course: 9. Overall rating of instructor: 10.”

“A lot of details. Overall rating of course: 10. Overall rating of instructor: 10.”

“Really clear outline with focus on meaningful detail & illustrative anecdotes. As a European Privacy Officer, I was almost totally inexperienced in US regulations. I feel now have a really good understanding of HIPAA Title II. Overall rating of course: 10. Overall rating of instructor: 10.”

“In-depth coverage of HIPAA. I would recommend the course to others & post it was very useful. Overall rating of course: 9. Overall rating of instructor: 9.”

“Overall rating of course: 10. Overall rating of instructor: 10.”

“Interactive. Overwhelming great. Overall rating of course: 10. Overall rating of instructor: 10.”

“The course material was easy to understand & was presented in the same manner. I was able to fill in the gaps in my knowledge. Overall rating of course: 10. Overall rating of instructor: 10.”

“Understandable compared to ledger. Instructor was informative with many anecdotes keep us interested and better understand application of ideas. Overall rating of course: 9. Overall rating of instructor: 10.”

“Very personable & gave a lot of real life examples. I came in with zero knowledge of HIPAA so yes, but I learned a ton. Overall rating of course: 10. Overall rating of instructor: 10.”

"Great class. Looking forward to CSCS. Overall rating of course: 10. Overall rating of instructor: 10."

"The small class size was good for open discussion and Lorna was very inviting of questions and clarification."

"Lorna is an awesome trainer and her depth of knowledge provides practical solutions to difficult requirements."

"Great instructor for material."

"Was a very thorough class and the instructor was great. I would recommend to anyone in the industry to take."

"Very professional and enthusiastic."

"Course was a very good balance between topics covered and conciseness. Learned everything about HIPAA that I was hoping for!"

"Excellent presentation, quite informative & engaging."

"Instructor is very knowledgeable. Kept the class interesting, provided scenarios to better explain topics and materials. Great course!"

"Lorna Waggoner's breadth of knowledge is truly impressive. She shined the light in the darkness to bring understanding!"

"Lorna has been great throughout the process. I look forward to future courses."

"Enjoyed learning more about HIPAA with Lorna."

"Very knowledgeable and helpful in answering questions and making the material relate to real life scenarios."

"I know a whole lot more about HIPAA than before I started. Immensely useful!"

"Love training with Lorna!"

"Lorna rocks! I enjoyed the class, her energy, her knowledge."

"I found the course to be very informative."

"Lorna is great personality wise and made for an entertaining, yet informative instructor. Open to all questions."

"Excellent, well-taught and lively course."

"Great course. This course will help provide the knowledge and authority needed to better assist my organization."

"Overall the course was well done. Lorna is very knowledgeable."

"This was one of the most educational classes I've ever attended. Very impressed."

"Lorna was extremely knowledgeable about the HIPAA material. Great stories and examples to better understand the material."

"This was a great class. I am now ready to go back to my agency and help implement our compliance with all things HIPAA!"

"Lorna was very knowledgeable of the subject matter and an excellent instructor."

"A lot of information but Lorna keeps your attention."

"Lorna is a very good instructor. She has a very unique way of teaching, which helps very much and make it easy to grasp and retain all information that I learned from the class."

"Thank you for a great and interactive session."

"Thank you for all the information. You made the lecture very interesting."

"Amazing course. I learned a lot and can't wait to get my knowledge out there and use it on my job."

"Great, informative class. Very educated speaker."

"I must admit that I was told earlier that this was going to be a great experience and they were right! Excellent teaching skills. Organized course structure."

"The class was very active and practical to the subject. Lorna always has a great attitude and always is able to help with any questions and set backs."

"Very informative and enjoyable lecture. Thank you!"

"As the Privacy Officer at my hospital, these classes help me do a better job. HIPAA is always changing and we need to keep up with the changes to safeguard our patient's PHI."

"Lorna and ecfirst have been a great partner to the Prime security effort."

"Very nicely explained, superb knowledge base of instructor."

"This being my first time, it's a world of information and I appreciate all I've learned."

"Lorna is a great instructor. She explains the material well. I feel like she has taught me a ton within these two days."

"Lorna takes a hard subject and makes learning about HIPAA fun & exciting. Her passion for HIPAA shines through her presentation. Very informative and easy to learn."

"Lorna was able to break down complex material into easy to understand content."

"Lorna was great and kept my interest throughout the entire course."

"Great insight on HIPAA having attended the program conducted by Ali Pabrai. The session were lively with rich sharing of experience by Ali who is a master in this field. I highly recommend this course to all of those involved in this field. Overall rating of course: 10. Overall rating of Instructor: 10."

"Ali has an exceptionally great energy level. Amazing Instructor with great knowledge. Keep smiling Ali. Overall rating of course: 10. Overall rating of Instructor: 10."

"Good course for candidate to have knowledge on HIPAA. Overall rating of course: 10. Overall rating of Instructor: 10."

"Thank You Pabrai. Overall rating of course: 10. Overall rating of Instructor: 10."

"Uday Ali Pabrai, the "BADSHAH" of HIPAA, is an institution in himself. Overall rating of course: 10. Overall rating of Instructor: 10."

"Great content, lot of information, good instructor."

"Great course. I now have a better understanding on HIPAA."

"Great course! Lots of information that can be immediately put to use!"

"Lorna is in a class of her own. She is absolutely the best possible instructor for a very tough subject matter."

"Great Instructor! Lively and engaging."

"Great class. You made it easy to understand."

"Lorna was not only extremely informative but made this all very fun and entertaining."

"Fantastic course. Wonderful instructor. Thoroughly described. Highly recommended."

"Wonderful class; wish more department managers attended. Should be a requirement."

"Lorna makes the course fun. She teaches in a fashion that makes HIPAA easily understood."

"Wonderful, person-centered instructor."

"Lorna was fabulous! She made the day go quickly and kept me interested the entire course."

"Class was very helpful. It made me think of lots of ideas and questions to take back to my office."

"I enjoyed the examples of incidents."

"Enjoyed the class and instructor. The content was easy to follow."

"I really enjoyed Lorna teaching the CHP course this week. I felt she delivered value in her multiple real-life examples and through the ecfirst content."

"Love the way I've been informed of the best practices in the healthcare industry right at the start of my career."

"A lot of material being covered but it was done very professionally."

"Although an accelerated course, Lorna was very detailed and her presentation and speaking really helped me absorb all the information needed."

"Enjoyed the training. Material was relevant. I haven't done formal training in years. I really appreciated the format and especially the test exam questions."

"Lorna was a fantastic instructor that did a great job pulling all the HIPAA information together. I learned a lot during his course. Thank you!"

"I thought this class was extremely helpful in bettering my understanding of HIPAA."
"Good examples given in class."

"Really liked some of the stories Lorna used as examples. They made some of the information memorable."

"Fantastic instruction. I would take another class from this instructor. She made the material interesting, which is not an easy thing."

"I very much enjoyed this class; very valuable information and Lorna was outstanding!"

"Lorna did a great job making the tedious federal rules and legislation understandable and entertaining to keep the class engaged."

"Lorna did a great job keeping everyone engaged and kept it fun."
"I've been through the course before and it was still very informative."

"Great, organized approach to this training. Good real world examples."

"Excellent and informative class. Instructor held our interest and kept the class moving."

"Without a doubt this will help when discussing HIPAA with my clients."

"Excellent information, excellent organization, can't wait to discuss without customers. Would consider making this mandatory training for all of our healthcare sales reps."

"Lorna was both entertaining and informative. Enjoyed the class very much!"

"One of the best and most thorough classes I have attended."

"Lorna was a great instructor. Her way of teaching was really impressive, and it will help me and other participants of the class to function under the guidelines. Class was really beneficial."

"The delivery of the course was very interesting and engaging."

"I feel that I now have a better understanding of the legal requirements surrounding HIPAA."

"Instructor's presentation style was great and she gave examples, stories and talked about personal experience. It was very interactive and the summarizing at the end of the modules were very helpful."

"This was excellent! Heavy, comprehensive, but good. Instructor was knowledgeable and entertaining."

"Great class - learned a lot."

"Most intensive training I have ever attended. Enjoyed it!"

"Learned, passionate, determined, detailed, and delightful! Mrs. Waggoner delivers a lot of information in a short period of time with just enough humor to keep it interesting. Outstanding trainer."

"The course information and instruction was superb."

"The class was a well structured presentation for the HIPAA Professional The instructor was second-to-none and an obvious subject matter expert."

"Lorna was an awesome instructor. The material was presented very professionally and effectively. She is extremely passionate regarding HIPAA which makes the presentation exciting."

"Instructor very knowledgeable."

"Lorna did a fantastic job! Very knowledgeable."

"I would absolutely recommend the course, especially with Lorna!"

"A lot of information covered. All presented in a clear, concise and understandable manner. Lorna kept the class very engaging."

"Excellent course! Great instructor!"

"Great course. A lot of material to cover in 2 days but Lorna was great."

"This course well positioned me to share the requirement with my company in a comprehensive and definitive manner for us to take prompt actions."

"Lorna was a fantastic instructor. She explained and taught the content in a fun and simplistic manner. Well done!"

This was a great class. Lorna is very knowledgeable and an excellent presenter. She knew the material very well and had great stories to tell that related to the subject matter more easily to specific situations. Well worth the time."

"I really received a great deal of knowledge on HIPAA."

"It was extremely informative with a passionate and knowledgeable instructor."

"What could have been a painful two days was made tolerable and in some cases entertaining. I learned so much but am sure I will need to refer to my workbook on a regular basis. Happy to have the information easily accessible."

"Stories associated with the rules and regulations helped me to remember and put into context."

"Very impressed on all that I learned. I have a better understanding on patient privacy and how important it is to make sure everything be kept secured."

"Lots of information. Information was very useful. Good reminders of lots of daily practices."

"I feel the information was presented in a manner in which everyone understood. I think the class as a whole participated due to the positive energy of the instructor."

Milton Hershey School

"Very thorough training that can easily be followed. Provided a better understanding of HIPAA and how it is applicable."

"I had been casually acquainted with HIPAA guidelines with broad strokes of what is and is not permitted. After this presentation, I have a more fine tuned understanding of some of the instances of this Act. The presenter was very knowledgeable and enthusiastic discussing this topic!"

"Great introduction to a very broad topic. Presenter did a fantastic job keeping us engaged on what could have been a dry topic. The presented topics really got us talking and thinking - even on the lunch break. Great starting point for us."

"Made a dry topic interesting."

"Great course/presentation."

"I now know more about HIPAA then ever before."

"As part of a hybrid, it was great to be with other areas of health services and share the same information. I now know better what my rights are and also how to better access information from other areas."

"Lorna did a wonderful job making a long training both informative and fun. I have a much better understanding of HIPAA and how it applies to me professionally."

"I found this class to be very interesting, especially since I am writing a paper on HIPAA. I was very interested in the HITECH Act and all information related to EHRs."

"Very informative training."

"Lorna was a lively presenter who effectively balanced training principles with humor and personal relevance. Would highly recommend her."

"Lorna is a very knowledgeable presenter on HIPAA and found ways to present humor within a mundane topic."

"The most entertaining HIPAA training I have ever attended."

"The instructor is extremely knowledgeable."

"Very thorough, detailed information. Instructor was pleasant and made the presentation fun and informal."

"Lorna's training provided staff with a quality overview of HIPAA - content that is understood by all participants; regardless of job responsibility."

"HIPAA Academy's training and materials aided my understanding of the law and best practices."

"Excellent presentation regarding the impact of HIPAA compliance for organizations and individuals. Specific examples of implementing the HIPAA Security Rule especially applicable to our setting."

"Very informative presentation regarding past, current and future regarding HIPAA."

"Very funny, kept lively, very informative."

"Prior to this training I knew nothing about HIPAA. As a result of this time, I now know not about HIPAA, but I have a better understanding about how to move forward."

"Great presentation with very useful information."

"The HIPAA overview training is necessary for all covered entities. The training provides valuable information about HIPAA and discusses how organizations can improve their practices and minimize risks. I am already thinking about ways we can minimize our risks in our department."

"Great instructor. Made an otherwise dry material interesting."

"This thorough training provides a very detailed overview of laws, regulations, and guidelines related to HIPAA. This allows for individual & organizational reflection on policies and practices pertaining to health care information."

"I appreciate receiving education on HIPAA for professional and personal awareness."
"The instructor, Lorna, did a terrific job of bringing the course to life; otherwise, it may have been very boring. She has a great sense of humor and plenty of real life experiences."

"A very good course. The instructors use of real life examples helped to make learning easier."

"Thorough overview. Good use of humor, repetitive messages help to reinforce."

"Information presented was refresher for me, but it has been a while, so helpful to hear again. I appreciated the presenter's style, very engaging with the audience. Kept things moving, presented a lot of info that we as an organization will be able to use to improve practice."

"Being a new intern in the social work department of Milton Hershey School, this was my first professional training I have attended. I felt this training was very informative and beneficial for my knowledge of the field I am working in."

"I learned a lot."

"Good course, very good teacher."

"Great class!"

"I was able to learn a great deal of HIPAA regulations. The instructor was great and created the session in a fun way."

"Lorna was excellent at leading our group through the course. She used relevant examples that the audience could easily relate to, and helped make a not as exciting topic more exciting!"

"It was a great course. I learned a great amount of information. Lots of great teaching techniques."

"Instructor Lorna has a solid command over the material and extensive experience in the field. It wasn't easy to sit through two full days of class, but Lorna kept it interesting and the instruction was valuable and definitely pertinent to my job as a Security Officer."

"This course helped expand my understanding of HIPAA policies and procedures, what to do in the event that situation occurs and expanded my outlook on what IT can help cover."

"Presenter made material understandable. She did an excellent job getting crowd participation."

"I feel this course filled a gray area in my knowledge of HIPAA regulations and how it impacts my institution."

"Informational overload but the class is structural in such a way to make learning easy."

"Excellent training, good pace and very informative. Most valuable training I've attended in years."

"I am scared straight into doing my best with HIPAA compliance."

"I would highly recommend this course for any professional that needs a better understanding of HIPAA & PHI."

"Great course, very detailed."

"A very serious subject delivered clearly and with appropriate humor. Kept my interest and I feel much better about working with Privacy and Security at my agency. Greatly appreciate the comprehensive delivery and workbook full of resource information. Would recommend to anyone!"

"Instructor was amazing."

"Class was very informative. Information was clear and concise."

"Thank you for such vital information and excellent training!"

"Love Lorna - what a great presenter. She gave great applications and presented in an easy format."

"Great class. Quick but very detailed."

"Learned and laughed quite a bit."

"Great instructor. Made learning the information enjoyable as possible on a not so exciting topic."

"This course was great for someone who came in knowing little about HIPAA. Well done."

"Thank you for your teaching method. You made HIPAA interesting & (almost) fun!"

"Instructor was very informative and detailed. She explained and spoke clearly, answered questions to her best ability. I would recommend her for HIPAA training to and for other facilities."

"Thank you, Lorna, for delivering HIPAA information in an engaging way!"

"Lorna is a wonderful instructor. Truly knowledgeable about the subject matter and kept the class fully engaged with her humor and upbeat personality. I've enjoyed the course thoroughly."

"Excellent drive in HIPAA. I have a greater understanding for the topic and gained a better knowledge of the topic."

"Lorna does a great job presenting the information in an entertaining way."

"Great, detailed training on HIPAA. I have a better understanding on vital safeguards for our organization."

"Very good course. Very useful information regarding the policies. I have a much better understanding of HIPAA."

"This class armed me with information I can help my client (health system) understand and the real risk they will face every day. This is a service that will impact their hospital, the patients and healthcare overall; saving lives and protecting everyone's healthcare information."

"A great overview of HIPAA. Excellent for those already familiar with HIPAA and those with no HIPAA experience."

"Program was very thorough and intense. Lorna delivered a very complete overview and knowledgeable level of experience."

"I found this class to be comprehensive and informative. I now feel better equipped to assist my clients in matters concerning HIPAA compliance."

“Lorna is great at what she does. She makes the material easy to learn and retain with examples and stories that are relevant, concise and memorable. She maintains control of the class and the flow of information with a positive manner.”

“Amazing amount of material covered in two days!”

“Lorna is a very good presenter. She made learning easy and fun. Lorna is very knowledgeable and experienced on HIPAA compliance.”

“Great class, great instructor and what I needed to help be better at what I do.”
Student in Vegas Public Class

“I would highly recommend this 2-day course to anyone needing or wanting to learn about HIPAA.”

“The course was well organized and well presented. Each topic was explained.”

“I would highly recommend this course; and Lorna!”

“This course was very helpful and informative. It turned the complexities of HIPAA into very digestible information that can be retained.”

“This was a very informative course. Lots of information to process. Lorna kept my attention – I never got sleepy! I learned so much even though this is for re-certification.”

“This is my second time to take the class with Lorna. She always keeps it up beat and is very current on all her information.”

“Lorna is a wonderful and knowledgeable instructor. Her classes are among the best I’ve had.”

“Lorna was great! She provided a training session that was comprehensive, fun and informative. Would highly recommend taking the CHP course to better your organization.”

“I feel better prepared, more knowledgeable and better equipped to exact changes at my company needed to maintain HIPAA compliance.”

“Great class. Thanks for a great session.”

“Lorna does a great job staying on task and keeping us focused and not falling asleep.”

“Lorna was so much fun and extremely knowledgeable!”

“The materials provided along with the course structure and instructor technique made the course an enjoyable one and the information easy to understand.”

“Every HIPAA Security, Compliance professional should consider taking this class. Very informative and training should help your HIPAA organization.”

“Thank you, Lorna, for teaching an IT person more of PHI and the whole world of HIPAA.”

“Lorna is fantastic!”

“Lorna brings experience and expertise and mixes it with humor and real-life situations to help demonstrate the subject matter. She is one of the better instructors that I’ve had.”

“Lorna Waggoner is a superb instructor who provides great examples.”

“Lorna made HIPAA learning exciting which is probably hard to do.”

“Instructor was extremely knowledgeable and engaging.”

“Lorna did a great job of making the course fun. She kept the audience engaged.”

“I will take this course content all back to my team!”

“I feel as though I have a better understanding of HIPAA and feel more comfortable speaking to it.”

“Great class!”

“I feel much more comfortable speaking about HIPAA! Thank you!”

“HIPAA can be extremely dry content. Lorna made it not just bearable but enjoyable.”

“I loved the class! It will help me sell and support my customers.”

“Lorna made the material easy to understand for non-health care trained employees.”

“Course was very in-depth and informative.”

“I feel better prepared to speak about the topic of HIPAA on a general level.”

“This was a great class that will contribute to my success!”

“I would recommend this course to all involved in HIPAA.”

“Came wondering, leave knowing. Now I KNOW HIPAA!”

“Great class!”

“Thank you for the opportunity to take the live course. Great interactive review of the material!”

“This course was GREAT! As a small business owner I have the knowledge to compete in the HIPAA arena. I’ll have the confidence to walk into each office as their professional.”

“Nice work making a ‘dry’ topic easy to learn and retain.”

“Lorna made the topic very interesting and made it easier to understand. Lorna has a great sense of humor and made topics ‘bearable’.”

“Although the course is long days, Lorna was very good at keeping the class attentive. I learned more than expected and enjoyed the course.”

“I was initially excited to get my CHP certification and I left feeling the same way! Can’t wait to come back for more certifications.”

“Lorna is a great instructor. Makes the class fun, along with all the detailed knowledge. Great stories.”

“For those in IT and Security or Risk analysis this is an excellent course.”

“Great course. Instructor knowledgeable and approachable. Materials were easy to follow and understand.”

“I actually really enjoyed taking this course and will tell my boss to inform people about it. I believe this training will help me greatly in my day-to-day work.”

“This course was much more interesting than I expected, considering the nature of the subject. Highly recommend!”

“Any person working in a healthcare, privacy or security role would greatly benefit from this course.”

“Ms. Waggoner was energetic and kept full focus on HIPAA subject.”

“Very intense and beneficial training. Thank you for the class and materials provided.”

“I have learned a lot and feel I can use a lot of this training in my workplace.”

“I liked this course. It was informational and will help in my daily routine. Lorna was very knowledgeable and explained the content well with examples. Before coming to the class I felt it would be 2 days of boring; but it was very interesting. This credit goes to Lorna’s energy levels.”

“This class had a lot of detail and our instructor was very passionate and prepared to teach.”

“Excellent teaching.”

“It was a great class. I had very little knowledge on the dynamics of HIPAA but after this class it gave me a better understanding and awareness of HIPAA.”

“Lorna has exceptional command over the subject and excellent teaching skills.”

“Excellent trainer. Lorna made the words come off of the page to life. That is what an excellent trainer does. Well done!”

“Great course – very informative! The book is also very helpful for future reference.”

“Lorna provides a very hands-on series of instructions, organized into 4 modules that is very effective to get the basic concepts of HIPAA. This was a very helpful 2 days of training.”

“Although there was a lot of information, it was presented in a manageable style.”

“Very informative and very helpful! I have a better and more well-rounded understanding of HIPAA.”

“I will be asking my customers to attend.”

“Well worth the time. Gives me a great level of understanding of challenges faced by my customers and the confidence to discuss my company’s solutions which address them.”

“I gained insights that will help me speak to healthcare providers in a knowledgeable way and offer to be a resource to others.”

“Excellent use of the presentation to tie into the examples and stories.”

“I would recommend this class; it flowed, was current, and extremely informative.”

“Gained a much better idea of what HIPAA is all about. As a result, I have new ideas regarding how to approach to the healthcare market.”

“Great course. A lot to learn and understand, but great information.”

“I would recommend this course to anyone who wanted to gain a better understanding of the HIPAA Security and Privacy Rules.”

“Lorna is a great teacher/speaker.”

“Lorna is an outstanding instructor able to keep our attention for the full two days.”

“The instructor was great and the course was interesting. Looking forward to applying everything we’ve learned.”

“The Certified HIPAA Professional training was very informative; I really got a lot out of it. The structure with ten separate courses and short quizzes after made more manageable when I didn’t have any real time off from work and had to complete it in separate chunks. The final exam was difficult but the short reference guides were very helpful study guides. I was very relieved to pass on the first try!”

“Good course – lots of information!”

“More information than I thought was involved with HIPAA. A little more in depth for what my job entails, but still useful information.”

“Trainer did a great job.”

“I found the training very useful. I was not very aware of HIPAA. After the training, I can say that I can help our company to practice the policies and rules strictly. Overall, CHA™ Program was very useful and entertaining as well. Program provides a deep understanding of what is HIPAA, and best practices to comply with it. Course rating: 10. Instructor rating: 10.”

“Learned a lot from the CHA™ Program. Invaluable training. Very good reference material.”

“Very interactive program. Ali speaks well in terms of his HIPAA experience and expertise. Clearly his know-how will be an invaluable asset for my organization. Instructor rating: 10.”

“CHA™ training has enlightened me with basic understanding of HIPAA law. Detailed and experienced speaker with terrific understanding of HIPAA.”

“Very informative course. A strength of the course were the several discussions on HIPAA law. Course rating: 10. Instructor rating: 10.”

“Strengths of the course were the many examples, scenarios covered. Course rating: 10. Instructor rating: 10. Fun course, very informative.”

“Each topic in the CHA™ Program was properly presented and very well explained. Course rating: 10. Instructor rating: 10.”

“Great manual for the CHA™ Program. Great explanation, and terrific instructor/trainer. A very enlightening session. Details of the general things I know were discussed and questions in my mind were answered. The trainer was knowledgeable and able to answer our queries.”

“This course connects dots that experience will not.”

“Quite a bit of information in two days, but very easy to learn & understand the information with the way the instructor taught. She was engaging and related her stories to help you understand.”

“Very informative and the book was excellent. Lorna has a great teaching style that keeps you engaged.”

“Very positive experience that kept my attention when not looking at the gold course and ocean.”

“Very well prepared materials. Exceptional speaking/presentation. Love all the examples; that helps to retain the information.”

“Great class, content, and instructor was wonderful.

“This course provided an excellent opportunity to test my knowledge of HIPAA. The quizzes were thought provoking and Lorna was very personable and knowledgeable. I would recommend this course to anyone who wants a basic to intermediate understanding of HIPAA whether you are a covered entity, business associate or subcontractor.”

“Excellent presentation by Lorna.”

“I feel better equipped to understand BAA's and my company's role as a BA.”

“Lorna makes preparing for the exam and learning what is arguably dry material, very enjoyable and fun. I highly recommend taking this course.”

“Instructor was enthusiastic and passionate about the topic. Provided numerous examples.”

“The class is a great learning tool having little to no prior experience with HIPAA. The examples are helpful in understanding how the complex requirements apply to real life situations.”

“Very well taught and sufficient coverage of key areas.”

“Mr. Pabrai has been extremely flexible and has accommodated all of our requests to deliver a very successful session at Coimbatore. We are happy we got a chance to work with the best! We definitely had a great value add and I'm sure we will continue to work with him for trainings in the future.”

“The strengths of the course included a detailed explanation of the HIPAA rules, applications and implications. The course will help me leverage HIPAA and all of its related content in a far better way so that Payoda is compliant in all of its operations.”

“Very good course. Focused and straight to the point. Clear communication. Very good clarity. Thanks for the course.”

“The training material and the confidence level of the instructor were the strengths of the course. The whole training program was an absolute eye opener on HIPAA. As an organization trying to USA healthcare domain, this course was very much needed by Payoda. It was very well delivered by Mr. Pabrai. Thanks to The HIPAA Academy and Payoda.”

“The clarity and detailed information on key topics of HIPAA were the strengths of the course. The course was very useful in getting knowledge of HIPAA and other related key topics.”

“Acquired a good understanding of HIPAA rules and standards. Thank you!”

“Mr. Pabrai’s training was excellent. I got insight into how to use HIPAA compliance in our products and services. The strength of the course was the knowledge of HIPAA acquired with practical application to Payoda.”

“Thank you for a wonderful HIPAA training class.”

“The instructor spent the time well for training us about HIPAA. The course covered everything related to HIPAA. Repetition of key topics helped us know more and better understand HIPAA. Overall, the instructor covered every aspect of HIPAA.”

“I like the way the HIPA training was provided with examples.” I learned about HIPAA, policies and the regulation.”

“It was a lot of knowledge that was provided on HIPAA and the context was given to our current work. Now have a good understanding about HIPAA.”

“A very good training method and instructor provided a lot of practical information. Information was explained with real-time, applicable case studies.”

“It was great knowledge to understand HIPAA as part of the work we do. It has helped me to know the USA healthcare industry. Better understand how patient data is managed and governed. Got a good understanding of the HIPAA regulation.”

“Trainer, materials, presentations, and examples provided were a strength of the training provided. Training was very helpful to understand HIPAA from ground zero. The instructor was good in articulating many scenarios in a simple language and terminology.”

“Class provided in-depth information that can be used during customer interactions, to build real credibility.”

“I really enjoyed the in-depth review of HIPAA and look forward to developing my technical capability. My ability to become a better consultant could have a strong foundation based on this training. Thanks again!”

“I have never learned so much in 2 days and actually retained and understood what I was supposed to take from it. It was very well taught.”

“Lorna built great rapport with our group and moved us quickly through material, but with key stories and illustrations to make it understandable. She has a great sense of humor and is very knowledgeable. I feel I have a good grasp of HIPAA compliance requirements after taking this class.”

“Lorna’s knowledge base was excellent. It allowed the class to flow quickly and questions were answered accurately and quickly.”

“Overall gained a lot of knowledge. I could sit for another hour or two asking questions!”

“Lorna did an excellent job; keeping the pace and energy at a good level.”

“Very professionally prepared materials.”

“I feel better prepared to help my customers and reps.”

“Lorna made the subject matter fun and interesting.”

“I really enjoyed learning this extensive material from Lorna. I liked the module structure and the amount of materials for and time spent on each.”

“This course definitely made the Federal Register less intimidating. I would definitely recommend this to my fellow co-workers and colleagues.”

“Enjoyed the class. Lorna was very thorough in answering questions and covering many aspects of HIPAA/HITECH.”

“Lorna is very prepared and experienced. It’s a lot of information to cover in 2 days, but I feel the information was detailed and simplified enough to help me absorb it all. Thank you!”

“Good way of structuring lots of information for a variety of roles who need a better understanding of HIPAA.”

“HIPAA Compliance was my area of least command. This class has given me more confidence to tackle my role as security officer.”

“This course was a great introduction to HIPAA.”

“The CHP training is certainly important for any healthcare professional, not only for the in-depth content provided, but to hear from a passionate expert and instructor, Lorna Waggoner. She provides an easy to follow curriculum which allows for an adult learning experience that will not only prepare you for the CHP exam, but more importantly, will help tackle your daily challenges of HIPAA compliance within your organization.”

“I found the course very helpful and I have a better understanding of HIPAA.”

“Impressive presentation of a large amount of information.”

“Great class! Lots of information in short period of time but doable.”

“Lorna was amazing. Her execution and delivery on HIPAA was perfect. She is able to include real life situations that help you understand the terminology. I enjoyed every second of this intense course.”

“Highly recommend. Will definitely do business with ecfirst.”

“Lorna is entertaining and knowledgeable.”

“Going back home with lots of homework and a couple more compliance items to address.”

“Provides a very thorough basis for understanding HIPAA.”

“Enjoyed the class. It was very informative.”

“Lorna was very informative and knowledgeable.”

“Great class. Anecdotes were priceless and really helped to solidify concepts.”

“Lorna was a wonderful instructor. She was very upbeat and attention grabbing. She gave the real world examples along with HIPAA examples which was very helpful.”

“I really enjoyed Lorna. She made HIPAA interesting.”

“Great content and a wonderful and knowledgeable instructor.”

“Lorna was a phenomenal instructor with a wealth of knowledge imparted to the class.”

“Great job, Lorna! The stories to go along with the information really helped see everything in real world scenarios.”

“Enjoyed the class!”

“Wonderful class, good pace, great instructor. Highly recommended!”

“It was a good presentation. I had a better understanding of entire HIPAA.”

“As IT Industry, we required more information on Security.”

“Mr. Pabrai, it was great experience having you here and sharing your knowledge and wisdom.”

“Today HIPAA Session had taught me lot more new thing regarding security and privacy. It was great course! Thank you!!”

“Excellent way of transforming of knowledge is much professional way.”

“The training was ideal for a consulting firm like us. Mr. Pabrai has a good background of U.S. as well as having roots in India. So he was able to explain it well to the Indian team.”

“It was a great session to understand everything about HIPAA. Mr. Pabrai is very good in addressing all the topics with real world examples.”

“Excellent way of explaining things. I did not know HIPAA before but this training has given me more value.”

“Very Good Trainer. Impressed with the level of training for HIPAA with lot of live examples. Good interactive training session. Great job! Thanks.”

“Would refer to clients interested in HIPAA implementation.”

“Excellent treatment of a technical, dry subject. Great examples & practical application illustrations.”

“Thank You. You made the 2 days of HIPAA informative and kept my attention. I feel more prepared for my organization now!”

“Great mix of formal material, personal anecdotes, real life scenarios, and humor.”

“Extremely informative, I learned a lot.”

“After needing to know everything about HIPAA for my new role, I thought I would be impossible to gain that knowledge in a two day training. The instructor was awesome, the manual is user-friendly, and I have gained all the knowledge necessary to assist in my organizations HIPAA compliance.”

“This was a great and intense experience.”

“This course was very informative and assisted in increasing my knowledge of HIPAA policies and procedures.”

“I came with a fairly solid understanding of the security rule but was lacking on the privacy rule. I now feel I have a complete grasp of privacy and even better understanding of the security rule.”

“I learned a great deal of information on HIPAA.”

“I have a CISSP and a CISA. I came in expecting to glide through. The exact opposite was true. I had to work and put a lot of extra study time in after class. This is a positive comment. The details and coverage of the HIPAA regulation was fantastic. I am taking a lot of real-world information back to apply to my job immediately.”

“Blown away by the depth, breadth, application, organization of instructor, motivation of instructor, and linking to all the laws, rules, regulations, and industry best practices.”

“Great class and instructor. I highly recommend this class.”

“Highly recommend the class for any IT or compliance resource.”

“I would highly recommend this class.”

“The class was very informative in explaining HIPAA Inc. bringing to light items not previously aware of.”

“This course is recommended for every healthcare professional, especially decision makers. It provides a very good foundation for what needs to be done to take businesses to the next level.”

“Very enthusiastic, knowledgeable about HIPAA with a good job incorporating humor and personal stories to help get a better understanding of HIPAA.”

“I have a more clear understanding of HIPAA and various violations.”

“The class is great. I feel like I actually understand HIPAA more than I did before.”

“It was great! We covered a lot of material over a short amount of time. Lorna did a wonderful job speaking and giving real-life examples through entertaining stories.”

“If you are going to have to do this, Lorna Waggoner is the one you want.”

“I really enjoyed the course, learned a lot and enjoyed the way it was presented.”

“This was an excellent class. Very informative and the instructor was very knowledgeable about the topic. I will refer others to take this training.”

“I have a much better understanding of HIPAA.”

“I learned a great deal about the importance of confidentiality and security of PHI. If possible, all employees should have this course.”

“The instructor was knowledgeable and prepared for this course. She took a difficult subject and made it interesting.”

“I feel that I have a much better understanding of HIPAA now.”

“While the course was very dense and compressed, I feel 100% more confident with the goals and components of HIPAA. More importantly, I now see the vision of where HIPAA will take us as force for improved healthcare in the United States.”

“The instructors were very engaging and really helped to make a lot of detailed information relevant and easy to understand why it is important.”

“I think it was one of the best courses I have taken, in which so much was covered and transformed in a very simple and methodological way.”

“Instructors were both knowledgeable and engaging.”

“Very informative course. Great slide preparation and presentation. Easy to follow.”

“Both instructors were great.”

“The course provided me with the technical verbiage and knowledge to build a stronger relationship with my customers.”

“Great class. Better understanding of HIPAA and how I can better discuss it with my customers.”

“HIPAA is now logical.”

“Really enjoyed the class. Actually provided me with knowledge that can increase sales.”

“Lorna's an excellent instructor.”

“Having class with Lorna again was wonderful. I enjoy working with her!”

“Lorna was very informative and friendly.”

“This is the second course I've attended presented by ecfirst. The content is well presented and informative.”

“The class will allow me to support my facilities' HIPAA Security office in ensuring we are compliant with the safeguards implemented and to ensure our EPHI/PHI is protected.”

“Chris is very knowledgeable and he knows how to, and when to teach.”

“The instructor was knowledgeable.”

“Informative Course.”

“Training material was a good reference. Chris provided us a great understanding regarding security and privacy rule related to HIPAA.”

“I found the training very useful to gain understanding of HIPAA. Especially with the industry’s transition to EPHI, I think it is a necessary training for all healthcare professionals.”

“Great instructor-very focused and organized in presenting the course.”

“The course was a healthy session that provided the necessary tools to speak HIPAA-ISH.”

“Good base level crash course for understanding HIPAA components and history of legislation.”

“Overall Chris did a great job explaining the content and engaging the class.”

“This is a class that is needed by more people in the health care industry.”

“Chris is great, appreciated his sense of humor.”

“Great course overall. Chris did an excellent job of presenting and explaining and SOX and Compliance Lead

“This training course and booklet is what’s needed to learn all things HIPAA. The information is just right and it’s easy to understand and learn. Highly recommend this course for anyone who would like to learn about HIPAA.”

"Thank you so much, ecfirst, for your help last night! I was in a serious time crunch and it made ALL the difference to be able to take the exam last night/this morning rather than having to fit it in between flights over the next few days. I really appreciate that you went out of your way to help. Not just everybody does that these days! And...drumroll please...I passed! Thanks again!"

“Speaker made the topic very interesting.”

“Lorna was an excellent instructor! She knew the material well and presented the modules with an engaging, interesting manner.”

“Lorna was very professional. She made the course fun. She kept us engaged! Lorna did a great job!”

“I didn’t think I would get much out of taking the course a second time. I was wrong! I am taking away a lot more knowledge to help me better my training program and provide better service to my company. Thanks!”

“I thought I had a good understanding of HIPAA until I attend this class. There is a lot to know, and now I feel comfortable to find answers most important to satisfy our customer needs.”

“I really enjoyed the course and have a clear understanding of HIPAA.”

“Solid course and learned much more than expected. Applied to both the certification as well as real life situations.”

“Practical Use – Applying to real world.”

“As a salesperson, I can now speak more intelligently with my customers in the Healthcare space.”

“Chris provides a lively and authoritative presentation of HIPAA regulations. His strong technical background gives essential context is all real world questions.”

“This course is very useful to gain comprehensive knowledge on HIPAA in short time.”

“Very good coverage of regulations in the materials.”

“The instructor (Ms. Lorna) was very informative and kept the class lively and engaging. The examples she used were really good and helped to stay in memory.”

“Instructor was clear and fast paced. Translation of information into laymen’s terms was helpful in putting the info into context.”

“As this new and upcoming domain, this course will really help organizations to comply with controls.”

“Lorna is a great instructor who uses funny stories and experiences to help her students learn the information. I have learned a lot during her 2 day training and would highly recommend her to any company.”

“I was planning for HIPAA Training for a long time and got a chance to attend this training program conducted by ecfirst. Now, have this better knowledge in HIPAA. Thanks to ecfirst for conducting training in India.”

“The SSI Group has used ecfirst for compliance training and consultation since 2011. The Certified HIPAA Professional (CHP) program provides our compliance department with the education and ongoing guidance needed to successfully implement our HIPAA compliance platform and Lorna Waggoner has become a friend as well as a mentor to everyone in the team. Her anecdotal way of demonstrating each of the lessons is very valuable and assists people new to HIPAA to easily understand the many nuances of an otherwise very complicated subject.”

“Great Course! Really great learning and useful for future professional.”

“It is a very good course on HIPAA and take away for the participants are huge / relevant to the business.”

“We need more elaborate course containing with explained & live case studies.”

“The Course is really good, after this I got exposure about HIPAA.”

“Looks ok. Could have improved since it has evolved may years for now.”

“Great class, I enjoyed it an the stories that related to the information.”

“Lorna made the class enjoyable and gave great examples to keep it interesting.”

“Excellent presenter, good pace, lots of ‘real world’ applications and examples.”

“Lorna did a great job!”

“Great course-wish I had taken it sooner.”

“Very good course. I would recommend. I learned a lot. Instructor was very knowledgeable.”

“As an HR Rep, this training was mind blowing. It’s our responsibility to discipline HIPAA violators. Therefore, the training was of much interest to learn and absorb the importance of the laws and regulations that have been put into place to protect our beneficiaries information and prevent the unauthorized disclosure of their information. It was a lot of valuable material and information to ingest in two days, but I certainly learned a lot and understand even more why privacy and security rules must be established and adhered to at all costs.”

“I really enjoyed Lorna’s teaching technique. She is amazing and very informative. Thank you for being so pleasant.”

“Very well delivered, especially considering the volume of information.”

“Excellent Class! Excellent Instructor!”

“The way the instructor delivered the material allowed me to understand every aspect of the class.”

“A great class that covers the HIPAA Privacy and Security rule.”

“The class was filled with great information that was relatable and relevant. Took complex information and made it easier.”

“One of the best trainings I have ever attended. Lorna is so smart and personable.”

"You have made my day!! I look forward to receiving my CHP certificate. Thank you also for being so responsive to my questions throughout this process. It has been a pleasure using your services and I will recommend you to my peers."

"I feel I'm empowered to be the HIPAA expert for my organization and to help 65,000 physicians understand the importance and do-ability of HIPAA."

"I am a beginner but even with that limited knowledge I feel much more informed after taking this course."

"I will be much more experienced in presenting regulatory requirements. This will provide me with a much stronger knowledge base."

"Lorna did a great job of getting the class through all the material without even making us feel rushed or hurried. Her obvious experience with the issues was very helpful. I am ready to go back to work and get our compliance effort back on track with these new 'tools'."

"Great detail given to a very deep subject."

"Very informative, structured, and well-paced."

"Thalaiva! It was very good training."

"Shared a very good and valuable time with Mr. Ali Pabrai. Hope I will do more with HIPAA."

"The instructor was very knowledgeable and encouraged students to participate in an interactive class-room environment. Covered all core HIPAA topics. Very interactive."

"Got good knowledge on HIPAA. It was a good session on HIPAA. Mr. Ali Pabrai provided good insights about HIPAA. Thanks for the time spent for the training."

"Good and informative session."

"The instructor-led course was effective and covered all aspects of the HIPAA Final Rule well. Mr. Ali Pabrai came across as a very knowledgeable person on HIPAA and brought with him a wealth of implementation experience across various healthcare organizations. Course rating 10. Instructor rating 10! Effective instruction communication and the enthusiasm of the instructor were strengths of the CHA™ Program."

"Very good job by the instructor. He was able to address all the queries from the participants in the class. I would like to thank the instructor for sharing his invaluable knowledge and experience. Course strengths included focused content and instructor communication."

"Strength of the CHA™ Program included an overall understanding of HIPAA and the Privacy Rule, including key terminology."

"The CHA™ Program is really enriching and will help me get my organization to be more current on HIPAA compliance requirements. Up-to-date information and examples."

"Mr. Ali Pabrai is an excellent trainer. he has in-depth knowledge and explains in the simplest language. His training has been so interesting that the entire day-long session was very captivating. The instructor was very well prepared."

"I believe that this course has given me an excellent foundation of knowledge about HIPAA that is directly related to my work responsibilities."

"The CHA™ Program is a very useful session for anyone who is looking for in-depth information about HIPAA and the healthcare domain. Training materials and the knowledge of the instructor were the strengths of the program."

"Working with the biggest healthcare group in India, the CHA™ Program curriculum is going to help standardize the practices globally for our enterprise. The strength of the CHA™ Program is the coverage of the regulatory standards followed in the USA, which may be applicable to the Indian healthcare industry."

"The course is informative and provides an excellent HIPAA overview. Lorna is a great instructor and keeps the class engaged and makes a very dry topic interesting and fun."

"Very good course that helped me connect a lot of dots where HIPAA is concerned! Definitely came away with a list of actions and areas to focus within my own organization."

"The CHP course was a worth-while learning experience. Lorna's training methods and story-telling made the information understandable and applicable to my role."

"The intent of the course adequately matched my experience, understanding of HIPAA and expectations. Great broad overview to assure more confidence in my daily activities and point out areas for improvement."

"This class was an eye-opener! I never knew there was so much to HIPAA. I was really impressed with Lorna. She is entertaining and effective!"

"Very helpful and explained every concept clearly. Thanks for fielding our questions."

"Great course. Intense information and a lot to learn. We will hit the road running and get our procedures & policies implemented."

“Lorna is great. She is passionate about HIPAA and knows it frontwards and backwards. She has high energy and controls the atmosphere. I stayed awake the whole time (which I wasn’t expecting, frankly)!”

“The course was very informative and moved along at a reasonable pace, highlighting the important aspects of HIPAA. The course material provides additional information and references additional material.”

“Enjoyed class. Presenter would provide stories or situational events to help explain HIPAA policies which was helpful.”

“Having the instructor come to our site allowed us to ask questions that pertain specifically to our business.”

"Excellent program (CHA™). Will help immensely in designing a HIPAA compliant application."

"Excellent program (CHA™). Very helpful. Will refer to my friends in the healthcare industry."

"Very interactive and informative program, CHA™. Especially thank Mr. Ali Pabrai for providing deep insight on the HIPAA Privacy Rule."

"CHA™ was an excellent course with lots of interaction. Had everything clearly explained."

"CHA™ is a good program. Now have an understanding on the requirements of the HIPAA Privacy Rule. Would recommend the CHA™ Program to my colleagues."

"CHA™ was an interactive and comprehensive training program."

"CHA™ has a very well laid out curriculum. Easy to understand without too much prior knowledge. The material was covered very systematically. The instructor was very effective. The course was informative and fun."

"The CHA™ Program provided detailed insight into HIPAA and its impact. Very useful, informative course and definitely an impressive instructor."

"Good knowledge transfer."

"The CHA™ Program came across as a very interactive program with high energy from the instructor throughout the session."

"Mr. Pabrai has delivered an excellent program on HIPAA where I could gain maximum knowledge about HIPAA compliance. I thank him for delivering the CHA™ Program and to make the content understandable to me."

"CHA™ is a very well organized program. Highly knowledgeable instructor in privacy and security and importance of following HIPAA."

"Had a great experience in learning and getting updates on HIPAA. Mr. Pabrai was very helpful in educating me on HIPAA and HITECH."

"I thank ecfirst for making us understand about HIPAA, the HITECH Act and the Final Rule. It will help us with our clients and within our organization."

"Mr. Pabrai delivered an excellent CHA™ Program."

"I am thankful to Mr. Ali Pabrai for helping us understand HIPAA and HITECH Acts. This will be very helpful for our client work."

"Mr. Pabrai has presented the CHA™ Program in a very good manner. It has opened up ideas for us to re-organize and structure our work to ensure compliance."

"Lorna was a terrific instructor. She changed the way I look at HIPAA. The course was taught in a way that was easy to follow, learn & retain."

"Course was good and detailed. Instructor knows materials and 'real world' experience were awesome."

"The instructor was very knowledgeable and brought humor to the class. Would recommend to anyone interested in the topic. Great course."

"Very informative and resourceful to our business and operation."

"11+. Great overview and at a level that was understandable. Was an eye opening class! It gave information that will help us start right away with making changes, Great class!"

"Good information. Easy to understand. I enjoyed the class and learned a lot in a short period of time. I feel that I have a much more solid understanding of the HIPAA law than ever before."

"The CHA™ course gives a great start to our company to start from. Information was structured for our company to meet compliance."

"Ali explained a lot. Very good instructor. Good sense of humor. Well informed. Thought class would drag on, but went fast."

"Ali was engaging with tough subject matter; examples of real world applications were a strength of the course."

"Ali was entertaining. I feel good that although I didn't know everything that I protect the information to the best of my knowledge. Thank you! Glad to have a reference book to refer to - useful to be in compliance."

"Great Course, I would highly recommend to anyone needing a deep dive of regulations. Lorna is a terrific instructor and makes the topic engaging and fun."

"Strong class. Instructor did a good job of going over the material and make to learn."

"Definitely glad I took the live class as opposed to the on-line version.
Kept class entertaining."

"Great refresher on a topic that doesn't really change much but brings to light deficiencies and where improvements are needed."

"Good course. Very informative!"

"Everything was great but I wish we could take the test on 3rd day instead of the end of day 2. This does not give us enough time to study information from the second day of training."

"Some of the security standards and implementations are very gray regarding real world

"Lorna was well prepared and delivered the material with enthusiasm and energy. Well done!"

"Great course for a person new to CHP/HIPAA."

"The class was great, very informative."

"Thank you for an excellent class."

"I enjoyed the examples given to better explain the information."

"I would recommend this class to anyone trying to understand HIPAA!
All my clients could use this understanding!"

"Great course. I would highly recommend to anyone needing a deep dive of regulations. Lorna is a terrific instructor and makes the topic engaging and fun."

"Strong class. Instructor did a good job of going over the material and make it easy to learn."

"Definitely glad I took the live class as opposed to the online version. Kept class entertaining."

"Great refresher on a topic that doesn't really change much, but brings to light deficiencies and where improvements are needed."

"Good course. Very informative!"

“Documents provided include complete overview of regulatory requirements.”

“Lorna was an excellent instructor and very enthusiastic during the class. She was able to relate the subject through stories and give clear instruction on HIPAA requirements.”

“Knowledgeable & pleasant instructor.”

“I have enjoyed this course, and I feel that this will help me to better understand what HIPAA will require of me.”

“The CHP class was overall great value, but in particular, Lorna's presentation style and high level of organization allow her to be comfortable and casual with her students. When combining this with her efficacious use of mnemonic devices, ecfirst delivers a powerful service.”

“This training has been an eye opener and I think more policy makers should be included in this training.”

“I have always enjoyed all the ecfirst webinars I've attended as well as the CHP and CSCS™ classes. The webinars are very informative and relevant, and Ali's presentation style gets people fired up! The CHP and CSCS™ classes are very comprehensive – a lot of information in a short time, but well presented by Lorna and Ali. Both classes provided me with information that is useful, helpful and very pertinent.”

“A truly insightful cause and the sure way forward for better care in Ghana and everywhere else to guarantee privacy and confidentiality for patients. I would recommend it as a “must-attend” for all healthcare professionals.”

“The whole program and training was educational.”

“I enjoyed the course and would recommend it to anyone who wants to gain a better understanding of HIPAA.”

“Lorna did an outstanding job presenting the content, not only to prepare for the exam but more importantly assuring that her students gained a solid understanding of HIPAA. I felt I walked away with the foundational knowledge required to support Missouri Health Connection and Missourians in building a private and secure Health Information Exchange Network in the State of Missouri.”

“I have been there on my own because I want to grow as a professional and I wasn't to do the best in my job as a compliance officer. The first day I was terrified because the course was in English and I am in Puerto Rico. I'm so thankful to Ms. Waggoner because she was so helpful – I understand all that she said (great jokes and great examples).”

“For very difficult material, very dry administration and implementation of critically required materials, Lorna brought the information to life with practical examples.”

“Great Instructor! Strong knowledge-based program. Well laid out.”

“I felt the course was very beneficial to my career goals and in preparing for the exam. Lorna was a wonderful instructor who was able to guide the beginners and the experienced HIPAA attendees through the material at the same level. I would recommend the course to help ensure a broad understanding of the HIPAA regulation.”
“This class is great for preparing for the exam. I found it to be very clear and easy to understand. Lorna did a wonderful job!”

“Lorna did a fantastic job in presenting the course material. A tremendous amount of material was covered over the two-day class period and the class material segmentation helped in the learning process.”

“Great class, needed the refresher.”

“Very good course; very informative and relevant.”

“Lorna made HIPAA very fun. It was a really good course.”

“Lorna Waggoner, the instructor, kept this course very interesting and all of us on the tip of our toes/edge of our seats. Enjoyed the course and all the information.”

“I’m very happy to have been here learning all the HIPAA rules and knowledge that will help me to better serve my patients and avoid errors of being compliant.”

“Lorna is a really good professional and teacher. I learned in two days more than in 6 years working with HIPAA regulations in my old work place.”

“Thank you! Great class.”

“This class gave me a better understanding of what HIPAA is.”

“This was the most enjoyable course I’ve ever attended concerning a subject as potentially dry as HIPAA. Well done – Lorna was great!”

“I thought the class was very informative and the instructor was excellent; both knowledgeable and engaging.”

“Lorna did a fantastic job in presenting the course material. A tremendous amount of material was covered over the two-day class period and the class material segmentation helped in the learning process.”

“Great information taught by a wonderful instructor.”

“I enjoyed the course. The examples used were excellent. The instructor was concise, precise and clear in everything that was presented in the course.”

“I thought the class was very informative and the instructor was excellent. Both knowledgeable and engaging.”

“I’m the President of a small Healthcare IT consulting firm, and I am the second of our staff to attend an ecfirst HIPAA training course. In my opinion the course was well organized, well presented, and a wealth of information was provided for all of the students to learn. The instructor, Lorna Waggoner, was passionate about the topic, and was able to bring the material to life with her many personal anecdotes and experience. The materials provided were well written, accurate, and easy to read, which helped translate dry Federal Law into usable material. The venue was perfect for the course, easy to get to, had free WiFi, and excellent lunch food was provided. I would recommend this course and ecfirst to anyone seeking to gain more knowledge and expertise about HIPAA legislation. It was a very pleasant experience.”

“Great course! Lots of material in a short period but the instructor made the information easy to remember and digest. I would highly recommend this course to the beginner to the expert; IT people as well as administrative. There are 2 A’s in HIPAA and Privacy is not in the title!”

“The CHP course was a well condensed course with excellent delivery of the needed regulations for my staff to be able to talk the talk and know how to walk the walk on their own. The instructor’s (Lorna Waggoner) witty jokes and delivery of the information made it easier for myself, and later my staff, to comprehend and retain the information being presented to us. During the CSCS™ class my staff enjoyed Allen’s teaching technique, although Ali taught when I went I found the information was delivered both times in an equally impressive, condensed but retainable manner and we all came away from both classes knowing the information and not just memorizing a bunch of acronyms. I highly recommend ecfirst.”

“Lorna was well prepared and gave a very enthusiastic and cohesive course. The collateral material was very thorough and appropriate. Will recommend the course to colleagues in my field.”

“Great information taught by a wonderful instructor.”

“I really like Alan’s energy, openness and humor and making the course more interesting. I learned a lot. Thanks.”

“I have to say that it was not easy but the information is really great. This is something that has given me the ability to have an entirely different conversation with my customers. I would very highly recommend that if you are working in the healthcare field, this course should be a must. I'm so glad that I got the books as well as the online class as my book is going to be something I will constantly reference.”

“The presentation of the material assisted with a more complete understanding of the Privacy Rule versus the Security Rule. The complete review of different aspects of a contingency plan showed me ways to develop the required processes and policies.”

“Alan Yue did a great job preparing us for the exam. HIPAA tends to be a dry subject, but Alan made it fun. His analogies helped me remember the concepts.”

“Course and instructor were excellent. Knowledge provided in a way that is was easy for all to understand.”

“Alan Yue presented the material in an outstanding fashion. He was able to present a lot of information in a short period of time. I highly recommend this course, as well as the instructor, for anyone who is in any way responsible for HIPAA compliance within their organization.”

“This is a great two day course. You leave with a greater understanding of HIPAA Privacy & Security.”

“I enjoyed Lorna’s teaching style! She was awesome, and kept us awake!”

“This course gave me a higher level of confidence with regard to HIPAA. The instructor gave a fast paced, entertaining presentation to what is a rather dry subject matter.”

“Lorna does a great job of helping to understand a very complex compliance environment. Her level of experience and understanding are very valuable in helping the student apply knowledge to the real world. I would recommend the class to those that need to understand the compliance environment as well as those that oversee compliance.”

“I really enjoyed the course, the presenter was very good. His presentational style and the depth of his knowledge on the issues concerned made it easier to understand the course. I wish to say that the course was very useful and beneficial to my work.”

"I thought the Certified HIPAA Professional course was extremely worthwhile and helped to clarify the murkiness that is HIPAA. The instructor, Alan Yue, did a great job leading the course. He took a very dry topic and made it interesting and demonstrated the importance of the regulations relative to our business. I would recommend the ecfirst course to anyone, and most especially would recommend Alan as the instructor!"

"Alan really helped me understand the core elements and details. I will be recommending ecfirst and this course to others."

"Great course. Instructor was VERY knowledgeable. I would definitely recommend this course for people who are new to HIPAA and the regulations."

"I really enjoyed the class. I've been reading HIPAA regulation on and off for some years now, but felt rather bored and lost at times on how to approach understanding such a dauntingly large and somewhat nebulous federal regulation. The HIPAA Academy's Certified HIPAA Professional (CHP) class encapsulated everything into a well-organized and structured logic that I could understand and absorb much more easily and quickly."

"ecfirst's Certified HIPAA Professional program did a great job of taking a large body of law and condensing it down to cover the aspects of the security and privacy rules that most directly impact companies that work with PHI. After taking the classes I feel confident about making HIPAA-related policy decisions that will keep our organization in compliance and ready for an audit."

"Lorna is so Pro HIPAA – she makes us all want to go back to work to share & implement HIPAA requirements. As a clinical professional, the knowledge this course provided me was amazing. The manual & reference cards are invaluable tools to have handy when implementing HIPAA and needing as a reference. I would recommend this course to all clinical and non-clinical healthcare workers."

"The CHP course was a well condensed course with excellent delivery of the needed regulations for my staff to be able to talk the talk and know how to walk the walk on their own. The instructor (Lorna Wagoner) witty jokes and delivery of the information made it easier for myself and later my staff to comprehend and retain the information being presented to us. During the CSCS™ class my staff enjoyed Allen's teaching technique, although Ali taught when I went I found the information was delivered both times in an equally impressive, condensed but retainable manner and we all came away from both classes knowing the information and not just memorizing a bunch of acronyms. I highly recommend ecfirst."

"Excellent, up-to-date information; expert instructor with great presentation style."

"This class is for beginners as well as people who have previous HIPAA experience as it validates what we have been doing is correct and if not, how to make it correct and feel in control of our PHI."

"Instructor was awesome! He knew his stuff and was able to help us put the regulations into context relative to our specific issues to the regulations. I'd highly recommend him as an instructor. The only negative I had was that it would have been helpful to have the book prior to the class. This way, we could have been more prepared to ask questions on specific items and also to have more time for on-site exam preparation."

"First, Lorna is an outstanding instructor. She did an excellent job of keeping the class focused especially with all the material that needed to be covered. Several years ago in the original HIPAA Privacy and Security programs, I was responsible for the security assessment for the enterprise network (WAN). Learned a lot back then. It was great to see what's happening in the evolution of HIPAA even as we speak. Had a great time, learned a lot. Best of luck to all you folks at ecfirst."

Preston Sharpe, Senior Technology Consultant

"My experience with the HIPAA Academy, specifically ecfirst was by far the least painful training experience in my 11 years in the industry. HIPAA as it applies to Business Associates has always been a gray area for me. As a vendor, being compliant in a client's eyes is of the utmost importance and this course really gave me some insight to be able to speak intelligently about this area."

"The CHP course was a lot to take in at once, but the instructor's (Lorna Wagoner) anecdotes based on her extensive and relative field experience and her course delivery made the compliance material and the rather prosaic nature of the HIPAA Rule itself frighteningly enjoyable! I learned a lot!"

"Lorna was an excellent teacher! She was fun and kept things interesting. There are other people in my firm that should and will take this class. I feel a lot more comfortable about how HIPAA relates to my company and how I will update our policies. THANKS! Also, I wanted to let you know that I was in a meeting on Monday and the owner of my company was talking about NPIs vs. UPINs. I was able to speak to the group on the difference and how the NPIs are assigned. Wow, did I take a lot out of your training!"

"Great Course! Thoroughly, cleared up some of the muddiness of the HIPAA regulations for me."

"I recommend the CHP course for anyone desiring a comprehensive understanding of HIPAA. The HIPAA Academy course solidified the understanding of HIPAA I had as a healthcare professional and increased my knowledge base in the areas of portability and accountability of healthcare information."

"After years of confusion about how HIPAA regulations impact the dental practitioners, this course has laid it out in plain English. I now feel confident about implementing the requirements and can also see business value in doing so."

“Extremely informative. Stories that relate to HIPAA “text”. Not just straight “text book talk”. Excellent presentation.”

“The two days spent studying HIPAA in this format with people from all over healthcare fields greatly improved my understanding and ability to deliver compliance plans for my organization and our clients.”

“Wow! Lots of information in a short amount of time, but delivered in a way I could understand.”

“I have attended over 70 trainings and still needed more information. The HIPAA Academy provided outstanding training both broad-based as well as in-depth that was comprehensive and critical to my complete understanding. I am grateful to my trainers who were both extremely knowledgeable yet were able to share their information on a level that I could comprehend. They were also reassuring and supportive.”

“Within the first 30 minutes of this course I learned principles that have changed my entire foundational understanding of HIPAA. This training has given me a rock-solid foundation to build on.”

“I recommend this class for all privacy, security officers. There is a lot of information that is beneficial and important for the healthcare provider. The class was fun, interesting and well organized. Thank you!”

“I had no idea the topic of HIPAA was so involved. After taking this class, I feel that I have the information available to me in an easy to use resource that will help me to perform my job to a higher standard. Lorna Waggoner was able to take a complex (somewhat dry) subject and break it down into digestible and interesting 'bites'.”

“A fast and effective overview of HIPAA; beginning to end, top to bottom.”

“The content of this course was extremely valuable and will drive significant change in our organization. In addition, the material was well structured, the instructor was very knowledgeable, and the presentation was engaging.”

“Knowing nothing about HIPAA before attending - other than it existed - I left the CHP HIPAA training from the HIPAA Academy with a fairly thorough understanding at a very complex subject. I highly recommend the course for anyone who has a need (or desire) to understand HIPAA or how to assist an organization become HIPAA compliant.”

“Lorna has incredible enthusiasm and while HIPAA training can tend to be boring, Lorna does an excellent job of keeping her CHP class participants engaged.”

“The course gave me the framework to build my knowledge on the topic. I'll walk away prepared to deal with my responsibilities with confidence since I know where to find my resources. Great course; it exceeded my expectations.”

“Lorna Waggoner, the instructor, took a complex subject and made it user friendly. Great Job! Great Class!”

"The task of bringing my client to HIPAA compliance was dumped in my lap. As a consultant more on the management side of the healthcare industry, I felt overwhelmed when given the responsibility. Being only slightly familiar with the medical transactions, codes and procedure, I thought it impossible to even grasp HIPAA from a class. Boy was I wrong! I now am aware and feel competent in my knowledge of the scope of HIPAA, and I am convinced that it will be evident in my report/briefs to my clients. Thank you HIPAA Academy!"

"HIPAA Academy is a leader in the industry of HIPAA Compliance. It has been a professional and knowledgeable exchange of information. The personable and customizing options make the HIPAA Academy the source for your complete HIPAA Compliance."

“Great program to attend – especially an instructor lead class. It makes HIPAA easy to understand and apply. Thank you for the information shared!”

“Enjoyed the class. We covered many topics that are very relevant to healthcare and Privacy and Security of PHI.”

“Great class! Knowledge of the instructor was right on par!”

“The material covered was extremely well organized. Ms. Waggoner stayed on task and presented the material in an environment conducive to adult learning. I now have some valuable tools to take back to my workplace on this important topic.”

“Very valuable information! Lots to absorb. Love the design and layout of the textbook. Written well.”

“Instructor is extremely knowledgeable about course material and HIPAA regulations. Never a dull moment! She put a real world touch to material covered throughout the course.”

“On behalf of the State of Oregon Department of Human Services HIPAA Privacy team, we would like to say, Thank You.”

“The dedication and passion that your team presented on a daily basis for the past five months has been outstanding. We were able to surpass our project goal by 6 percent and maintain our projected budget! This is a direct reflection of the flexibility of both your Management team and the on-site HIPAA Consultants performing the training.”

“When our organization scoped out this project to train up to 10,000 DHS employees on HIPAA Privacy we knew we would have to partner with a company that has proven their abilities at a national level. We were very pleased to learn that you had an interest in working closely with us to ensure our projects’ success. The HIPAA Academy’s past experiences, team members and client success’ made you the best choice for our project. You were able to prove to us the project plan you put on paper was able to be implemented and successfully achieved.”

“Every HIPAA Academy instructor delivered the training with enthusiasm and customized it to include specific examples from various organizations within the State of Oregon. The project itself was managed closely, transparently and responsibly from the Project Manager and her supporting team in the HIPAA Academy back office. All feedback was very quickly integrated in subsequent sessions to make every training session the best it possibly could be.”

“To date this is the largest departmental training project we have attempted. We owe a great deal of its success to the team at HIPAA Academy. I hope we have the opportunity to work together in the near future. We have and will continue to refer your services to all parties that are looking for HIPAA compliance services.”

“Very good HIPAA course for all levels of knowledge. Instructor was well prepared and very knowledgeable about the subject. The instructor kept the topic interesting over the two days.”

“This was a great course and Lorna is a great instructor. I enjoyed the class and learned a lot.”

“As a medical professional, I found this training course to fill in many of the HIPAA holes that existed after my formal training was completed. I would recommend this course for all medical professionals.”

“Lorna was great! Very animated and kept my attention.”

“The class is like a crash course but very helpful in getting compliant with the HIPAA regulations.”

“This HIPAA class is helpful and informative to me and my business. After I took this, I realized what is needed to meet HIPAA requirements.”

“Knowledgeable Trainer, kept class engaged in topics.”

“Excellent class benefit was wonderful. Material provided was excellent. Instructor presented well and kept the attention of audience. Would hire company again.”

“I really enjoyed taking this class. I look forward to taking my knowledge back to my employer and sharing all of the information with the co-workers, as well as my upper management!”

“I would recommend this course to anyone who needs to understand the benefits and requirements of HIPAA.”

“I liked the course the way it was laid out and presented. Instructor was well organized and was very friendly. She answered the questions with patience. Thank you Mrs. Lorna Waggoner.”

“I thought the day would be "dry" & move slowly. I was pleasantly surprised, we moved right along with a good mix of teaching, visuals and time for questions and illustration. Worth the time!”

“Fantastic course. I am a security person with no privacy responsibilities but I found the privacy and transaction code material to be great background information. Alan Yue presented the material in a logical, clear, and fun manner.”

“Clear and concise instruction quickly brought me up to a very familiarity with HIPAA statutes.”

“The session was interesting and helpful. We had certain loopholes, which were connected by learning and knowing more about HIPAA and compliance. This was a good learning session with all different people around and from various streams.”

“Before starting this class, I thought HIPAA was an animal from the zoo, and now after taking it, I feel very confident that I will pass the certification with great ease!”

“I was very impressed with Alan’s enthusiasm, knowledge and ability to teach the material. He was effective in his delivery and was able to convey the information to the class in an interesting manner.”

“Alan was very knowledgeable and was able to answer our specific questions with authority. I feel I have a good grasp of the HIPAA privacy rule.”

“Excellent!! finally understand some of the principles that I had problems with. Alan explains everything so clearly – great style and knowledge of material.”

“Informative, well-organized presentation that provides a comprehensive overview of HIPAA legislation, implementation and compliances.”

“Lorna Waggoner, from HIPAA Academy, presented an outstanding in service on HIPAA. The information she presented was pertinent to our organization. Her in service was well organized and moved smoothly. She had tailored her program to meet our needs. Lorna spoke with authority and freely answered our questions. We are a more informed organization on HIPAA, because of her presentation.”

“It (the private class) certainly was a wonderful experience! Ali demonstrated not only to be a well prepared, skilled and knowledgeable professional, but also a great human being. This has been one of the best professional experiences I've had in my life.”

“Alan's grasp of the material and ability to communicate it to someone with limited knowledge of HIPAA is outstanding. I highly recommend it.”

“Alan Yue was the Best instructor I have ever had. His knowledge of the HIPAA Administrative Simplification Regulation was/is outstanding, as well as many other security professional topics. I am very satisfied with the training I received; I will definitely recommend others to attend.”

“I was skeptical coming into a 3 day training class on HIPAA, but I knew during the day it would not be as I expected. The class was very informative and I'm walking away with a better understanding of HIPAA. Also, the best instructor yet!”

“This was a great class! I thought I knew HIPAA inside and out. I was wrong. I now feel much more comfortable with the thought of presenting our company obligations - and short coming with respect to our compliance efforts (or, more of our efforts to assist our customers in their compliance's efforts).”

“Was an excellent class. Would recommend it to anyone that needs to better understand the full breath of the HIPAA regulations.”

“Excellent instructor. Recommend this class to anyone that wants a good understanding of HIPAA Regulations and Security Practice.”

“Excellent information. Presentation was done very professionally and full of energy!”

“Great job Alan. I learned a lot and will put my new knowledge to great use. Thanks.”

“This class was informative from a software security specialist standpoint.”

“Fantastic course. Instructor was very knowledgeable and was able to keep my attention the whole time.”

“The CHP course covered all the pertinent material to properly, effectively and expertly educate on a manner that was easy to assimilate and truly understand. HIPAA material is very complex, the instructor was among the best I have had.”

“I came to the class not having much of a background in the HIPAA areas and rules. I feel I am leaving the class with a greater knowledge that will help me move my company forward compliance. The presentation and instructor of the class was excellent.”

“At the beginning of this course I felt a little overwhelmed with the responsibility I have been 'nudged' into. This course has given me guidance and knowledge of how to perform my job in the best possible way.”

“The course was fantastic - well worth the time and cost benefit.”

“Alan did a remarkable job presenting three days' worth of somewhat tedious and minutiae-filled information. His enthusiasm and energy kept me interested all along the way.”

“HIPAA is a subject containing an overwhelming amount of information. This class presented this information in an interesting and very easy to understand manner. When looking at the materials, it's hard to imagine it can be presented, much less well-presented, in three days' time, but this class does it in spades.”

“I found this class to be extremely useful in understanding the general concepts of HIPAA.”

“HIPAA Academy has produced clear and understandable content with expert level instructors. I have been able to develop a solid foundation to strengthen my company and protect my customers. I recommend Academy courses for several levels of company employees.”

“Prior to this class I had limited knowledge of HIPAA; I found this class very useful and interesting and a great introduction to HIPAA requirements and lingo. It was the instructor who made the class extraordinary. He was not only knowledgeable but also enthusiastic and energetic. He explained the HIPAA concepts using real world examples as well as everyday analogies. I feel confident that after reviewing the material briefly that I will successfully pass the CHP exam.”

“Excellent training. It was a great experience that will be useful for my job.”

“The class as instruction was very well written and taught. This has given me a better understanding of the HIPAA Standards and Rules.”

“Having recently implemented an enterprise HIPAA Compliance Program for one of our clients, this course was able to validate certain processes of the HIPAA program and help identify areas for improvement. Having a better understanding of HIPAA law certainly makes me feel more confident about the advice I give my clients. Thanks, HIPAA Academy”

“The CHP class was a great value. The information provided not only help you get certified, but helps you with HIPAA compliance. The instructors are top notch.”

“The instructor is very well informed, experienced and provides a practical approach to a complex subject.”

“The course was developed very well. It was a great eye-opener for me entering the healthcare industry. Having already received my CISSP, it was nice seeing that the wheel was not reinvented and that industry standards were followed. Alan proved his knowledge and awareness of the course material and presented it very well!!!”

“This course is definitely an essential training aid for anyone working in the areas of Privacy & Security. I entered the course with a brief overview of the subject matter but have gained a better knowledge base and understanding due to attending the course. I'd definitely recommend the course to all healthcare facilities and covered entities who must comply with HIPAA. The brevity of course provided outstanding detailed information to each of us.”

“In depth understanding of the 3 major parts of Title 11 of HIPAA Transaction Standards, Privacy Rule & Security Rule.”

“The CHP course was extremely valuable in giving me a better understanding of the HIPAA Privacy Rule as it relates to my position of a compliance specialist. The course also gave me a much better understanding of the Security Rule. I feel that an IT person should attend. I will be sure to relate that to senior management. The Security Officer absolutely should take this course.”

“Excellent course. Instructor was very knowledgeable and delivered content in a clear manner”

“I got very good understanding of HIPAA regulation after attending the HIPAA Academy Course. Thank You.”

“Enjoyed the class very much. The Instructor was very well prepared and knowledgeable. I will recommend this class to anyone (Administrator) to attend.”

“The course held expertly developed material that combined with the outstanding skills of the presenter unlocked the tangle of HIPAA Regulations and presented them in a logical format. Well done!”

“This class was so much more than I expected. Alan is a dynamic, knowledgeable presenter who can share the information in a practical and user friendly manner. I feel Alan has given me the tools to go back to my place of employment and begin implementing what I have learned. I would highly recommend this class to anyone who requires HIPAA knowledge.”

“I have attended many classes like this one, never have I seen such enthusiasm and drive from an instructor. The class was very helpful and I would recommend it to anyone.”

“The instructor was excellent. Lots of good information presented in a well-structured manner with many real world practice examples.”

“HIPAA CHP - was very informational, I feel like I now have a better idea of what I need to be doing with our compliance program. I look forward to coming back and learning more!!”

“Highly recommended class & professor!”

“Very good course and a great instructor. My knowledge of HIPAA was greatly enhanced.”

“I came to the HIPAA seminar with my mind made up that it was just another law to create more problems for business owners. After attending the seminar I realize how important the privacy and security rules are for all people to have their confidential information kept private.”

“The CHP class was excellent. The instructor (Alan Yue) took a dry and complicated subject and made it fun and informative. The best training class I've ever attended.”

“The training was thoroughly, systematic, and still managed to be interesting. I strongly recommend this course to anyone who needs a complete and timely understanding of HIPAA issues, values and compliance.”

“Excellent, well organized course, includes a thorough coverage of the HIPAA regulations and the several rules that are implemented. HIPAA Academy has an excellent set of materials to study and teach this important healthcare transforming law. Our instructor made his course very lively and interesting.”

“Class was great. Instructor was wonderful!”

“I feel better prepared and equipped based on the text, material and the high degree and quality of the instructor. I would not keep this a secret - I will take my chances spreading the word!”

“Alan's Knowledge and enthusiasm, combined with the course materials, made the course enlightening and enjoyable.”

“The class has been the best on privacy that I have attended. Alan made things or issues with privacy scalable.”

“Since I am an independent consultant, I was trying to determine if the class over home study was worth my money. After the first day of class, I was so happy that I chose to come to class. I feel as if I can pass the certification. ”

“Alan is a dynamic and energetic speaker. He grabs the student’s attention from the beginning. There is an enormous amount of information, but Alan presents it in such a way that you are able to follow him and come away from the event as if though you are spilling over with info. Thanks Alan 'job well done'.”

“Great boot camp for HIPAA. It has served my knowledge base well and been the efficiency for our organization.”

“The amount of information covered and additional references were so much more than I expected. Great course!”

“I was assigned to new job responsibilities and needed to get up to speed fast. Alan fulfilled this need with grace and energy.”

“The HIPAA Academy CHP course provided me with a great tool to take back to my organization to assist with HIPAA implementation.”

“Good overview of the Administrative Simplification given the short span of time. The course content is good too!”

“Great Course! Alan was very knowledgeable, and I learned a great deal about how to align SARBANES-OXLEY initiatives with HIPAA. The course was well presented, and supported by good materials.”

“This was an excellent class for gaining a full understanding of HIPAA. It’s impact upon your company and developing an implementation plan to be in compliance. Alan is a phenomenal instructor, who takes the time to help you understand complex information. I highly recommend this class.”

“HIPAA is a huge undertaking, which can be overwhelming. The CHP course approaches the material in an organized manner that will make compliance with HIPAA far more manageable.”

“The class was very informative. I learned a lot and feel I am better prepared to implement HIPAA compliance initiatives. The instructor really knew the material and put these topics in plain terms.”

“HIPAA Academy CHP Program is a Fact Based, Realistic Approach to the process, changes needed to understand, implement and monitor the HIPAA Rule/Regulations. The 3-day course has prepared me to be able to train/educate my staff as well as develop p&p to implement the rule. The instructor was dynamic and presented real life experiences to compliment the material/rule.”

“I thought the course was outstanding. It allowed me the chance to learn an area in-depth that I know little about before.”

“I was impressed with the competency of Alan. He was willing to do whatever was necessary to ensure understanding of the topics at hand. I am walking out with more knowledge than I thought possible!”

“The course was exactly what I needed to help my clients. I feel that what I have learned in the CHP course will help me to pass the cert test and find a better client base for my company.”

“Alan was awesome! He made the material easy to understand. He also has excellent knowledge in this subject matter and used "Real World" explanation to make the material relevant.”

“Alan is an extremely knowledgeable instructor and he was always to make the class very interesting. He kept us awake and made otherwise dry material fun. He made himself available at all times. Thank you!”

“Alan really went the extra mile and spent time after class tutoring on transactions and security.”

“This course was outstanding, the instructor was exceptional and the material was well organized and delivered.”

“Very challenging class which demands for a complete, unwavering commitment. This course could not have been successfully completed without the dedication, strong degree of professionalisms and caring approach of Alan Yue. Will definite recommend this class again.”

“Alan Yue is an exceptional instructor, whose enthusiasm is matched only by his fervent drive. He engages you individually, as well as a group. He has a very thorough knowledge of the subject matter. Alan is the kind of instructor you hope you get.”

“I would highly recommend this class for anyone who needs as much information as possible on HIPAA. This was a great learning experience for someone just entering into the health industry.”

“The HIPAA Academy CHP course enhanced my knowledge in Privacy and Security standards in order for me to feel comfortable taking the CHP test. I have a better understanding of the HIPAA requirements.”

“Great course on HIPAA guidelines!”

“I will certainly highly recommend to my Privacy Officer to attend the next scheduled HIPAA Certified Professional course. In addition, I will recommend our Legal Counsel and Compliance Officer to attend a CHP class with HIPAA Academy.”

“This was the most in-depth, yet easy to comprehend (as well as enjoyable!) HIPAA workshop I’ve attended and (I have attended quite a few). I have a good idea of the steps necessary to get my company moving in the right direction. Alan was so knowledgeable and gives great analogies + examples. He amazingly made government regulation interesting and even fun.”

“I would definitely recommend this course. This has been a great explanation and learning tool for me.”

“This course included a comprehensive model that provided me with a clear understanding of the HIPAA regulation and the steps necessary to achieve compliance.”

“Timely & effective. A lot of meaningful knowledge gained for myself and my company’s projects to comply with HIPAA regulations. Thanks for sharing multiple approaches to challenges that we will face.”

“The class was enjoyable. The content of the class was structured in a very easy and understandable way. I learned more here this past three days than all of my other training combined this past year. Great presentation. Thank you!”

“The class helped me understand how all of the different terms and concepts of HIPAA come together. I have a much better understanding of where I am going in the quest to become HIPAA certified!”

“I wish I knew about this class when I first took over the job of HIPAA compliance! Alan Yue is the best instructor I’ve ever had. He makes sure no one is left behind.”

“I really love the guidance that I received from the instructor to understand the Standards and Privacy rights. I feel that I have general knowledge to now apply this to our corporation in a general sense and plan to educate myself further to apply these compliance standards within our company for a better workforce environment.”

“The Certified HIPAA Professional course covered all the important HIPAA issues in a short direct time frame without falling short on any coverage of topics.”

“With an information security background, I needed to learn specific information about the healthcare industry and HIPAA compliance. This course helped me do that. I believe I am better able to help clients in the healthcare industry meet their HIPAA implementation and compliance goals.”

“I highly recommend this class for anyone who wants to learn about, or more about HIPAA. The certification is a great plus. Concepts are presented in a very logical sequence to build your knowledge base. Outstanding Course!”

"HIPAA Academy & especially Alan presented a very detailed statutory law into a concise 'need to know', manner. I have a greater understanding of how the Privacy rule applies to my organization."

"HIPAA Academy was able to package & present lengthy and complex material in a very concise and informational format. HIPAA Academy was able to bring out all the salient business issues and benefits from Government mandates."

"Alan did a great job explaining all the content, very informative, highly recommended for a medical, hospital, privacy officers. Great content in the class."

"A great presentation of both the specifics of the legislation and the practical issues of compliance- where the rubber meets the road."

"I found the CHP course to be very useful and applicable. My company and clients will greatly benefit from the better understanding of HIPAA compliance that I now have. The instructor was excellent and did a wonderful job engaging the group into the conversation and content."

"Thank you HIPAA & Alan for constructing a course that allows the attendee to get valuable & useful information on a very difficult law. Mr. Yue's depth of knowledge of the subject & his enthusiasm for it was wonderful to be a part of."

"Provided clarification on HIPAA requirements and implementation."

"I am very thankful I took the time to take this class. The knowledge I received was very helpful. Our instructor Alan was very helpful. He took the information and put it in everyday use. We were given examples of everything. Alan goes way above & beyond what a normal instructor would do."

"This was an excellent class. I have a better understanding of HIPAA compliance requirements. The instructor was very knowledgeable in all aspects of HIPAA privacy & security."

"The HIPAA Academy CHP training program provided essential information in an easy to apply format."

"The content is great and the Instructor really knew her stuff."

"After completing the CHP course provided through the HIPAA Academy, I feel I have a basic overall knowledge of the HIPAA regulations, specifically the Privacy, Transaction, and Security components. I believe Alan played a huge role in this by presenting the information in a clear, thorough and applicable training manner."

"I had no idea how extensive the laws were and how it impacted my organization. I have a much better understanding & appreciation of HIPAA Privacy that I hope to convey to the key players within my Organization to help us strengthen our existing Compliance processes for HIPAA."

"The class was very informational on the regulations and rules of HIPAA. The instructor was very good at explaining and going over questions that we had concerning HIPAA rules and regulations. The instructor went over the material in detail."

"Excellent program! Very well organized and well prepared Instructor."

"The material covered opened my eyes to many things that need to be addressed in and around my workplace. It gave me insight and information to what will help get us on our way to compliance."

"HIPAA is a huge piece of legislation. This course plotted a clear direction through the piles of paper, to an understanding of all the WHO, the WHAT, and the HOW. This course will send you on your way. Thanks for all the great info. I am ready to get started."

"Coming to this Class I didn't have an understanding of the Privacy side of HIPAA. This class made it very clear to me of the requirements that I need to do for the organization."

"I felt I have benefited greatly from this class. The instructor was very knowledgeable and patient. I would highly recommend it."

"CHP was a very informative course on HIPAA and covers in-depth the various aspects of HIPAA compliance."

"The certified HIPAA Professional course was an exceptional method for obtaining a thorough understanding of the HIPAA regulations. The instructor was very knowledgeable of the materials. Provided excellent real life examples and kept the course interesting."

"Very good training on HIPAA procedures & regulations and its impact on healthcare services."

"Very intuitive, well thought out course that covered all of the HIPAA requirements."

"Excellent course. I have a much stronger understanding of the HIPAA requirements and standards."

"The class size allowed for a great interaction and discussions on real-life privacy and security issues. Mark is a great Instructor and really kept things moving and on track. I would highly recommend this session for individuals needing more in-depth, realistic discussions of the HIPAA regulations."

"I am new to the HIPAA arenas. After taking this course, I feel like an expert on HIPAA compliance. This course would benefit anyone involved in E-PHI and the medical industry in general."

"This HIPAA Academy course provided me with vital information to assist my customer's activities their HIPAA requirements."

"Spot-On. The course met my objectives."

"Having entering the course knowing only what HIPAA stands for, I came out of completing the course understanding the laws, rules and regulations to create, and implement the standards of HIPAA in the everyday practices of the company."

"The CHP class provided the information necessary for me to perform my duties as a HIPAA privacy officer."

"A great overview that provides a "bread crumb" approach to understand the application of HIPAA as a part of the business processes."

"Jody is an excellent instructor. It would have been beneficial to have a copy of the regulations either in the class or indicated in the course material. It would have been helpful to have some examples to apply the requirements to. The class did an excellent job of providing/identifying areas for the exam."

"I signed up for the CHP course on the high recommendations of security colleagues. Without a doubt, the Instructor and the course both delivered up to and well beyond my expectations. Great Course, great Instructor."

"The instructors were very nice + helpful with questions. I now have a better understanding of HIPAA and how to implement procedures for this in the workplace to include staff training. The book + laminated cards are a great reference and irreplaceable as far as finding all of this information in one place, consolidated in this manner."

"This class was a great foundation for Privacy and HIPAA overview."

"This course presented me with an opportunity to gain a greater understanding of the HIPAA standards and to network with those with a common interest."

"It was really nice to have an instructor like Mark with his extensive knowledge of HIPAA. I learned a lot about Privacy and Security Rule."

"After taking this class, I feel more comfortable with HIPAA Privacy and Security. As a CISSP, this is a great course to take for CE requirements. Furthermore, I feel more prepared as a consultant to assist my healthcare customer with HIPAA compliance."

"Mr. Glowacki has inspired and motivated me to investigate and become as knowledgeable as possible in HIPAA. I look forward to further education with the HIPAA Academy as our company's future progresses."

"These people are the epitome of HIPAA."

"It was a very 'HIPAA-licious' (CHP) Program. I recommend it for all practice managers, doctors and nurses too!"

"Very helpful in understanding the Transaction and Privacy rules. Course material makes an excellent future reference."

"This helped me to untangle the web of standards that have been required by HIPAA."

"The HIPAA Academy training program helped me understand how to implement HIPAA and is a good course."

"When I entered the class I knew nothing about the HIPAA. Now I have a firm understanding of the HIPAA Regulations and how to begin the process of performing a HIPAA Analysis. The Instructor was knowledgeable and extremely well spoken. I would take a course from HIPAA Academy again."

"The class is an excellent class. It was informative and the instructor was knowledgeable on the subject."

"The instructor was very knowledgeable and able to convey the information. The class as a whole reinforced what I thought I knew and clarified what I didn't."

"This class was a great introduction to HIPAA concepts and processes. I now have a basis for integrating HIPAA into our organization. Thanks."

"The instructor is well-suited for the class and friendly, making it easier to learn and understand what's necessary for me to return to work and do my job."

"Very broad and comprehensive coverage of HIPAA privacy. Knowledgeable instructor who used a lot of examples to elucidate key issues."

"A balanced but very directed introduction to, and expansion of, the complexities of HIPAA presented with clarity and real world solutions to HIPAA compliance."

"Well worth the time & money great Instructor!"

"Clearly Mark is a leader in the field and is one of the most, if not the most, knowledgeable trainers I have encountered in 12 years. I look forward to continuing his curriculum."

"The strength of the seminar was Mark's knowledge and his great ability to answer all questions. He was outstanding. I would recommend this course to anyone in the health field who is responsible for implementing HIPAA."

"Best HIPAA Course I have found."

"Well Organized; Instructor was very knowledgeable."

"I would recommend this program to anyone that needs to get up to par on the HIPAA regulations. Anyone that deals with most aspects of the healthcare industry should take it. The instructor, Mark Glowacki, presented the information in a way that was understandable as it was comprehensible. He supported each topic with real life situation that put the regulations in real world applications. It was a great experience."

"Instructor Mark Glowacki is an excellent facilitator who delivers the HIPAA certification information with an upbeat and refreshing tone!"

"Thank goodness there are people out there who truly understand all the aspects of HIPAA and can explain and relate them to those of us who have been inundated with unanswered questions and clouded with gray areas. I have the best grasp of this material that I could possibly have expected and the background educational support to go forward with development and enforcement of policies and security actions to interpret the rules and meet compliance."

"Good Class. The large amount of material was presented in an easy to understand and lively fashion. The instructor brought in many real world examples and actively solicited student participation. This kept everyone involved interested. Great Job!"

"The Certified HIPAA Professional (CHP) course offered by HIPAA Academy is an outstanding course if you need to learn how the federal regulations apply to you! Mark Glowacki is an extremely energetic Instructor who does an exceptional job of facilitating the entire learning experience."

"I found Ali to be very informative and easy to listen to. Thank you."

"With the Myriad of HIPAA training programs that present themselves daily, it is refreshing to finally find one that delivers the wealth of knowledge possessed by the instructor combined with an energetic teaching style creates a rewarding and enjoyable learning environment."

"Mark Glowacki is an outstanding Instructor who clearly knows not just the course but the intricacies of the regs."

"I found this course material to be especially enlightening. It was a great way to establish clarity about the HIPAA and to obtain a broad overview and how we could begin to build an integrated HIPAA project plan. I feel very empowered as a result of having taking this course."

"The class was very beneficial. It confirmed what I knew about HIPAA But more importantly, it made some areas of the regs so much clearer."

"This class was excellent for providing me with the concepts of HIPAA, since I did not know anything about HIPAA. Excited about taking the Security Specialist Class. Thanks Mark for a great Job."

"This course confirmed a lot of what our organization had already researched. However, research does not allow you to ask questions. Having an instructor that knew what he was talking about was Awesome."

"Mark Glowacki is an excellent Instructor and really understands the complex language of HIPAA. He was able to convey his knowledge of the regulations in a way that a diverse group of students could all understand. Well Done."

"Discussion was very helpful and enlightening. Instructor's suggestions and insight was great. A great class to achieve an overall understanding of HIPAA Privacy, Transaction & code sets and Security."

"I felt that the classes I attended were highly informative, well-organized and well-presented. I thought Mark did an excellent job as the instructor and contributed significant value-added information to the course. I also thought Mark did a great job of soliciting relevant class participation. I thought the course material was comprehensive and easy-to-understand."

"Very well done. Terri made a very complex law understandable. She made time during presentation to answer questions."

"The overview presented was very user friendly. Very good and pertinent discussions. Good presentation."

"The HIPAA Brief was very interesting, exciting, and informative"

"As a healthcare quality assurance/peer review clearinghouse, we had specific questions regarding HIPAA. Mike was extremely helpful."

"Helped considerably. I've been away from the medical industry for 3 ½ years and returned one week ago. So I have a lot to catch up on – real quick!"

"The course was very informative and entertaining."

"My base knowledge of the changes was greatly broadened. It will help to organize the attack."

"Mark is a great instructor; he kept the material clear and interesting which is not easy!"

"The course is well structured and very clear. I was very impressed!"

"I have been made aware of how important it is to protect other person's information. I also want my private info protected."

"JK successfully used real-world examples to illustrate the text provided in the book."

"The HIPAA course (CHP) was outstanding! The huge amount of information distributed throughout the course not only held my interest, but also left me with the desire to learn more about the HIPAA background."

"A very knowledgeable speaker who provided a clear overview of HIPAA and the impact on various groups."

"The class covered HIPAA regulations in a very thorough and well presented training course. I learned more than I could have expected about HIPAA implementation and legislation. The instructor was extremely well prepared and presented the material in a format anyone could follow. I recommend this class to anyone interested in HIPAA regulations or working within the healthcare industry."

"The HIPAA Academy has embarked on a mission to train those involved with healthcare data - on the details of HIPAA law. This is no small task, as it seems even after 7 years the creators of the law have yet to move a good portion of the law out of the realm of theoretical. The instructor is probably one of the most knowledgeable in the country and his love of the subject shows in his lectures."

"The material and instructor (JK) gave needed detailed information. This course was not just a simple overview."

"The course gave a good overview of the fundamentals of HIPAA Privacy, Security and the Transactions & Code Sets. The Instructor was knowledgeable and his ability to relate the concepts to real life experience was beneficial."

"Overall the HIPAA Academy provided clear concise presentations dispelling many of the common misconceptions of the reach of the HIPAA Legislation."

"The class gave me a solid understanding of HIPAA Privacy and the Security requirements."

"Courseware contents were very good. The Instructor's ability to relate to personal experience was extremely useful. Class discussions were excellent and role plays added value."

"HIPAA Academy is obviously knowledgeable in the HIPAA requirements. I will be looking into future training. Your instructor was very personable and kept your interest. HIPAA Academy is obviously a good resource for our questions."

"This course gave me an EXCELLENT theoretical and practical basis to assist the medical community implement HIPAA."

"The resources in the class really helped in the learning process. Instructor really gave the extra mile."

"Instructor was lively, personable. Course was very good, informative."

"Outstanding course. Excellent overview. Course rating 10. Instructor rating 10."

"This session has more information than some of the websites I have visited. I learned how much of an impact this has on my business than previously thought. It gave me insight into other areas that I have to identify for compliance with HIPAA."

"I feel that the overall knowledge that the HIPAA Academy brings to a seminar such as this, is well worth any business owner or employers time."

"Allan is a very good instructor. He made HIPAA fun to learn."

"Excellent presentation. It brought the heavy weight information down to the individual level of understanding."

"I have a better understanding of what is required of my company to be compliant. The websites for information on a HIPAA will be very beneficial."

"A very knowledgeable speaker who provided a clear overview of HIPAA and the impact on various groups."

"A solid broad overview of a complex law having major impact on health professionals and the business community."

"Mark was an excellent instructor. He was always ready to discuss the details and fine point of HIPAA with examples. Much appreciated."

"Excellent class. I have attended several boot camps and due to the lack of the instructor to relay the information I was extremely disappointed. This class, however was a very good class and was well instructed."

"Excellent delivery and well-paced. The strength of the course was entirely the knowledge and presence of the instructor. Ali was knowledgeable and entertaining. Course rating 10. Instructor rating 10."

"Chuck was an excellent instructor. He gave a lot of examples and truly understood the material."

"I would like to take this time to thank Tom Eilers for his outstanding efforts in a meeting we set up with him and the EMS staff. Tom went out of his way to attend this meeting and helped us answer some of the questions the EMS people had. I would like to request Tom be the instructor for CHP class as he has the knowledge of how HIPAA will affect the EMS people. Once again, New Horizons appreciates the great support we are receiving from the HIPAA Academy as we continue to notify our customers of the partnership New Horizons has made with the HIPAA Academy and the training that is offered."

"I believe that the Certified HIPAA Professional (CHP) course is an effective way to obtain a solid understanding of the pending HIPAA standards. I couldn't imagine a company attempting to become HIPAA compliant without first attending a course like this."

"The strength of the course was the enthusiasm and knowledge of the instructor."

"Allan did an excellent job in instructing us on HIPAA compliance. I enjoyed his class and it was very beneficial to me. I like the small class size we were in- it made it easy to discuss topics and issues we had. The most important thing was the ability to ask questions or discuss issues that we had at any point during the seminar and not having to wait till the end for a question and answers session."

"Chuck made class enjoyable while teaching professionally. Great job!"

"The course was excellent for learning the basics of HIPAA. The material was easy to understand considering the difficult and complicated subject."

"I enjoyed the course very much. Chuck was very knowledgeable in the HIPAA regulations and effectively communicated them."

"Excellent class! The instructor was fantastic!"

"Excellent course. The most informative I have ever attended."

“The class was very good. The instructor was very knowledgeable. He spent a lot of time making sure we understood the material and how to use it. When you finish this class you should be able to pass the certification test.”

“I was very apprehensive about HIPAA going into this course. To be honest, I was very ignorant of HIPAA. However, by the end of the day, I realized in many areas our office was already HIPAA compliant. But I learned many things we needed to incorporate into our clinic in order to meet compliance. This one-day course was very informative and helpful for me.”

“An excellent intensive program with practical helpful information that can be used in the work setting. Very practical.”

“An excellent intensive course with helpful information that can be used in everyday practice.”

“Allan does an excellent job of breaking HIPAA down into understandable “English” instead of lawyer language.”

“Allan is a great instructor who effectively uses examples to explain issues, makes the course enjoyable and encourages discussions.”

“The instructor was extremely knowledgeable about this subject and willing to answer all questions. She was also able to put the information in Layman's terms.”

“A tremendous amount of material explained in a coherent manner.”

“We covered an enormous amount of material in a short period of time. The Certified HIPAA Instructor made complex and hard to understand material easy to learn!”

“The Professional course is a must do for anyone involved in a HIPAA implementation!”

“I had attended a couple of shorter seminars prior to this training; however this Professional course was much more informative. It offered me an opportunity to ask questions and gave me time to work on our facility plan to become HIPAA Compliant. The instructor's knowledge helped me make the information easier to comprehend. I appreciate the huge manual concerning HIPAA rules and will use it as a wonderful source of information to assist us in becoming HIPAA compliant.”

“A fast pace, informative overview of the Administrative Simplification portion of the HIPAA legislation. Excellent reference tools and indicators to help administrators identify the 'next course of action'.”

“The class was very well paced with information in all areas of the new requirements.”

"The Professional Course helped me get my arms around HIPAA and I now have a much greater understanding of compliance steps. Lorna did a wonderful job of presenting the information. The manual is a very complete reference tool and I appreciate being able to walk away with a plan to take back to our facility."

"I was very nervous to break into small groups to write a compliance plan. Listening to other groups present their plans was very useful to me. Everyone thinks of different things, everyone has new, different ideas. Thanks for making me do that!"

"I have learned a tremendous amount!"

"The instructor was very knowledgeable about HIPAA Compliance. This is the most information I've gotten about HIPAA. I've been to other HIPAA training and I have never gotten the wealth of information I received today."

"Excellent overview of HIPAA regulations. I look forward to attending the advanced programs on the implementation."

"Ali's presentation was both highly informative and a basic building block for implementation of HIPAA regulations. This was a fundamental step toward a large training opportunity for New Horizons of Michigan."

"As a project manager for DHS Oklahoma, I found the training session held by Ali a very informative and productive use of my time. The session covered the key aspects of HIPAA and how it affects government and healthcare organizations along with the key high-level tasks that need to be completed to be HIPAA compliant. Ali also shared his insights and experiences with the group and this was extremely beneficial to me. I would recommend that anybody that needs a decent overview of HIPAA must attend this session. It will help you get out of the starting block in a hurry."

"Was very helpful, I would even call it vital. I will urge all my co-workers and associates to get trained. Everyone should attend the 3-Day Professional boot camp. I wish I'd done this last year."

"The Certified HIPAA Professional course has not only enlarged my knowledge and expertise, but also opened wider the door to professional and entrepreneurial opportunities."

"Well organized information. A solid understanding of the topic was presented as well as insights into opportunities that will be available as a result of this initiative."

"I enjoyed the class. I initially thought that healthcare portion would be hard to follow coming from a technical background. The course and the regulations related a lot to network technologies. I just passed the CISSP exam and combined with this credential, I feel this will help my consulting business tremendously."

"The information in the course is clear and concise and will serve as a good HIPAA reference!"

"I have an EDI X12 background in distributing manufacturing and finance. I am familiar with mapping software and principles. This course explained many new terms and procedures in an easy to learn style and I would recommend it to people with or without a healthcare background."

"The class was extremely informative. I've learned many new things and also received confirmation that I understand certain aspects of HIPAA correctly."

"Lorna is an excellent instructor. Her examples of in-the-box and out-of-the-box were excellent."

"One of the strengths of the course was the overview of upcoming changes to HIPAA legislation."

"This was by far the most in-depth HIPAA course I have attended. The instruction staff is very knowledgeable of the Administrative Simplification Title. They did a great job of operating a comfortable environment."

"I realize the professional importance of understanding this information. I really believe my professional life is dependent on acquiring this knowledge. It is a lot of information in a short time, but I have a reference book. I am accustomed to Federal and State rules and regulations and this is just one more very important tool to do a better job. I have now been given the tools and opportunity to succeed. I will recommend this course to others without hesitation."

"I'm amazed at how much I was able to learn in just 3 days. I feel very confident that the information I picked up, the practical exercises and the class interactions provided me with what I need to help my customers through the HIPAA hoop! The instructors were knowledgeable and always willing to address specific questions. All in all, this was a great experience that will benefit me, my clients, and my company!"

"What an eye opener. Before the course I had only a vague idea of the implications and scope of HIPAA. Now I realize how much work is left to be done to get into compliance and how this is going to touch every aspect of the healthcare industry."

"I am excited to learn about the HIPAA Academy and its services."

"The Size and scope of the HIPAA legislation was brought into perspective buy the HIPAA Academy. I now have a far greater understanding of the impact on the entire healthcare industry. The importance of the Professional class cannot be under stated."

"I have been following HIPAA progression for 2 years and found this course the most comprehensive of all my studies, especially in the privacy section. The instructor seemed to take personal responsibility to assure the students understood that this section was important to all areas of the HIPAA legislation."

"I would recommend this course to anyone in the medical field responsible for HIPAA Compliance. I had very little knowledge of HIPAA and the medical industry as a whole. This course educated me in these areas. I feel that I came away with a good base to build on. I believe that many people will struggle with compliance without this help!"

"This class was very intense and extremely beneficial at breaking down the core components of Title II. I was already familiar with HIPAA and had attended previous courses, however I feel this class brought it all together for me."

"Fast paced, well organized, data packed, lively and entertaining."

"The Certified Professional Course is a great course packed with useful information."

"They are the only organization that could help me achieve my goal of certification. I would rate them very highly. They have a broad background of HIPAA knowledge."

"The strength of the course was the instructor's knowledge base beyond the scope of requirements for certification. This was a great learning experience and a non-intimidating atmosphere."

"I would highly recommend the HIPAA Academy to anyone in healthcare that wants to obtain the knowledge that will be crucial to implement HIPAA legislation in their organization. I found the instructors and the course material to be first rate and the information taught will help healthcare professionals at all levels to navigate the risky waters of HIPAA."

"The Certified HIPAA Professional course is a great source of information. It really lets you get your hands around what HIPAA and the Administrative Simplification Title mean and how it will change business. Not only does the course show business requirements, but the business opportunities that will arise as well."

"The instructor was great; his enthusiasm for the course material was only surpassed by his knowledge of the material."

"Your instructor took the regulations and made them easier to understand!"

"Your instructors are great about answering one-on-one questions and making extra time for the students."

"The Certified HIPAA Professional course is one of the best, if not the best, courses on the down and dirty of HIPAA. I highly recommend this course as a "Train the Trainer" for health care organizations looking to comply with current and pending requirements. This course is going to help me immensely in architecting solutions for organizations to comply with Title 2 requirements."

"The HIPAA Academy training course is comprehensive and practical. I walked away from this course with a very clear understanding of the Administrative Simplification components of HIPAA. This course allowed me to get my arms around some very complicated requirements and helped me piece the requirements together. I was surprised at how helpful it was because I had a fairly comprehensive understanding to HIPAA prior to taking the course. I highly recommend it to anyone who will be involved with HIPAA compliance; in fact, anyone who is involved with HIPAA would be foolish for not taking this course."

"This is by far the most comprehensive course I have ever taken. The instructor's personality and knowledge of the course really moves things along without making you feel too overwhelmed. For anyone involved with HIPAA in any capacity, I wholeheartedly recommend attending this course."

"All of us at New Horizons Computer Learning Center wanted to commend you on an excellent HIPAA session yesterday. We appreciate you coming in from Chicago for us. As we committed, our turn out was strong and attendee involvement was high. Our sales team very encouraged by the amount of interest that was generated in such a short amount of time. Out of the forty plus registrants around thirty arrived and many of these are preparing for future classes. Many of the students have commented on the quality of the HIPAA Academy material and the professional manner in which the subject's matter was delivered. Your ability to answer questions thoroughly and quickly was greatly appreciated. I have no doubt they will refer additional co-workers to this session. On a separate note several members had shown additional interest in security training, which the SCP can deliver."

"If there is any way we can assist you in the future do not hesitate to call. We value our Partnership and plan on having great successes this year."

"Lorna's presentation was, again, great! She is a wealth of Knowledge. As a CHP, I took this again to learn of any changes since 2009. The class was better the second time around, and that's because it reaffirmed what I already knew."

"I would recommend this course to anyone that deals with HIPAA, whether or not they have been trained. Excellent course! Great benefit to me and my company."

"The Certified HIPAA Professional course is an excellent distillation of what really matters in HIPAA. Security and Privacy have been intimidating topics in HIPAA. The course materials organized the information in an approachable format. I'd recommend the class to anyone in a leadership position in the healthcare industry. In three days you really can get up to speed on the most significant event for the industry since Y2K."

"It's a lot of information and I need to digest it before I go back to the plan I had already started to create."

"I learned a lot!"

"This course is the most complete, well written and well-presented HIPAA Courses I have been to."

"I thought that Alan was a terrific instructor. His enthusiasm for the subject matter made for an enjoyable class. He is insights and examples added some clarity to content that could be considered very cloudy in some respects. As far as the structure of the class, I thought that two days and an exam (even though I didn't take it) seemed like too much to absorb. HIPAA regulations aren't what I consider an easy topic and there was way too much to cover to prepare for an exam."

"I thought the instructor was great; really liked his teaching style and thought he knew his stuff. On the class, I actually think for most companies- 2 days is probably about right. We tend to ask tons of questions / get into different topics (in a good way)."

"Instructor was extremely knowledgeable on the subject matter and has a passion for the content. He is wonderful and I really like how he used the dry erase board for a lot of the topics. For me, a visual gives a better understanding on how things work and the explanation."

"I thought the class was excellent. Not only did Alan have a thorough knowledge of what he was teaching (and many other things), he presented what could be a very tedious class in a way which kept your attention. I do think there was too much material for two days, but I think that was more of a OneBeacon thing."

"I think the instructor did a very good job. He was able to help us relate the HIPAA regulations to our specific situation, concerns, and issues. His presentation style was appreciated because what could have been a very dry topic was made somewhat more interesting with real examples & applicability to our needs. I do think 2 days was adequate to cover the material."

"I finally feel like I have a direction to go with HIPAA."

"The instructor is very knowledgeable of the material!"

"This course went over all aspects of HIPAA."

"I am glad I attended the Professional course. What a great help."

"Excellent information provided in a simple way. I really did learn a great deal, thank you so much!"

Various other student comments

CSCS™ Client Testimonials**CSCS™ Virtual | Online | Live Instructor**

“The training was great. I was at the comfort of my home so I appreciate you offering the Virtual experience. Trainer was very clear and offered easy delivery, relatable experience and was well prepared. Easy to understand material, eye friendly formatting and to the point notes - no unnecessarily lengthy paragraphs. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Excellent. Updates on key security regulations including upcoming requirements such as CMMC is the strength of the course. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Wonderful and very knowledgeable instructor. Well prepared. Kept the course on track. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“The course was great. Slide deck packed with extremely relevant content. Overall rating of the Course: 9. Overall rating of the Instructor: 10”.

“Keith knows the CSCS material quite well. I'm glad for the materials that came with the class. I expect these will be a valuable reference. Overall rating of the Course: 9”.

“I really liked the CSCS Program. Much better than the online class that I originally signed up for. Getting the insight from the instructor is the strength of the course. My job and experience is with state government and federal regulations, so everything regarding HIPAA was new for me. Overall rating of the Course: 8. Overall rating of the Instructor: 9”.

“It was a good refresher for me on all the various regulations (including the new ones as GDPR and CCPA). Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“I think Keith did an excellent job. A very good quality presentation. For this certification course, I felt the coverage level was adequate in all areas covered. The breadth of coverage of the various compliance standards and how they would apply (in my case) to a healthcare context were the strength of the course. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“Keith did a great job of focusing his time on matters of greatest importance. Keith is an experienced IT professional who can illustrate topics with examples from his personal experience. That always helps students put course material into perspective, which then aids retention. Instructor was very professional and literate on the matter. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“The instructor's energy and his presentation style were the greatest strength. He made us feel comfortable and at ease with the material which allowed me to follow his information better. I feel that the overall training experience was excellent! There was a lot of very informative information that Keith gave us, which I will be able to use for my organization. I strongly believe Keith's bits of wisdom and other information from his experience will help me tremendously to conduct education, evaluation and training for other privacy and security personnel in our organization regarding HIPAA Security. I also feel it has provide me with better knowledge regarding the writing of policies and developing procedures for our medical facility. I felt the practical exercise was just great! It was very well constructed and it was obvious that a lot of time and preparation was put into constructing it. The practical exercise provided lots of techniques that I can incorporate into our organization's process of doing business. I really gained a lot of valuable techniques and information which I believe will allow me to do my job better because of this CSCS™ class experience. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Information presented in a variety of ways, lots of opportunity to practice. The CSCS™ course closed a lot of knowledge gaps for me. Thanks for making it available. Very informative and useful!”

“Great coverage of common security compliance regulations. Great job delivering a lot of information, and helping us understand the topics while staying on schedule. Very concise and informative, tons of information very quickly. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Excellent material and instructor. The strength of the CSCS™ Program is the depth of material. Specifically, the exposure to the different regulations and frameworks. Would recommend this course to others. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Awesome - great job! The strengths of the course are covering the topics and making it understandable. Highly recommended. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Much needed information to build a good cybersecurity program at my place of work. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Ali was great! Instructor was supremely knowledgeable about information presented. I had a great time participating in this course. Great job, ecfirst. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“The information provided was extremely up-to-date and thorough as it relates to cybersecurity across multiple industries. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“A tremendous amount of cyber information that I can apply immediately. The strength of the course is the volume of information on cybersecurity. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Great information on cybersecurity laws and standards. Overall rating of the Instructor: 9.”

“Strength of course: Ali Pabrai’s knowledge. Rating of CSCS™ course: 10. Rating of instructor: 10.”

“Not having an IT background, I was afraid I would be lost in the material. Happily, many concepts were broken down in a very understandable way. I found the practical exam exercise helpful in remembering the ISO standards. Instructor was able to provide real world examples to make technical concepts relatable and memorable. Rating of CSCS™ course: 10. Rating of instructor: 10.”

“Instructor was prepared for the course. Rating of instructor: 10.”

“Strength of the CSCS™ course was the instructor’s level of knowledge. Rating of CSCS™ course: 10. Rating of instructor: 10.”

“Instructor was very enthusiastic and made the class more interesting. It was a great overall discussion of all the standards and regulations including certifications that businesses have to comply with. Rating of CSCS™ course: 10. Rating of instructor: 10.”

“Learned a lot. Thank you! The strength of the CSCS™ course was the interaction with the instructor as well as the detailed presentation. Rating of CSCS™ course: 10. Rating of instructor: 10.”

“Strength of the CSCS™ course was the instructor. Overall rating of instructor: 10.”

“The instructor was very prepared for the CSCS™ program. Great introduction to all things cybersecurity. I feel I am able to engage with my IT staff about related materials successfully. Rating of CSCS™ course: 9. Rating of instructor: 10.”

“Strength of the CSCS™ course was the instructor experience and ease with which information was provided. Made a complex topic more understandable. The CSCS™ course material covered a breadth of information with depth. Not just any instructor could make it easy to digest. The CSCS™ program is a great introduction to compliance mastery. Rating of CSCS™ course: 8. Rating of instructor: 10.”

“Great preparation of Uday Ali Pabrai is the strength of the course. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“In-depth coverage of relevant principles and regulations. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Always very informative and explained logically. And the knowledge of the Uday Ali Pabrai is the strength of the course. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“I have learned a lot of information regarding Security and compliance which I wasn't aware of. Good and clear voice tone, writing workflow and how everything linked with security and compliance helped to understand the material. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Focused on important concepts and standards. Excellent course and information provided during the sessions! Look forward to utilizing the concepts taught to strengthen our Information Security program. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Instructor is the strength of the course. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Teaching style made me easy to understand and the course material were well layed out. Excellent class for anyone wanting to learn more from experts that are easy to understand based on the teaching style. Class was also very lively and fun. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Taking the CSCS™ course has opened my eyes to the possibilities around building frameworks for IoT. Overall rating of course: 10. Overall rating of instructor: 10.”

“Overall rating of course: 10. Overall rating of instructor: 10.”

“Provided excellent high-level overview. In-depth instructions when needed. Overall rating of course: 10. Overall rating of instructor: 10.”

“Overall rating of course: 10. Overall rating of instructor: 10.”
Thomas Blume

“Interactive. Well-placed. Fantastic class. Indicated areas for additional learning/education. Overall rating of course: 10. Overall rating of instructor: 10.”

“Exposure to cybersecurity regulations and frameworks were the strengths of the CSCS™ course. Overall rating of course: 10. Overall rating of instructor: 10.”

“Fantastic interaction with instructor. Overall rating of course: 10. Overall rating of instructor: 10.”

“Great, informative class. Instructor was very knowledgeable and kept us engaged. Thank you! Overall rating of course: 9. Overall rating of instructor: 10.”

“Lots of additional information from interaction with other students in the CSCS™ class. Overall rating of course: 10. Overall rating of instructor: 10.”

“Ali’s enthusiasm for the subject matter makes it very easy to engage and to extrapolate questions. Course rating: 10. Instructor rating: 10. I would recommend this class to anyone involved in compliance, in any industry. As technology expands, so do the compliance requirements and cybersecurity challenges.”

“Knowledgeable instructor. Course rating: 9. Instructor rating: 10.”

“Organized well. Instructor has strong background in subject matter. Course rating: 10. Instructor rating: 10.”

“Focused on key concepts of security and compliance. A lot of good information and materials to use and apply in building our own security and compliance program. Overall Rating of Instructor: 9.”

“Very detailed, break down well defined. Overall Rating of Instructor: 9.”

“Covered high level of most important frame-works and laws in cyber security. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Instructor is very knowledgeable and helpful. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Strengths of the course is stayed on task. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Comprehensive. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Comprehensive. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Strengths of the course is HIPAA and ISO. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Good review of a wide subject. Enjoyable two days to ever, what is valuable material, that can be dry. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Extremely knowledgeable, Excellent Instructor. Have better understanding on many topics. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Good overview of multiple policies. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Gave real world examples. Overall Rating of Course: 10.
Overall Rating of Instructor: 10.”

“Lots of information to cover in two days, but Keith did an excellent job. Real world examples were provided. Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“I was impressed with the amount of experiences instructor had and sharing with us. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great course. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Very in-depth. Overall Rating of Course: 10. Overall Rating of Instructor: 10”

“A crash course of understanding PCI, HIPAA to ISO. Very good instructor. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“It was amazing to be a part of the CSCS™ Program and the credit goes to Mr. Pabrai for making the sessions very lively and useful. The training class is very informative and will us in our business and further development.”

“Excellent program. Strong concepts. Application of information to the attendees was awesome.”

“The CSCS™ Program covered several information security areas including ISO 27000, HIPAA, PCI DSS, FISMA and others. I really liked the way the whole program was delivered by Ali Pabrai. He covered the landscape of global information security and compliance. Ali brings a lot of energy and passion towards the subject and a good sense of humor while delivering these complex topics. Would highly recommend others to take this certification program.”

“The CSCS™ Program was packed with lots of great information. The way Mr. Pabrai highlighted the major important areas was mind blowing. He is like the “pacific ocean” on cyber security. I loved the Business Continuity module and the way it was delivered, it cultivated an additional power inside me. I will always remember this smart and excellent instructor, Mr. Ali Pabrai.”

“It was an eye opening experience to go through the training program. It was one of the most fantastic and knowledgeable session that I have been a part of. I am a core IT guy and now knowing compliance and security is really going to add value to all my services. I thank Mr. Pabrai’s valuable time in delivering the CSCS™ Program.”

“CSCS™ was an excellent course by a phenomenal instructor. I enjoyed it immensely. It was very well presented and highly informative. Mr. Pabrai’s excellent delivery method made the course very interesting and kept the class engaged where each member shared their experiences and challenges. The discussions in the class really enhanced my knowledge about several concepts in compliance and security. Mr. Pabrai was exceptional in his delivery of the program contents.”

"I gained so much more applicable knowledge about ISO 27000, PCI DSS, and also about the healthcare industry. Thank you!"

"Packed with information on compliance, frameworks, standards, and regulations. All delivered in a very short period, which was excellent. The CSCS™ Program is very useful in my day to day work. I know better understand the interdependencies across so many frameworks and standards. As an instructor, Mr. Pabrai, is a person with unconditional positive character that ensures a long term and lifelong relationship which I would like to have."

"The strength of the CSCS™ Program was the instructor experience and expertise. The trainer, Mr. Ali Pabrai, was very good with concepts and examples. I wish we had spent more time with him. The training was delivered in a very professional manner. The best aspect about the course was undoubtedly, the instructor."

"Mr. Pabrai is certainly the most knowledgeable person in the field of compliance. With a wealth of his experience and expertise the CHP and CSCS™ courses have gained a great deal of respect. I wish ecfirst and Mr. Pabrai continued success for years to come. The CSCS™ Program covered a great deal of information."

"One of the most informative classes I've ever attended. I really learned more than I could imagine."

"Most informational class regarding HIPAA and Information Security Management that I have ever taken."

"Ian is amazing!"

"It was great to learn with the group and have different perspectives from different backgrounds."

"The case study was awesome as it applied the skills learned to solve the case."

"I highly recommend others interested in understanding regulatory & compliance requirements attend this course."

"I really enjoyed the class and learned a lot in the two days of study."

"I have very much enjoyed this class. I wasn't sure where knowledge of compliance gaps may be and I now have several items to go back and look into closer."

"Taking the CSCS™ course has exposed numerous areas that need improvement and review. The knowledge gained will be immediately applicable within my role."

"A lot of information over 2 days. I enjoyed the practical exercise as it put what we learned into a real world scenario."

“Received in-depth understanding of security laws, especially regulations of high importance in the healthcare industry.”

“All the material covered is very valuable and much needed in the industry. Thank you so much for making us aware of what we need to do to impact processes with our workforce in our organization. Thanks a lot.”

“Ali Pabrai teaches an excellent program. He’s thorough and his knowledge and experience is highly valued. A very informative program. Instructor and course rating: 10.”

“The strength of the course was the instructor, Ali Pabrai. Taking this program was highly beneficial to my career. Ali Pabrai is an excellent instructor with great knowledge of security and compliance. Instructor and course rating: 10.”

“Retention is key for training. The pace and attitude of this program were both conducive to that retention. Upbeat, fast-paced environment. Instructor and course rating: 10.”

"It is a learning curve for all of the students in the class (private). Ian has highlighted the topics and discussed in a detailed way how we can prepare for the worst case scenario. Overall it was an excellent class."

"This course was better than I expected. The presenter and course material is very well designed."

"Wow! Drank from the fire hose of cyber-security knowledge. Ian Walters was a wealth of information and experience. A true professional. I have the confidence now that I have knowledge to keep my patients safe and my organization compliant."

"I am recommending this program to everyone I know in the industry. The practical exam was my favorite part! Provided real world experience."

"Course was very comprehensive and timely for any type of organization to take an active review of their operations."

"Enjoyed the presentation and way of presenting the information."

"Glad to take the course. I strongly recommend it."

"He explained everything so I could understand."

"Lots of information given in such a short time, however, it was delivered in a way that most of it can be retained easily."

"I have a very clear path to HIPAA compliance by leaning on other standards, i.e. PCI DSS and ISO 27000, for specific approaches. This path will scale as my company and client base grows, and the materials on ecfirst.biz will provide the necessary 'aftercare'."

"A very valuable course; I will recommend it for all my staff."

"I feel better equipped with this knowledge to affect positive and actionable changes to my organization and to the ways I work and think about security in general."

"While this course is only 2 days long, Ian did a great job of outlining the security compliance concepts needed in today's world."

"This is a fantastic introductory course into compliance. It touched on a lot of areas and provided a great amount of detail in a short amount of time."

"This course opened my eyes to the many aspects of compliance that I didn't know and I appreciate that the instructor was so thorough and explained the differences and similarities."

"Ian was very knowledgeable and kept the class engaged. The pace of the course is very fast, but the understanding of security and implementation is excellent."

"Ian was a great instructor and kept the material very relevant. It was clear he was very knowledgeable on the subjects and had plenty of real world experience."

"Great job! Everything was easy to understand."

"Enjoyed learning about this topic."

"Great course and instructor."

"Great class. Clear and straight to the point subject matter. I learned a great deal about security."

"I enjoyed Ian as the instructor as he had also done our risk assessment."

"Instructor led the class very well. I got a good understanding of the subject."

"Great content and presentation by the instructor."

"We covered a ton of knowledge in a short time. Ian kept us on track while making sure we could map the information to our jobs."

"Great class, taught well and prepared me for the exam."

"Instructor, Ian Walters, is very knowledgeable to teach this class and I would highly recommend the instructor led versus online training."

"This is the second time I have taken the class. I learned even more the second time with all the additional changes. The instructors give excellent examples and really keep you involved. Great job, Ian! ecfirst rocks!"

"Everything was great!"

"The CSCS™ Program was presented by Ian Walters in a very organized and informative manner. Ian explained topics on our level and guided us through the course, noting the importance and guidelines to help us comply to all levels of compliance and security, Ian is very knowledgeable in his field."

"I enjoyed meeting Lorna and Ian which are great and knowledgeable instructors! I'll certainly have to send others on my team to future classes as well. Anyways, just wanted to send over a follow-up and thanks again!"

"The CSCS™ class was a very efficient way to deepen my understanding of local, national and international regulations that govern data use. Thanks, Ian, for doing a good job at helping us digest it!"

"Enjoyed the class. The 'nuggets' of information gleaned from the instructors real world experience was the best part."

"The CSCS™ training course is a great way to get out of your normal routine and learn alternative regulations, compliance, and various industry best practices ranging from the U.S, Canada, Japan, and EU that you may not otherwise be exposed to within your roles and responsibilities or industry. This course can help enhance your knowledge and set your organization apart from others by taking your compliance efforts to the next level."

"Feel free to use these testimonials if desired but please only use my name and not my organization. As a nonprofit organization and government contractor, we stay vendor neutral and don't endorse any products or services. But I'm happy to provide the testimonials personally based on my experience."

"Taking this class has really opened and broadened my eyes on security. Ian did a great job on explaining and clarifying material presented."

"My experience at ecfirst has truly been a remarkable one."

"Class was great. Ben was a very knowledgeable and excellent instructor."

"This is the third training I have attended. At the rate information security changes, I enjoy the updated training topics!"

"Big concentration of information, covered in two days. Going back with many ideas and lots of homework."

"Well timed. I especially liked Ben's teaching style. Vegas was a great location."

"Class was great, full of good content. Instructors were knowledgeable."

"Very informative. Super useful today."

"The CSCS™ class was packed with great information. There was a lot to learn but the instructors, Ben and Ian, made it easy and simple to learn and retain. I will definitely use this information in my day to day functions in my career."

"Great knowledgeable instructors that made the class enjoyable!"

"Ben and Ian did a phenomenal job at delivering information that is often looked at as a foreign language. Their ability to keep the audience engaged and focused was done so naturally. It was apparent that these gentlemen are very well educated inside and out with security and compliance. I loved the class."

"CSCS™ Program, Great job – great course."

"Great teachers and information. Coming in with very little knowledge, I am leaving feeling very confident on the material covered."

"CSCS™ has been a fantastic course and a great learning experience."

"Good information given in the CSCS™ program in an easy to understand method."

"Ali and Ben did a great job describing all of the compliances in the CSCS™ course. I will recommend this to co-workers."

"Excellent class! I was very happy with the content and especially having Ali Pabrai as an instructor."

"The CSCS™ class is very informative and thorough. Ali Pabrai is very knowledgeable."

"The CSCS™ training was useful to understand the difficult options/regulations/programs that we can use to perform a security evaluation. Provides a big picture of what is happening and how it can be applied back home in Puerto Rico."

"The CSCS™ course provides a comprehensive foundation that a decision-making executive can use inputting together the puzzle called 'information security management'."

"The CSCS™ Program is a wealth of information and is a great starting place for understanding compliance regulations and procedures for remaining so."

“Coming into this CSCS™ course, I expected a great deal of rote migration with little application to my duties. Instead, I find a wealth of information that will allow my company to build a worthwhile and consistent foundation of institutional security. Mr. Ali Pabrai was very friendly and effective, especially in light of the difficulties he had even getting to the class here in Chicago.”

“This CSCS™ Program was very data rich. Overall the information was presented in a cogent fashion.”

“The CSCS™ class is an exceptionally informative program. The information was clear, concise and easy to understand. The instructor covered all areas of the course material in a very interactive way. I truly enjoyed the program.”

“Lots of great information to take back! I cannot wait to start restructuring my Department with the information gathered in the CSCS™ program.”

“The CSCS™ class was very good and educational. The speaker was fabulous and kept me engaged the entire time. Mr. Pabrai is very knowledgeable and a wonderful presenter. I would highly recommend anyone who wants to get an overall picture of security compliances to take this course.”

“The varieties of security standards was covered in a concise way that tied everything together well. The CSCS™ program is beneficial to anyone working in information security or compliance.”

“Excellent course. Ali knows his information in great detail and is a very effective presenter.”

“The information covered is excellent. I would highly recommend the course for anyone in a tech career.”

“The CSCS™ course as taught by Chris O’Reilly is a very informative class. His knowledge of all areas made for a very smooth and efficiently orchestrated class. I would recommend this class to anyone wanting to make an effort to reach compliance.”

“Chris was a great teacher! He kept the class interesting and gave a ton of information that I can use to better my security policy.”

“ecfirst is dedicated to seeing its students succeed. The instructors are always looking for ways to make the information clear and succinct. I’m looking forward to applying this new knowledge in my workplace.”

“Complex information delivered in an understandable manner.”

“Very detailed and thorough course; relevant to today’s issues and helpful to an organization’s corrective implementation processes.”

“The ecfirst CSCS™ Program provided excellent insight to various security regulations and best practice standards. The program facilitated side-by-side comparisons of the best practices & standards.”

“Good, practical overview of key security issues and policies.”

“Great knowledge and learning about all the various standards and policies. Recommend the class to everyone.”

“The instructor for the CSCS™ Program seems very knowledgeable.”

Paul Hanson
CQuence Health Group

“The CSCS™ training program offered by ecfirst was very informative. Thank you.”

“Good explanation skills. Instructor was knowledgeable and handouts were effective.”

“I learned a lot about security standards and compliance. CSCS™ was a great course, great reference information and a knowledgeable and engaging instructor.”

“Very well done, Ali Pabrai really is passionate about the program and it is reflective in his presentation about it.”

“A lot of content in the CSCS™ Program and was delivered very well.”

“Very good program. A lot of information and it was presented very well by Ali Pabrai.”

“Fantastic training. Was in control of all the subjects and has thorough knowledge.”

“Chris was very energetic and was able to connect with all of us very well. Trainer was able to relate instances with the topic to make it very lively.”

“This program has been very informative. This has helped me understand the concepts of Compliance and Information Security. Also given insight into a whole new side to the importance of Cyber Security. I would definitely refer/recommend this program to a lot of corporate professionals to enhance their knowledge on Information Security.”

“The structure of the workshop is good and the facilitator (Chris) is excellent with his knowledge and facilitation skills.”

“Overall a good experience. Chris helped us a lot. His patience, humor, and experience kept the show going. Learned a lot about standards, laws, and case studies.”

“This is a great program covering various useful compliance standards in one sitting. It could be better if the duration of the training could be revised considering the large amount of information that’s covered as part of the CSCS™ program. Thanks to Chris for an interactive training.”

“This program brings together various international standards, US state legislation and acts. The course material is well researched. The trainer, Chris O’Reilly, brought in his vast experience as a IT professional, shared anecdotes and stories from his career with humor and kept it interesting. This is a very unique program that provides a good exposure.”

“A wonderful training with loads of information which helps build compliance in an organization. Chris is a wonderful person full of energy and humor. Overall, a wonderful training.”

“The CSCS™ program was really detailed, covering a varied range of International standards and US requirements related to Security & Compliance. The course material provided to us during the program was really helpful. Our instructor, Chris O’Reilly, is a wonderful person, a phenomenal teacher, and his vast experience has helped us learn the standards in a simplified form. I really enjoyed the examples that he shared with us.”

"The Certified Security Compliance Specialist™ (CSCS™) program has enabled us to establish a very knowledgeable Compliance Focus Group which helps drive our corporate compliance initiatives. Without the energy and enthusiasm that Ali Pabrai brings to the classroom this would be a very difficult subject to teach to non-security professionals but his knowledge and delivery technique ensures that nobody gets left behind. For the security professionals in the room, there is still more than enough content to keep them interested and the structure of the course is such that there is plenty of time for side-bar discussions on company specific case studies thus bringing “real life” to the classroom and well thought out solutions back to the business."

"The information presented in the CSCS™ Program was very detailed and comprehensive. The presentation was extremely well done."

"I was very impressed with the CSCS™ Program. I felt the instructor was very knowledgeable on the subject matter and was very engaging. A very professional presentation."

"Great information in the CSCS™ Program and a very engaging speaker."

"Considering the amount of material covered in the CSCS™ Program I was very satisfied with the presentation. I enjoyed the interactive discussion as well as the reference material to our business."

"ecfirst provided a very detailed, comprehensive and engaging CSCS™ class. It covered many of the industry requirements and frameworks applicable to our business. The professional presentation will be a valuable reference in improving our business."

"The instructor Ali Pabrai covered a lot of material over a two-day period. The CSCS™ class has been a great resource on knowing where to look. It has also spawned a lot of thought on what SSI is doing right, and what needs to be done."

"Excellent course (CSCS™ Program)! Provided lots of direction useful for product engineering."

"The CSCS™ Program was very thorough. A lot of information was covered in the two-day class."

"Thank you! Tough material to present considering the volume and time allowed but it was delivered in a very easy to understand, and easy to follow way. I am excited about the additional information I now have about compliance and cyber security."

"Excellent introduction into the subject matter. Ali Pabrai was extremely helpful and put the subject matter and concepts into context."

"I believe the diversification with the type of employees who attended the CSCS™ Program made for a great discussion."

"Information discussed in the CSCS™ Program was very informative. The instructor Ali Pabrai kept the course lively and interesting, even during portions of content that may be considered 'dull'."

"A wealth of information for a two-day course (CSCS™ Program). Great information and a lot of it."

"Everything was put together well in the CSCS™ Program. Material covered everything that we needed. Very well done job!"

"CSCS™ is a great program that provides a good overview of various IT Security guidance from government regulations, industry guidance/policy/standards. Saves my team a lot of research time and have all the information in one manual."

"The CSCS™ Program covers the ever changing landscape of compliance in an efficient and brisk manner. The expertise transferred by Ali Pabrai during this course was invaluable and applicable on a daily basis."

"The CSCS™ course organized a sea of information on cyber security and compliance to easy understand and memorize format. Thank you!"

"The CSCS™ Program has clarified or shed light on the specific steps that we'd have to take to generate a process narrative for HIPAA."

"Chris is a very thorough instructor. He is very willing to provide guidance and help to understand all the principles in the class. Chris goes the extra mile to provide extra links and resources to help everyone get a better understanding."

"The instructor, Chris, delivered many examples in reality. It's quite helpful. He teaches the class in a fun way so that the attendees are paying more attention to the class. The materials are very helpful."

"The CSCS™ class is very informational and will be helpful in my daily job. The class material and expertise of the instructor is exceptional and beyond my expectations. All the class materials are very well organized and the instructor presents and relays the information very realistic and up-to-date to prepare our company to comply with regulations."

"The class added a lot value for us especially Chris did a lot of research and gave us a lot of detailed information. Chris is a great trainer and he is very well organized and well prepared. He gave us a lot of great information we need and go beyond that."

"This is the first vendor offered compliance class. It gives me an overview of list of regulations/standards and their structures even details like control levels. I can adopt the concept and implementation information and apply to my job immediately."

"Ali Pabrai provided an extensive view of key information security frameworks and emphasized the concepts we could use in our compliance programs."

"Received a wealth of knowledge that may be applied towards my company and its security. Ali Pabrai is extremely passionate and keeps the intensive CSCS™ course interesting. His "can do" attitude is infectious."

"I really appreciate the instructor's teaching technique. Out of all the classes I have attended, this is by far one of the best I have participated in. Excellent job!"

"Ali Pabrai's presentation was dynamic and very informative. A lot of information was covered and was focused on much needed topics. Compliance and security measures are changing daily. Therefore, programs like CSCS™, are much needed."

"The information delivered was helpful. Definitely felt that I was now more aware of my organization's overall responsibilities and areas we need to address."

"Definitely achieved the purpose of participating in the CSCS™ class. As a cloud services company, we are directly affected by the changes and regulations of the healthcare industry. Having this information will greatly help in the structuring of our compliance program."

"The CSCS™ class was very informative and helpful. I have enjoyed all the very active participation and dedication throughout the two days. I have gained a lot of knowledge about HIPAA compliance and information security."

"The material in the CSCS™ book is well organized. Ali Pabrai did a fantastic job of keeping the class engaged by both his knowledge of the material and his sense of humor. Excellent class + instructor."

"The CSCS™ certification class was very informative. Ali Pabrai did a wonderful job! I will take the knowledge gained back to my company."

"The CSCS™ Certification Program was invaluable for our info sec training. Ali Pabrai is truly a subject matter expert in the field. His knowledge of information security enhanced the learning environment."

"CSCS™ is a great course in learning and exploring the elements of information security regulatory requirements. I would recommend the CSCS™ Program to those have a role in IT Security or IT Compliance."

"CSCS™ is a very good program. Lots of detailed information. Very well presented. You can tell Ali Pabrai is both knowledgeable and passionate about the subject matter."

"The CSCS™ Program was an excellent overview of security, the different standards and discussions on how to address solutions. I am looking forward to implementing what I learned and passing along this knowledge to my company."

"It was really a great experience learning and listening about how organizations are implementing policies and the resulting changes. Ali Pabrai is a great teacher and instructor. His knowledge is tremendous and really helpful for all organizations in a fast growing technology world."

"Very detailed explanations; the instructor was clear about information delivered. Relaxed environment. Straight to the point."

"A great deal of information was covered in the CSCS™ Program and ALL useful, as well as applicable! Materials provided with the course are a great reference. Will refer to this over and over in the future. Ali Pabrai was a great instructor."

"The CSCS™ Program was fantastic. A lot of information and extremely informative! Every company I have worked for can use this information."

"Enjoyed the CSCS™ certification class. The instructor broke down complex IT language into understandable information. He was extremely knowledgeable about all areas covered."

"Ali Pabrai is at his best when teaching! He's dynamic, clear, fields questions well and encourages discussion. This class is valuable for newbies and those of us who are HIPAA compliance veterans!"

"For tough to teach topic, Ali Pabrai had great presence of knowledge. He was very helpful to suppress student conversations as they led to some invaluable information. Good job!"

"Ali Pabrai presented the information for the CSCS™ certification class in a great way. There is a lot of information to cover and he was able to do it in a way that made it understandable and clear."

"Excellent material was delivered in a way that I can able to understand and process."

"Absolutely wonderful instructor. Made a very compliance subject much easier to understand! Will highly recommend for future students."

"We very much anticipated our participation in the program. Enjoyable experience. We will be sending additional staff to training sessions. Was a great review."

"Good job covering a lot of information in a short time."

"CSCS™ is an excellent and an eye opening program. The instruction and content is by definition, "World Class". I highly recommend this certification course for any security and compliance minded professional."

"Excellent training material. Exceptional presentation. Awesome case studies/examples."

"The instructor was very good in delivering the content. The CSCS™ course was excellent."

"Great insight into various aspects of information security and compliance. Pabrai's knowledge on these areas is immense and delivery was world-class. A MUST ATTEND for individuals and professionals who would want to be more knowledgeable on security compliance."

"A good program that helps responsible executives in the organization connects the dots and look at information assurance as a topic of leadership discussion."

"One of the best training attended. The best security and compliance training program. Acquired good knowledge and well worth attending. Took security knowledge to new level."

"A program that enlightens and encapsulates various information security requirements, an organization should consider before adoption. Highly recommended for C-level executives."

"The program was very interesting. The program helped me gain more knowledge about international regulations and standards, as well as U.S. regulations. Mr. Pabrai provided clear cut explanations about global information security standards."

"An excellent insight into the compliance aspects of all standards and regulations of various countries, including HIPAA. Excellent delivery and knowledge imparted along with sharing best practices. Look forward to implementation of these standards in the USA."

"Thalaiva! You are great, Mr. Pabrai! The CSCS™ Program is absolutely a very good program."

"Excellent resource! The CSCS™ course takeaway for me was a detailed introduction and association of relevant security regulations. The frameworks for implementation will help in a long way. Thank you!"

"We were happy to attend the CSCS™ training programme which has given me the best understanding about different type of security standards. The importance of security is growing in the fast paced, competitive world. Thanks to Mr. Ali Pabrai and ecfirst for taking the initiative to conduct such a programme."

"Very informative and elaborative syllabus covering vital areas of security. The program has the basic information required for all stakeholders of a company in terms of information security. Mr. Ali Pabrai taught the topics in a very analytical and impressive manner."

"The CSCS™ Program has given a detailed picture of the various security compliance acts/guidelines from various countries and industries. The training provides various scenarios for companies to comply with mandatory requirements. A VERY GOOD PROGRAM!"

"I have never experienced such a good program before! Got great knowledge about various areas of security standards. Thanks to Mr. Ali Pabrai for conducting this programme in Bengaluru!"

"The sessions have been conducted in a very lively and interactive manner by Mr. Ali Pabrai. The high points through all sessions were the clarity of thought, logical sequence of ideas, concepts and many examples from real world situations. I have been thoroughly impressed by the quality of delivery and content in all the sessions from start to finish. The best training program I have attended in a long time!"

"The session was very good. I learned a lot and gained knowledge about security. Ali Pabrai taught the class well."

"The CSCS™ Programme was really very interesting. I learned about PCI, NIST, HIPAA and associated standards. Thank you!"

"It was a very interesting session and the information shared is very useful and critical for the information security strategy implementation for any organization. The learning gained from these two days is highly valuable and important. Will replicate the same to reinforce security and compliance in my organization's information security strategy. Will propose to engage ecfirst for auditing the information security policies and procedures currently in our organization and to help us improvise the same."

"The CSCS™ Program is extremely helpful to learn the standards which are prevalent, including HIPAA. It also covers the security regulations in other countries. The presentation was very informative and interactive. I am grateful I had this opportunity to attend this class."

"An excellent programme! Learned about international security standards and how to implement in our organization."

"Very helpful programme to understand and implement compliance related requirements in our organization."

"I appreciate the course and its content. The instructor expended efforts to highlight the security importance of data with respect to the organization."

"We are very happy that ecfirst is available to us here in our country. India is a major outsourcing hub for BPO for many USA firms. Firms here may not have sufficient knowledge on compliance and security measures. The CSCS™ training programme has given my firm and my team extensive knowledge and a head start towards compliance and security. We are grateful to Mr. Ali Pabrai to take the efforts to come and teach in Bengaluru. We are very, very happy with the programme. Mr. Ali Pabrai you are the best in class!"

"The 2-day CSCS™ Program provided more relevant information than what you can typically find in a 5-day course. Topics discussed and material provided have given me a framework that I can take back to my organization and build our security strategy upon."

"An excellent program which is well designed. Covers all areas related to security standards and regulations. The programme describes every standard and regulation from a current business perspective. The programme has already led to us thinking about reviewing several areas in our organization. This will certainly enable us to comply with security standards used by our clients across the world, especially USA. Mr. Ali Pabrai is an excellent trainer!"

"The CSCS™ Program is well organized, well thought through and thorough. I was impressed with Ali Pabrai and ecfirst's breadth and depth of knowledge. I feel confident that this course has empowered me to utilize this knowledge effectively in my organization."

"Ali Pabrai is a great teacher. A lot of information. I learned a lot and it was a great class."

"There is a lot of valuable information presented in the CSCS™ class."

"Great class. Lots of information. I have a much better understanding of what is required for HIPAA security compliance."

"I am very new to this material. I appreciate the organized manner, both written and the instructor's presentation."

"CSCS™ class has great material and teacher."

"Most comprehensive program ever attended. Pabrai is very engaging. Covering all these regulations over a period of two days is a feat by itself. I highly recommend this to every ISO out there."

"The amount of material was a bit daunting. The pace was fast but not overwhelming. The presentation style was excellent; informative, while still being interesting and even humorous at times. I hope I passed the exam! Even if I did not, I learned a tremendous amount of information that will be instrumental in designing a BC/DR Plan and working towards HIPAA compliance. This was one of the most useful classes I have taken!"

"A lot of good information in a short period of time."

"The CSCS™ Training Program is full of useful information. Although a lot to learn over two days, the book will be a great resource."

"I thought the 2-day CSCS™ class was presented professionally and very well done. Enjoyed Ali's personable manner and his obvious expertise in the subject matter. I feel my company received a very good return on their educational investment."

"Very comprehensive. I enjoyed the presenter's enthusiasm and industry savvy. I will definitely recommend this program to my peers in compliance."

"I thoroughly enjoyed the CSCS™ program presented and learned invaluable information that will assist my job duties as an IT Compliance Analyst. The instructor was incredibly knowledgeable in the areas of compliance and cyber security methods."

"I have been involved with information security and compliance for over 20 years and this course is the best I have seen in tying together all the competing requirements and regulations in the area."

"Ali did a fantastic job!"

"I thought the program was very detailed and covered a lot of information successfully in a short amount of time. This was all new information, so it was overwhelming. However, I appreciate the instructor going back and re-emphasizing the key points."

"This is an excellent course (CSCS™) on compliance and IT system security. I thoroughly enjoyed and learned so much from exposure to the current regulation around system security, the major standards and guidance available to help organizations comply with the regulations, and inside tips on working as a compliance specialist. Thank you for a highly interactive and engaging session!"

"The CSCS™ course materials were very good, structured well and comprehensive. The instructor, Ali Pabrai, was very good and knowledgeable. He was very open in addressing questions and aligned with our organization's needs."

“First-rate information delivered by a top-notch instructor! If security compliance is a part of your responsibilities, you must attend this course.”

“I want to convey my thanks for the CSCS™ class last week (Dallas, TX – Instructor-Led). It was an incredible experience and Ali Pabrai was a fantastic instructor. There is so much information to absorb but the pace wasn't overwhelming and I came out with an exponentially higher amount of knowledge than going in. I don't know that I can make that claim regarding many other classes I have experienced.”

“Prior to this course I had little knowledge of Security Regulations that affected healthcare. After completing this course, I have a very well rounded knowledge of what affects my business and understand what is needed. I can go back to my agency and feel confident in addressing risk.”

“It was great having an overview of several industries in one class. If you are in a company that works with several industries, this class is vital. It helps you understand the requirements faced and define your expectations.”

“The training was very organized and the teacher was well prepared. Great information that will be useful for our company.”

“Mr. Pabrai was very detailed and made the class entertaining. The class helped me with the understanding of PCI, ISO and other standards that I was originally unaware of.”

“Highly relevant, highly informative class! Ali is a wonderful instructor and has a wealth of knowledge and experience in HIPAA and information security filed as a whole. This class is a must for any information security professional. Highly recommend!”

“This has been a great class, very good Instructor with lot of knowledge on the topics.”

“This was a fast paced review of many security compliance frameworks including COSO, NIST, COBIT, PCI-DSS, and ISO. The program was valuable to me as my organization is in the process of implementing a HIPAA compliance strategy. I can now enhance our chosen NIST framework with the best from COSO, ISO, and COBIT.”

“The CSCS™ Course was excellent in that it covered a large amount of information very thoroughly in a very short period of time. Mr. Pabrai is a subject matter expert and was able to immediately answer any question I presented.”

“Gained valuable information in a very short span of time. Very well done ecfirst!!!”

“This course has given insight to security aspects and actual challenges that needs to be adopted in any organisation. Very informative facts and context shared. Definitely elated about the knowledge shared by Mr. Pabrai.”

“Ali is a wonderful instructor, knowledgeable and was able to explain very technical, and sometimes confusing materials, logically that made sense.”

“The instruction and the training material were practical. I gained more knowledge in compliance by the way the Instructor delivered the content. My heartfelt thanks to Mr. Ali Pabrai and ecfirst for conducting such a wonderful training program.”

“Overall the program gave us good understanding about various compliance programs with global examples. The strength of this course is that it covers key areas and is very informative. This will definitely be useful as I continue my journey towards security and compliance. Thanks to Ali for presenting in an understandable manner.”

“The course is really very good and useful. Thank you very much for the course.”

“This course is very good with lots and lots of information on security and compliance. After finishing the CSCS™ program I feel it is going to boost my career in many ways and help me to get into the next level of my work. I am very impressed by Pabrai’s way of presentation. He made it easy for me to get into the subject area.”

“When I go back to my work, I now better understand how and why security and compliance is important for an organisation. It was a very good launching pad for me personally. I would want to register for similar courses in the future with ecfirst.”

“Overall I found the course was very useful. Lots of learning and now the work starts for us to implement this in our organisation and also educate others in the industry on the importance on IT security. Mr. Pabrai explained it very well, especially, when there is significant course material to be covered in two days.”

“It’s a wonderful training program covering the securities compliance regulations and standards. The way Mr. Pabrai provided the training was just awesome.”

“This is one of the most valuable courses I ever attended. Further, the information provided in this course is the most valuable resource for me to support my current organisation implementing and sustaining the information security and compliance. This will definitely help me to explore more information related to the topics I learned in this course.”

“Ali presented the information in terms that I could understand and follow along with. There was a lot of information shared and the manual was well structured to follow and refer to.”

“Very well taught class. Ali Pabrai was engaging and prepared.”

“Offered a wealth of information and insight into compliance mandates.”

“Presenter was enthusiastic and energetic. Great projection and involvement. Material very helpful and well laid out. Great session!”

"The class was very informing and very well taught."

"Very informative. It was a lot of information in short time. I have a lot of reading to do."

"I felt like the course was very thorough and the instructor was extremely knowledgeable. He was able to cover the course material in time. We have much to build on with the information from this course."

"Ali and Lorna were fantastic at making a topic generally regarded as uninteresting, interesting. We covered over 700 pages of content in 8 hours so it did feel a bit high level and rushed. Overall the training was beneficial and terrifying."

"Having attended other training events, I'm thoroughly impressed with both the instructor's ability in keeping the class engaged and the consistent delivery of information. Made retention easier."

"ecfirst provides the most comprehensive overviews of HIPAA Privacy & Security that I have seen in my 10 years as a Privacy Officer. The training is not only thorough but relevant to today's industry standard. ecfirst has the most up-to-date guidance on the latest regulations and publications within days of the release. Thank you ecfirst for challenging my brain and influencing my future."

"I now understand information security and its impact it may have to the organization."

"I recently attended the CSCS™ class taught by Ali Pabrai. I am familiar with HIPAA, PCI and SOX, but it has been a few years since I worked in the SOX and PCI areas, so I was happy for a refresher."

"Ali is a wonderful instructor, mentor and cheer leader. Although the class is 2 solid days of lecture, Ali was energetic, engaged and demonstrated his interest and care for his students throughout the class. He encouraged class discussion, while at the same time, keeping us on task to learn what was needed to pass CSCS™ certification. Although I was sceptical that I could pass on the first attempt, I was pleasantly surprised. I attribute my success to the many hints and tips Ali shared throughout the class."

"I highly recommend this class to both the novice and experienced practitioner of compliance."

"Course provided assistance with the many different security standards. This course is a great resource for knowledge and materials about information security requirements. Well worth the time and effort to complete."

"A lot of information was delivered in a very short time. Trainer is knowledgeable, extremely articulate and also made the information very interesting. Thanks so much for a job well done."

"Although there was a lot of material covered, the CSCS™ course is presented in a very clear manner. It took the main points of the various, important standards and related them to other standards - not in a way that would imply one was better but in a way that implied organizations should base their actions and plans on the needs and acceptable risks of the organization."

"This was an incredibly helpful and information class. Pabrai's energy sure helps to get us through the intensity and pace of the class!"

"Many would consider compliance a boring subject but Pabrai has made it thoroughly exciting and cool. Go ecfirst!"

"I was hoping to find out what I didn't know. Pabrai did not disappoint and apparently I didn't know a whole lot. The CSCS™ course has given me a great foundation to build on."

"Every compliance and security professional should take the CSCS™ course. Be warned! You will be drinking from the fire hose for the very intense days."

"Excellent two-day course. Good reference materials - will use again. Great presenter/expert. Thanks."

"Very useful class. Good review and preparation to take the final exam. Lots of class engagement."

"Really enjoyed material. Instructor was knowledgeable and a delight. Great HIPAA Final Rule Summary. Logical, instructive and valuable class. Helped me associate various frameworks and regulations all in one sitting. This is a compliance wine tasting!"

"Ali Pabrai was a very effective trainer of the CSCS™ program. I learned a lot and have taken most of the information to be used in my job role."

"I was surprised how much I learned in the 2 quick, yet thorough days of intensive learning. Excellent overview of regulatory compliance and security."

"Ali Pabrai was a very informative and knowledgeable instructor. Ali knows the material without looking to notes or books or the class. This is a nice to have in an instructor. You could hear his experience coming from his life, work examples, and instruction. Thank you Ali for allowing me and all of us to gain knowledge from you and through you."

"Good presentation. Lots of information."

"Good information. Cram session. Helps that Ali Pabrai has a sense of humor to keep our attention to the terabytes of data being delivered."

"I appreciated the content of the CSCS™ course. Tools of books and slides were excellent. Presenter's enthusiasm and atmosphere created was great. I had many take-aways in assessing my own environment. Thank you!"

"Ali explained about security, breaches, policies in the CSCS™ class. It was really very helpful to gain the knowledge."

"Ali was great and the information was delivered in a logical fashion in time."

"The instructor, Ali Pabrai, was awesome. He made the class fly by. Very entertaining and I was actually able to retain much of the information."

"Class had a lot of information. Instructor was great at keeping my attention. I felt he did an awesome job. The class went by very quickly and he provided a lot of information."

"A lot of great information. Great presentation."

"There was a great deal of valuable information presented. Good energetic presenter."

"Thank you for excellent training of a complex topic. Very interesting."

"Ali's enthusiasm for the subject of information security made learning the information pleasurable and memorable. He presents the information as living information, not dry facts."

"This course has made me aware of security issues that need to be in a plan to ensure security controls in our environment protect confidential information."

"Presenter is very knowledgeable of subject. I appreciated references to specific applications within our organization (Prime). Very personable and approachable. This was a lot of information in a very short amount of time."

"Felt the teacher was excellent."

"Instructor was very good and knowledgeable."

"The presentation was first class and knowledge of content was informative. I would recommend this class as it provides relevant information to protect an organization and also provides individual professional growth. Best of luck my man. You were great!!"

"Ali Pabrai is an excellent speaker."

"The class was very informative. Ali Pabrai is a great speaker who is knowledgeable on the topics he is teaching. The content was very good. He ensures the class understands the concepts."

"The class was very intuitive. The instructor took the time to explain each module clearly while continuing to highlight exam topics."

"CSCS™ is a very good program."

"The CSCS™ Program was very informative. Enjoyed the speaker and his presentation."

"CSCS™ is a great course. Very well organized and presented. Speaker Ali Pabrai has exhibited his wealth of knowledge. I am glad I was a part of the class. Thank you Ali for your time and for sharing the experience in relation to the subject and also for personally teaching the class. Very good sense of humor."

"Very good information and I understood why Privacy Officers should be aware. Ali Pabrai is a great speaker."

"The instructor was very knowledgeable about the content as well as a good presenter. He was able to disseminate a large amount of material in a fast paced, informative manner. Thank you Ali."

"The class provided a great detail of information. Ali completed the class with high enthusiasm and wonderful attentiveness. I very much enjoyed the class."

"Ali was very effective in providing accurate and applicable security information needed."

"The CSCS™ Program is very educational and well rounded. It moves at a fast pace. The instructor did a wonderful job at keeping everyone with him."

"I very much enjoyed listening to Ali Pabrai. Very funny and informative. It was a lot of information but his confidence in us and reassurance made it much more bearable. I enjoyed all the information and knowledge we obtained."

"This was a very in-depth class. The instructor presented the information well."

"Presentation was very good. I learned a lot. Content is very detailed."

"Pabrai's presentation style is excellent. His combination with subject mastery with humor keeps his students engaged and entertained. I would recommend this CSCS™ class to other colleagues."

"I believe the CHP+CSCS™ training is an invaluable way to understand the policies and procedures behind information security. The emphasis on healthcare and government networks helped, as that is what my focus is. Thank you Lorna and Ali for facilitating my course of instruction."

"Ali Pabrai is an expert on these topics. Very well done. Enjoyed following slides in CSCS™ book. Kept material entertaining but still emphasized key points and ideas."

"The CSCS™ course was very educational and the instructor, Ali Pabrai, was very resourceful. I recommend the Program to any organization in Ghana. The course content was very useful to me and my organization. It will help improve NHIA IT security."

"The CSCS™ course has given me an in-depth knowledge into IT security requirements, regulations and legal frameworks. I am responsible to impact my organization for security and protection of client information at hospitals and all departments/units. This is a very important course for us as a nation. I would recommend it to all countries in this region of Africa."

"Ali Pabrai is a very good instructor who took his time to teach us all that will help us become good security experts in our line of work. The CSCS™ Program is a very good program that educates all the participants about the current trend in information security worldwide. ecfirst must keep up the good work!"

"Ali Pabrai has demonstrated that he is an experienced security expert. ecfirst has a good instructor in Ali Pabrai. It is my wish that such training be extended to other agencies in Ghana."

"The resourceful person, Ali Pabrai, should be commended for the able manner he taught the various topics."

"After studying the book and the related documents on CSCS™, I found it to be quite difficult. However, after intensive instruction, I now have a full understanding of several security standards. It has fully opened my mind to security and especially security practices outside my country. Kudos to Ali. Kudos to ecfirst!"

"Ali Pabrai has been a wonderful instructor. He used his experience to make the CSCS™ course very practical and lively. He has a good sense of humor that sustained the interest of the class throughout the period. The instruction has laid a good foundation for the building of information security policy for the health sector in Ghana. The instruction was exceptional."

"The entire CSCS™ course although new in my domain, was very useful and will me in my career as a Certified Fraud Examiner. I have learned how information security is key to the success of any every assignment. This Program will help me a lot in my work."

"I have been in IT for years but the CSCS™ Program has enlightened me on so many things about IT security that I had taken for granted. This has increased my knowledge and judgment to be wise about everything related to security to protect the organization I work in effectively."

"CSCS™ is a good course, though Ghana is not yet in tune. We hope to start in our own small way to address challenges in this area."

"The CSCS™ Program taught me the need to keep confidentiality and integrity of personal health information sacred. I now better understand why certain information must be secured with additional safeguards."

"The CSCS™ course is good. I recommend it for every organization that is concerned about protecting information about their customers."

"A very exciting course. Information is very valuable and practical. Despite the fact that the number of days (duration) for the course seemed limited, the information provided was extremely relevant to my occupation/profession. The instructor was very prepared and really knew what he was talking about. The CSCS™ Program is a very relevant course and one I would recommend to all professionals, whether in the public sector or private business."

"This is a very good program to study."

"CSCS™ is a detailed information security program that will expose you to not only the basics in information security but also content to put you on the road to excellence. This is a real loaded course. I recommend all take this program. I consider Ali Pabrai as a very knowledgeable person in this field."

"A very useful and beneficial course that has created the awareness and the importance of security in relation to PHI and EPHI. The instructor delivered a good program and tried as much as possible to make the course simple. Thanks to Ali Pabrai. Thumbs up!"

"The CSCS™ course is a combination of all security standards and frameworks."

"Very much impressed with the wealth of knowledge that is very important to healthcare delivery. The ecfirst CSCS™ Program makes us better placed to address electronic information in healthcare."

"I personally feel enriched with the CSCS™ information security program. I also like the instructor who made the training very simple, brief, and clear. I strongly recommend that it be a top priority for our organization."

"CSCS™ is a very comprehensive review of security compliance requirements across the spectrum of standards in use. Very helpful high-level overview."

"As a newly appointed Information Security Officer for Utah Department of Health, I found high value from the CSCS™ training program."

"Great value to non-IT specialist. Strength of course included clarity and content. Top notch."

"Great overview and familiarization to varied security standards. Good place to get familiar with the security universe."

"I believe this CSCS™ Program is needed for all business executives, not just security officers and IT staff."

"Over the years I have had to deal with many security terms and found keeping up with them difficult. After taking Ali's CSCS™ class not only are the terms and regulations more clear but I have a renewed outlook on securing my environment. Look out staff! Here I come to lock it down! Thanks Ali Pabrai for all the hard work!"

"I would recommend the CSCS™ program to any company, government agency or other organization that works with confidential information."

"The CSCS™ Program contains a great deal of information concerning a wide range of regulations and best practices. I would recommend this class for anyone interested in security and regulatory compliance."

"The CSCS™ class made a huge difference in my understandings of compliance requirements. I would recommend my co-workers attend this class with Pabrai. He is amazing. Great explanations."

"The CSCS™ course is all encompassing for all major standards for security. I would highly recommend all organizations to use these services and incorporate in your future security plans."

"Best instructor I have had due to the sheer volume of knowledge and experience. Course Rating: 10; Instructor Rating: 10."

"I am just preparing to do a HIPAA privacy and security risk analysis at work. This has given me a wealth of information about how to commence and where to go for compliance references. I now have more than superficial knowledge of security concepts. Thank you, Ali!!"

"Fast paced, informative and presented in a format that was easy to follow and understand. Presented with a lot of information in a short period of time."

"Course material is excellent. Instructor was passionate and well versed in his knowledge of information provided."

"Class was great. Instructor was very knowledgeable."

"Class was very informative. Ali did a wonderful and thorough presentation of all material. I'm hopeful that this will be my building blocks for the future."

"Great learning experience. I can apply a lot of other compliance specifications to the more unspecific HIPAA regulations. I can answer, in more detail, some of my clients questions with more information and examples."

"There was a lot of information in a very short amount of time. It was all very useful and helpful. The CSCS™ manual will provide to be a great resource for the future. Both Lorna and Ali are great presenters."

"I like Ali's training style and book layout - cleaner and easier to follow. Overall, I really liked the class and would give it a 9-10."

"Very in depth and vital course if you need to apply this to your business."

"The instructor made the content exciting and fun which made learning exciting."

"Nice overview of international & domestic laws and standards, which impact the business of providing information security. Knowledgeable instructor on the topic, who included detailed information about other related topics and references."

"Well structured and presented. Information on security was clearly delivered."

"This course is a great framework for security of networks and systems in all businesses especially businesses with regulatory requirements."

"Lots of information. Well done Ali."

"Quickest, most complete way to understanding HIPAA & security risk analysis for the HITECH incentive."

"The course is comprehensive and well organized."

"I enjoyed the classes. The instructor, Alan Yue, was extremely knowledgeable. He went above and beyond to educate and convey the information. He provided additional reading which would later allow us to tie this all together. He was very visual, which helped me a lot. The background of PM made it easier to follow his teaching. I went into the course with eyes wide open. I'm leaving with a sense of a purpose. I will use all this information and apply it daily."

"With all the rules, regulations, guidelines, and standards it is really difficult to find professional, authoritative, instruction on compliance issues. Alan Yue does an excellent job of helping to organize this for the students."

"A lot of good material; well-organized and presented. Ali did a good job making very dry material interesting. I really benefitted from the discussion about how the different frameworks compare and contrasted. Thanks for the opportunity."

"My experience taking the CSCS™ was many times worth the investment in time and resources. The broad and deep coverage of multiple compliance obligations made simple with a smart and comprehensive approach to security strategy and an integrated security program. This class is a tremendous value."

“The CSCS™ Program is a great learning solution for security & compliance. The instructor was very informative, knowledgeable and patient in answering every question. Thank you for organizing this course, putting together and finding such a good instructor to teach. Richard is great.”

“Richard and Ali are very knowledgeable in the material. The presentation was done at a very good pace, quick enough to keep me interested in the material. Thanks”

“Well delivered. Presenters were very well versed in the subject matter. If I’m forced to learn something this dry, these are the people I want to learn from. I would feel comfortable using ecfirst in developing my security policies.”

“Great delivery of a complex and resource taxing topic.”

“Well presented and organized. Comprehensive. Excellent instructor.”

“The program was very comprehensive and informative. I enjoyed the exposure to the content and see immediate benefit to my organization.”

“Overwhelming amount of information given in a short time. Done very well.”

“Richard did an excellent job. I feel quite comfortable that I could easily pass the exam.”

“There is a lot of information delivered during this program. Though much of it is new to me, it would have been impossible to locate all this information on my own. This will help me in my career and in my challenge to keep my department compliant with all the new regulations and laws.”

“The instructor presented the information on security and compliance with interest and excitement. The information was integrated into Business models so we could apply it to everyday scenarios. He also supplied great referenced and recommending books on business, project management and change implementation.”

“I am very appreciative of the format of the presentation. It was very helpful to have each area outlined with steps for implementation. Both speakers were very knowledgeable and enthusiastic.”

“Richard is an extremely knowledgeable instructor. Enjoyed his instruction.”

“Richard Thomas presented the material in a logical format. He is extremely knowledgeable in his area and very helpful.”

“Richard did a great job of relating this massive amount of information. He gave many real-world examples that brought the concepts home.”

“Richard was very knowledgeable! He delivered the content of this course in a logical, methodical way. I recommend that if this course be taught again, Richard is the Man!”

“Richard Thomas did an outstanding job of covering a large amount of technical information in a short 2-day format.”

“Excellent program. Good content and delivery. Surpassed my expectations. Certainly achieved my objectives.”

“Thank you for imparting your knowledge on Security to our group. Richard was great!”

“Very knowledgeable instructor.”

“I thought the course was great. The instructor knew the material.”

“This training was extremely comprehensive, thorough and detailed. A broad based overview of security compliance. Very intensive and helpful.”

“Good information on many regulations. Tied different regulations together. Very nice job!”

“Mr. Pabrai has a great deal of passion for security. I'm glad I was able to attend and take this course.”

“Uday Ali Pabrai conducted a thoughtful and detailed exposure to many regulatory influences affecting the compliance of information technology environments. He is enthusiastic and professional in his instruction. I recommend the CSCS™ certification program.”

“Ali covered areas that were just right in understanding critical areas in regulations for information security.”

“The entire CSCS™ Program was very thorough and rigorous. It is very important to grasp all the knowledge base delivered in the class. The material is very important for the entire industry in order to effectively secure business vital assets.”

“Huge amount of information. Well prepared instructors. Would definitely recommend to colleagues at HP.”

“The CSCS™ Program was great. Instructor did an excellent job of communicating material. I was pretty unfamiliar with the topic but still think I am coming along with a good understanding.”

“A lot of great information. This lays the foundation to build on for managing IT security.”

"The CSCS™ Program was well presented and covered a lot of areas. Mr. Pabrai did an excellent job in breaking down every topic. I would highly recommend this course to anyone interested in security."

"This is a very good program. I have a good background in information security, but not in compliance and regulations. Please keep it up!"

"This has been a great course. Chris and Ali are both passionate about the subject matter. Content was complete."

"Very good information. I came away with good ideas and plans."

"I think the CSCS™ program is the most comprehensive training event I have attended. It covered all of the areas in information security and compliance that we regularly come across while performing our jobs."

"Great class and material."

"Attending the CSCS™ program has helped me put all the different regulations and compliance requirements in perspective. Having all the information about them in one program and reviewing each one was very informative."

"The presentation by Pabrai was excellent. It was an awakening to step through threats to vital assets and sensitive information."

"Excellent speaker. Good condensed content. Overall a nice package."

"The contents are no doubt exceptionally brilliant and comprehensive. Thanks. Look forward to a long association with your organization."

"An excellent delivery by Pabrai. An excellent program. Lots of information in just 2 days."

"The content and presentation of this program was very good. It gives me tremendous information regarding cyber security and its implications."

"Pabrai is a very knowledgeable person. Fantastic orator with in-depth knowledge. His expertise is required in India. Once he makes in-roads in the Indian market, he will not have time for the USA or other markets."

"The CSCS™ class provided a wealth of regulatory knowledge and industry best practices as well guidance regarding key information security objectives and responsibilities. This information will prove invaluable to my organization as we familiarize our security doctrine and theology. I also appreciated the vast knowledge and candid nature of the instructor with regard to their experiences with the industry."

“It has been a really enlightening 2 days. Pabrai is phenomenal in his knowledge and expertise of cyber security. There is enormous scope for the program in India.”

“Appreciate the effort by Pabrai. He possesses a very dynamic personality and an amazing energy! He has provided us with valuable information that will help us fight cyber crime in the future. Thank you so very much!”

“A highly informative and enlightening experience. I thoroughly enjoyed this class and look forward to making use of the information I absorbed.”

“The class was very informative. I was able to put structure to concepts I was unsure of. Thanks Pabrai for your enthusiastic teaching.”

“The CSCS™ course should be mandatory training for anyone sitting in a security officer role, in any size organization. The material is invaluable at shining a much needed light on the myriad of regulations and compliance requirements facing information security professionals today. Well worth the price of admission!”

“Very informative class. Makes me realize how much work there is to do. Pabrai made what could very easily have been a boring course quite interesting and engaging given his dynamic personality.”

“I learned more in 2 days of the CSCS™ program than I have in week-long courses I have taken elsewhere. My mind is filled with ideas of things to work on when I get back to the office.”

“Lots of great information and well presented. Instructor was well prepared and organized. It is a lot to digest but the instructor left us with many reference documents to review that should supplement the information well.”

“This has been one of the most accurate and comprehensive training modules I have ever experienced. The content and delivery was thorough and organized well. I would recommend the course to all persons holding executive level positions in order to appropriately make decisions in regards to complying with regulations that impact their industry.”

“Very good course. Thank you for your good work.”

“The CSCS™ class provided me with a great understanding of information security as it relates to SOX, ISO, COSO, COBIT and business continuity. I will use the tools and knowledge I obtained through this class to implement an effective and compliant environment.”

“Program delivers a wealth of knowledge which can be applied to the security practices of your organization regardless of what industry you practice in.”

“A very good overview of the major compliance laws, regulations, and frameworks. I came knowing very little, now I feel I know which way to start moving with security.”

“The CSCS™ program is designed to live with you after the seminar. It provides resources for the rest of your career. Instructor is so inspirational and knows very well his subject matter. Who do I refer to this program? Only those I deeply love and care about.”

“I found the material in the CSCS™ class to be very educational, insightful and well put together. It is very useful to hear about regulations that affect businesses worldwide.”

“The CSCS™ course was great and very comprehensive. I think that the coverage of multiple industries makes for a very well rounded understanding of security requirements. There are many good topics covered and ideas that can be incorporated into organizations I support.”

“I found the course informational and useful. It will help me to refine our existing policies and procedures for information security. Ali Pabrai is very complete and entertaining to listen to. He presents a complex subject in a thorough and professional manner.”

“The CSCS™ program was very helpful in pointing out areas of potential weaknesses and will be a tremendous help to my job function.”

“There was a lot of great information.”

“The training equipped me with skills and tools to manage the security issues of my institution's network infrastructure. The training helped understand how to enable a much more resilient infrastructure.”

“Invaluable program! I highly recommend the CSCS™ program to any person who is responsible for managing IT and has responsibilities that impact security, business continuity and disaster recovery. Very effective instructor.”

“Detailed exposure to issues of security which we had taken for granted. Hopefully, we will allocate more resources to issues of IT security and data confidentiality.”

“Very good information. Exposure to laws affecting the world of IT security.”

“Presenter knowledge was excellent.”

“The class was very informative. There was a lot of material to cover. The practice tests were very helpful.”

“Ali is very knowledgeable in all aspects of information security. It was a privilege to attend a course taught by such an experienced and competent security professional. I hope to take many lessons back to my organization.”

“The CSCS™ program was very useful and relevant to my sector, which is the health sector. The presenter was well prepared and was on top of issues. I wish to recommend this program to most sectors of the economy especially to the developing world where IT is getting a lot of visibility. Excellent program!!!”

“The program had a lot of information. There was good class participation. The program included emphasis on learning, summary, terminology and 2 practice exams.”

“Before attending the class I had no concept of ISO 27002. I now have a much better understanding of ISO concepts and standards.”

“The course was very well structured. The delivery was fantastic. Security is usually taken for granted and has cost a lot of businesses dearly. The CSCS™ program opened my eyes to a new world of the state of information security. I will recommend highly.”

“Great job. Great information.”

“Detailed, organized delivery of the subject matter. Ali presents the information in an organized format, that helps you understand the underlying concepts in the curriculum. Excellent class.”

“I enjoyed this two-day CSCS™ class. It was very informative. Pabrai is a great instructor. He is very knowledgeable and made it a very light atmosphere - while keeping things on track and moving along. He was able to answer all our questions, and give us ideas on how to make our infrastructure more secure. It was a fun class.”

“Presentation was very informative. Thank you for keeping a very dry topic entertaining.”

“I was very impressed with the CSCS™ class. I have learned many things that will help me in my new position as well as the 16 CPE's that will count toward my CISSP credential.”

“This course was enlightening. I had no idea of the number of regulations out there. The regulations were presented in a clear and organized manner that made them easier to digest.”

“I was looking for a refresher on the regulatory landscape. I got that and much more. The regulations themselves are confusing, but I came out with a clearer picture of what they were and what they require. I now have a Chinese menu of resources I can use, even if I am not bound by that regulation.”

“The training was comprehensive in covering the major legislations affecting several industries. Real world experiences were beneficial and relevant.”

“Pabrai is an excellent teacher in the field of information security. I am sure his instruction will be valuable as we move towards a more secure environment.”

“I found the CSCS™ class to be very informative and educating, I give the teacher Pabrai an A+. He made the class very interesting and knows how to keep your attention.”

“The CSCS™ course has been a very thorough and in-depth study of the fundamentals of information security in the industry and government, across the board. I have a much better and clearer understanding of how to implement security plans and procedures and their impact on business, government and my own privacy - after receiving this training.”

“The CSCS™ class is very good and covered every aspect of what is required in today's healthcare and business world. It addressed the many different industries and their security requirements so that we have a better understanding of what is required for integrity and security of protected information. I especially liked the module on contingency planning and disaster recovery.”

“I learned a lot about security and compliance. Hopefully, we can get a team together at Aultman and work together to get us fully compliant with regulations such as HIPAA and PCI that impact us. Pabrai has a great personality. You livened up the class with your sense of humor.”

“Very informative. Lots of information to absorb. Identified the areas that require great significant improvement. Thanks.”

“The information presented was very thorough. Ali's knowledge of the subject matter was impressive. Not all of the information presented will be useful in my current employment, but may be in the future.”

“The class was excellent. Very comprehensive. My primary responsibilities include the creation of security policies and business continuity plans. The information covered in the class will be of immediate benefit to me, my company and our clients. Thank you!”

“Excellent presentation. Demonstrated depth and knowledge as well as broad understanding of issues facing organizations today. I gained a lot of useful information. Excitement is key!”

“Great class. I would recommend it to others.”

“Instructor was very engaging.”

“I found the CSCS™ class to be very useful. It was taught with passion and was entertaining while informative. Would definitely attend another class by this teacher. I would recommend this class.”

“This is an extremely comprehensive course that covers the main security frameworks. The key to success of the proper implementation of the security standards is to not only comply with the standard for your industry, but also integrate the best practices of others.”

“I enjoyed the class very much. It was very informative. The presentation made the topics very clear about regulatory and compliance requirements across industries. Information provided is very helpful for research.”

“Ali is a terrific presenter. I thoroughly enjoyed the course and his in-depth knowledge of all of the material. I am recommending the CSCS™ program to several of my co-workers.”

“Ali is an extremely knowledgeable and a skilled presenter of IT security and compliance methodologies across multiple industries and frameworks. He kept the class interested, engaged and wanting to learn more.”

“The training session was interesting and we now have a clear picture about different security standards and frameworks. We were also exposed to different compliance requirements from various countries for information security.”

“Pabrai was very knowledgeable. Great class.”

“Good training! I learned so much new knowledge and security and compliance.”

“The CSCS™ class provided a great overview of the requirements and definitions for many regulatory requirements. It is a must-do for every security professional to use as reference as their business/agencies grow.”

“This was an excellent class. Finally, a program that encompasses all regulations an organization needs to be aware of and consider when conducting their business.”

“I've learned so much from the CSCS™ class. The content of the program was very helpful for me to understand the concepts of so many different regulations and legislations. Great class!”

“A lot of information covered in a clear and easy to understand manner. Instructor shared real life situations to better understand certain scenarios.”

“Extremely comprehensive program giving one the advantage point of understanding security from all unified industries and then to be able to apply it to others. Program is thought provoking. Enable the participant to take the concept and think of areas that they need to focus on to make their environment/organizations better.”

“Ali taught with excitement and gave direction and information on subjects that could turn any dry desert into a rain forest. Knowledgeable, informative and having a passion to share his assets of compliance are but a few traits that make this course exciting, enjoyable and fun. Thanks Ali!”

“The class was extremely informative and entertaining. I have never learned so much in so little time.”

“The course is something very exciting. It gives me the opportunity to learn how we may lose critical information and how to develop appropriate security safeguards to protect the same. The subject covered was very comprehensive and the instructor is well versed on the subject based on his knowledge and vast experience. I will recommend to management that our IT Manager and others attend this course.”

“This program is excellent and I will refer my friends and business partners to attend the course in the future.”

“Loved this program. Ali is a fantastic instructor. Thank you.”

“The CSCS™ course was out of my range of experience since I have no IT background. Ali presented a well prepared presentation that gave me a greater understanding of the subject matter as well as practical application suggestions. He was a great presenter/trainer and I appreciated his talent and humor.”

“Awesome presentation. I've learned a lot in a little time. I'm in application development and was enlightened and empowered by the information and detail of topics presented. The actual documents referenced will be very helpful in designing more secure and compliant applications.”

“Ali delivers his message in an engaging manner that keeps interest from the audience. References to other sources of information are always given should someone want to delve into the subject in further detail.”

“The information presented cleared up some of the issues regarding what is required and how to begin compliance. The presenter kept everyone's attention and presented the material in a fun way. The class was well worth the time and I would highly recommend it.”

“Ali is a great speaker. Very knowledgeable about the subject he was speaking on. He was excited and passionate about the information he presented and he has a good sense of humor.”

“Program was very good. Presenter was very knowledgeable about subject and passionate about security.”

“Ali was a fantastic presenter and I enjoyed the seminar very much. The information given to myself and my co-workers will be very useful in the future.”

“Program was a very good overview of the different policies and procedures that are involved with regulations. It gave a good insight into information security, privacy, and data protection. It made me aware of many different data protection policies and templates.”

“The information presented today was very valuable to my current work efforts within the IT environment at Rockford. The information was very well organized and presented in a clear format.”

“The information was very valuable. I think we have a long way to go.”

“Ali is very passionate about his material and is extremely knowledgeable. His presentation provided me with quite a number of new regulatory items I was not aware of. I hope he can present future programs to us.”

“The CSCS™ program was very detailed. Ali went through the material at a good pace. Ali kept the class on track and focused.”

“A lot of info covered in a short amount of time.”

“Ali was a good speaker, liked jokes, and kept attentive. A lot of material covered in short period.”

“The course material was quite interesting and relative to my area. I didn't realize how much detail there was in regards to regulations, Security, ISO... very informative. Ali is the expert and has a better understanding of information security.”

“I thought that the presentation was put together very well. Ali clearly knew the ins and outs of security. He was very energetic about this topic and gave clear concise answers.”

“Ali did a fine job of presenting the information.”

“I was very comfortable in HIPAA. The other information received was very informative and enlightening. My position is Clinical Computer Training Specialist.”

“It was interesting and I learned about a new alcoholic beverage. What is better than that? B52!!!”

“Excellent overview of material and well organized. Presented in a concise, understandable format.”

“I appreciate the time taken to cover this complex subject. I enjoyed the class and the detail information on compliance. I will be focused on our network system to bring further security and compliance to it.”

“A lot of info in a short time. Many acronyms. Things we have discussed about regulations in more detail, makes me understand how important it is to be ready for any kind of disaster. Very good speaker-not boring! Very informative, very passionate about his work.”

“Ali Pabrai is well versed in a multitude of laws, regulations and standards. If your organization must comply with information security requirements, you will do well to take the CSCS™ course.”

“The information was very valuable to our organization and we could benefit from extended training and review of our documentation as to where we are with all of these processes.”

“I thought that it was very good and I got a lot out of it.”

“Explained that there is more to regulations than I knew.”

“I was very comfortable in HIPAA. The other information received was very informative and enlightening. My position is Clinical Computer Training Specialist.”

“Slides good. Explanations good; good comparisons between different legislations. Especially appreciated 'live' examples.”

“Good instructor. Knowledgeable about subjects covered.”

“Attending the CSCS™ program really gave me more detailed knowledge and understanding of the rules, regulations, and laws of my career field. It opened my eyes to see exactly how my organization compares in the application of the IT rules and regulations and best practices.”

“Great course, great instructor. The information given at the course will definitely help me in future work.”

“After taking the program, I gained more knowledge in those 2 days than I did taking years' worth of classes at my local community college.”

“Having no security background I found this program to be very informative and well organized and presented. The program took a very complex subject and made it understandable in a short period of time.”

“This class really provided very good coverage of the numerous compliance regulations and laws that are impacting businesses. I would recommend this class to anyone that is responsible or involved with information security in their organization.”

“Excellent curriculum. Excellent instruction. Absolutely one of the best classes I have attended. I am looking forward to my next class with ecfirst. Ali is definitely one of the best instructors I have ever had - definitely among the top three.”

“The course material was very detailed and will provide good reference material for future compliance projects. The instructor was very knowledgeable and passionate about the information that he covered in class. I learned a great deal of information in a short time.”

“Enthusiastic presenter. Keeps participants engaged in subject matter. Good technical content.”

“Made the (dry) material as entertaining as it could be.”

“I was very pleased with the training materials that were provided. In general, the hardest part was keeping the different pieces of legislation straight, since they are so similar. That was a part of several questions where I knew the content of what the question was asking, but had trouble choosing the terminology. I think this was a good experience, and I'm looking forward to the HIPAA class.”

“I did enjoy the presentations and I thought the content was good!”

“The CSCS™ class was very informative and pertinent to the key items faced today in the IT security world. Ali Pabrai was very knowledgeable and a very strong presenter. I enjoyed the structure of the class and the format it was delivered.”

“Thank you for covering across all the relevant and important regulations as they relate to security. The training was very concise and prescriptive. It was a well taught out interpretation across all regulations.”

“This 2 day class was well prepared and provided us supporting documentation. Our instructor was well prepared and able and willing to answer our questions.”

“The instructor was excellent at making the content come alive and make a rather mundane subject area interesting. The content, PowerPoint presentations, data sheets and supporting material were extremely helpful. They were to the point, specific and very helpful.”

“The CSCS™ course is an effective mechanism to inform IT professionals of the regulations that encompass IT security. I enjoyed the course!”

“This course was a great experience. I’m impressed with the format, instruction, and way ecfirst boiled the complexity down.”

“The ecfirst CSCS™ Program is an essential resource to any organization that takes security seriously.”

“Lots of information in 2 days. However, well represented. Learned information to take back home. All in all a great class.”

CCSASM Client Testimonials**FBI Virtual Conference Feedback | Jan 26 - 27, 2022**

“Well-delivered.

Overall rating of the Course: 10. Overall rating of the Instructor: 10”

“Informative and well presented. Allows participation while still being available for emergency questions or issues by team. Ali knows the subjects very well obviously and appreciated the information about upcoming NIST 800-172 changes. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Pabrai is extremely knowledgeable. Enjoyed taking the class! Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“A good recap of NIST framework. Strong introduction to CMMC. Great way to understand how NIST and CMMC are related. Pace and coverage of topic were the strengths of the course. Overall rating of the Course: 10. Overall rating of the Instructor: 10”

“It was very good. The accuracy of the information and the resources were the strengths of the CCSA course. Overall rating of the Course: 8. Overall rating of the Instructor: 10.”

“No wasted time. Fast paced. I will be filling in the gaps with the online resources that have been made available in the CCSA Academy site.”

“I enjoyed the CCSA training. Very informative. Fast paced. I will answer after I take the exam :) Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very informative and timely. Presented information clearly and concisely. Impressive and clearly explained content. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Expert coverage of material. Excellent delivery from an obvious expert. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Fast-paced. Easy to follow and understand. Fantastic. Provided a succinct and comprehensible overview of the essence of several key government cyber security documents. Thanks for offering this to FBI InfraGard members. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Exciting. Ali was a pleasure to learn from. Ali’s attitude kept me focused and excited. I love teaching and I found that interactions and parables work very well for my audience. No one understands cybersecurity like the handful of passionate professionals like ourselves. We know the consequences and the rewards and I feel Ali did a great job of expressing that. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Excellent insight into today's real world cyber needs. Great information with highlights for most important topics. Overall rating of the Instructor: 9.”

“Great experience. The CCSA course although fast pace had much information. Application of relevant experience and a thorough understanding of the subject. Great course topic and an opportunity to professionally develop. Greatly enjoyed it. Thank You. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Good content. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Excellent and enjoyable! Engaging and entertaining instructor and excellent content. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Was a great introduction to CMMC for me. The cost of the training was a good deal (Thanks InfraGard & ecfirst).

Ali is a dynamic presenter - very good, especially in the virtual environment. I accessed the CCSA module and quizzes, and passed both, so yes I learned something!”

CCSASM Virtual | Online | Live Instructor

“Overall Nice Job! Ali's depth of knowledge and experiences in this field, industry of cybersecurity was the greatest strength. I'm excited!. Overall rating of the Instructor: 8.”

“Just completed the CCSASM program. Ali does a fantastic job on explaining what is required and how to get.”

“Ali was energetic, concise, and it's clear he has a lot of experience. He was able to anticipate most of the questions and the thoughts I had as he performed the data dump. Thanks for working with Infragard to get this out to the people who may or may not otherwise be able to fit it into their day-to-day operations. I'm a person who has been dealing with most of the subject material every day for years, but the idea of certifying about it was never necessary to serving our customers. So when the option arose via the Infragard Patriot's Circle I jumped at it. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Entertaining instructor who is knowledgable. Class was good.”

“Excellent instructor. Ali's delivery and highlighting the salient points was the greatest strength. I would love to take additional courses with Ali. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very positive. I especially appreciated the new information regarding the CMMC Framework. Ali is a very knowledgeable, positive and rapid instructor - all attributes I appreciate! I appreciate Ali acknowledging experienced cyber professionals regarding the testing. I basically know this stuff, so I appreciate the ability to attend this course and earn this certification, to demonstrate my knowledge/expertise to my current and/or future employer(s). Thank you. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Good information, it's a broad topic. Ali delivered the information well. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“I loved the training. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Trainer was great at delivering the material, class slides were helpful for taking notes. Provided a better understanding for applying controls to frameworks. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Good basic training. Overall rating of the Instructor: 8.”

“Clear concise and to the point. Everything was great. Very informative and timely. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very Good. Overall rating of the Course: 9. Overall rating of the Instructor: 8.”

“Excellent overview of DoD CMMC. Aligned with domains of the regulation. Ali made the material approachable. Overall rating of the Course: 9. Overall rating of the Instructor: 10.”

“Great overview by Ali focusing on the key CCSA areas. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Excellent session. Ali was both knowledgeable and engaging! Great session. Appreciate you making this available to members. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“A very thorough program and support! Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“The instruction was clear and concise with presenting the information. This has been a great training experience. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

Department of Homeland Security/Cybersecurity and Infrastructure Security Agency
“Lots of information to deliver in the allotted time; good to have the power point to delve into areas where more coverage is needed. Fast paced, topical, informative, and researchable. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“The training was point on for the core material. Ali did a great job on presenting the material, keeping focused to the core values of the class. NIST cybersecurity framework and CMMC coverage was the greatest strength of the program. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Excellent. I was privileged to participate. Thank you, Ali was superb. He has comprehensive knowledge and experienced with credentials and delivery. He was simply great! Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Satisfied. Content is the strength of the Course. I liked the exposure to areas outside HIPAA. Overall rating of the Course: 9. Overall rating of the Instructor: 8”.

“Loved the class. A lot of useful information. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“Virtual give me the chance to feel more relaxed being at home and also cuts down on the travel and other expenses involved with getting to a staged class. But I'm all for a public class also as this is my first virtual. Keith is a great instructor. Able to tell us how the course material reacts and is viable in the real world. Give the student a better understanding of how Cyber Security is similar in several different realms (NIST, ISA, HIPAA, PCI) but how they are relate even though there is terminology differences. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Insightful! Appreciate the flow of the class! Easy to understand! The organization of the modules were the strength of the program. Teacher was interactive and energetic. Overall rating of the Course: 9. Overall rating of the Instructor: 10”.

“Excellent. Knowledge of instructor, gaining a general understanding of several cybersecurity frameworks and a deeper understanding of each are the strength of the course. While the course was very fast-paced, I feel like I gained a lot of valuable knowledge in a short period of time. Thank you! Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Good. Ali is extremely knowledgeable. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Very comprehensive. Contagious energy. Good high-level view. Focused. Provided good strategy to develop framework. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Ali was very passionate about what he was teaching which made it easier to engage. It covered a lot of ground. Useful practice quiz! Overall rating of the Course: 9.”

“Training was highly informative and applicable. Great informative graphics. Great pace and easy to work into the business day. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“It seems very helpful, good compliment to the written material. Brings together a lot of information and the last chapter really brings it all together. Overall rating of the Course: 8. Overall rating of the Instructor: 10”.

“Excellent presentation of valuable information in defined timeframe. Great instructor and content. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Very good. Quick and to the point. Online offering and well informed instructor were the strength of the course. Overall rating of the Instructor: 9”.

“Love the pace, clear information, and Ali's personality! The strength of the course are the instructor's clarity on the topics, and occasional humor. I'd give Ali a 15 if I could!! Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Very good. Very clear understand method! Overall rating of the Course: 10”.

“Great instructor's knowledge and his passion for the subject. I believe everything was covered during the lectures. Excellent material and a knowledgeable instructor. What more could you ask for? Fun! Exciting! I always love his classes! Thorough and Informative. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Very good and informative. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Ali is obviously an expert. This is a lot of new information and it's hard to follow all of it this quickly.”

“A lot of information to present in a short period of time. Overall Ali is very passionate about the material and has a great depth of knowledge on the subjects”.

“Ali is the best!!! Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“Insightful and Engaging. Awesome Framework. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Great course material and fast paced. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Great class Ali. Always a pleasure. Let's hope I pass the test. Very informative. Great addition to what I have learned so far from ecfirst. Overall rating of the Course: 9. Overall rating of the Instructor: 10”.

“Always a pleasure to take a class from Ali. Have taken CSCS™ years ago (and recertify) and enjoy his candor. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Excellent class and Ali is a great instructor, subject matter expert and keeps the class interesting and moving along. A lot of material covered in a few hours, but great overall experience. Thank you Ali and team, your enthusiasm for Security is infectious and welcomed. Stay safe everyone! The course is directly relevant to the conditions we are living today - especially in Healthcare. Class offers a good balance of information. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“The breadth of the material shared was very informative and helpful. The awareness of recent changes to and the addition of new standards are the strength of the course. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“I think it is a very targeted course that provides quite a bit of value for those individuals/organizations looking to dip their toe into these topics. It seemed to have a lot of information that was packed into the training days. I think perhaps having an extra two hours would greatly help in absorbing all of the information and providing more room for group discussions of topics and practical application. This course could be a deep dive and allowing questions about best practice and why certain regulations or standards are written the way they are, and how these best practices can be applied to unique organizations.”

“Very good experience and highly recommended. Really enjoyed the training. Up-to-date information. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Excellent training with a wealth of information shared in a very compressed timeframe. Introduced new framework under CMMC that would become a defacto framework for all DoD Vendors to follow and demonstrate compliance. Overall rating of the course: 10. Overall rating of the Instructor: 10.”

“Course was very informative. Overall rating of the Instructor: 10.”

“Good information at a good pace. Course strength were the quality and the fact that it was very concise. Overall rating of the course: 9. Overall rating of the Instructor: 10.”

“Vast knowledge. Ali was a great and energetic presenter! I learned enough to pass the exam which was the objective. After taking the class, it would have been an added benefit to have taken a longer class (full day maybe) to get more knowledge and not just pass the test facts. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“This was a fantastic and an incredibly valuable course! Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“AWESOME!!!! Loved the course. Presentation of materials, references, information and its importance are the strengths of the course. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Very good and informative. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“Presenter was informative and presented information in an interesting conversation. Overall rating of the Course: 9. Overall rating of the Instructor: 9”.

“Excellent. Very informative and entertaining delivery by the presenter. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Great and knowledgeable instructor. This is my first cybersecurity class and I have received a lot of information. Overall rating of the Instructor: 10”.

“Well organized, informative and very fast. Large amount of information, for both the exam and for future reference. Overall rating of the Course: 10. Overall rating of the Instructor: 10”.

“Clearly educates the students to know NIST Cybersecurity Framework and how to use it in the real-world cybersecurity field. The instructor is very knowledgeable with solid experience from cybersecurity consulting engagements. So, the students can learn the practical cybersecurity assessment and risk management skills. I strongly recommend this course for NIST Cybersecurity Framework training and awareness education. Overall Rating of Course: 10. Overall Rating of the Instructor: 10.”

“The ecfirst classes are always very informative. I am always taking ecfirst classes. Ali is a great teacher and I will continue to take future classes. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Useful and informative. Instruction and practical scenarios are the greatest strength. Overall Rating of the Instructor: 10.”

“I am new to cybersecurity but the course managed to let me understand the foundation. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“NIST overview was well done. Key takeaway was the seven step security plan. Overall rating of course: 10. Overall rating of instructor: 10.”

“Ali provided great examples when instructing the course. He broke down each module and made sure the class had a great understanding before moving forward to the next module. There were no areas where I could have used more instructions or assistance. Ali had established clear points when instructing the class and explained in a way where I, a person with little experience and knowledge within cybersecurity, understand what was being taught. Thanks Ali and ecfirst for giving me this opportunity to learn and have a better understanding of cybersecurity. Ali had made this subject enjoyable and also easier to learn. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“The rate at which the materials were covered. Many times in other classes I find myself nodding off in a training, but not with Ali. He kept us engaged and attentive for the whole course which I greatly appreciated. Keep up the great work! Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Instructor was absolutely prepared for the course. The strength of the course was the communication of granular content. Explained everything outstandingly. Overall rating of course: 10. Overall rating of instructor: 10. There is a lot of information packed in this one day; but the information was delivered perfectly, and any questions were always addressed.”

“Excellent slides and content. Overall rating of course: 9. Overall rating of instructor: 9.”

“The course was very informative. The content materials were great. Overall rating of course: 10. Overall rating of instructor: 10.”

“Very enthusiastic teacher! Overall rating of course: 10. Overall rating of instructor: 10. The outline and structure of the materials delivered was very helpful in making it understandable. Ali Pabrai is a great instructor. He makes the topic of cybersecurity very exciting and interesting. Thank you!”

“Comprehensive coverage needed for a strong cybersecurity program development – is the strength of the course. Overall rating of course: 10. Overall rating of instructor: 10. It’s a pleasure to listen to Ali Pabrai describe the formation of a comprehensive cybersecurity program. Every CISO must attend the CCSASM program.”

“Understood HITRUST a lot better. I am clear on the application of HITRUST. Overall rating of course: 10. Overall rating of instructor: 10.”

“Great information. Practical examples. Overall rating of course: 10. Overall rating of instructor: 10. Great class with lots of content and information.”

“I have a better understanding of the need to implement a security framework. Overall rating of course: 10. Overall rating of instructor: 10. Great instruction and delivery of content. Funny! Informative, and very enjoyable!”

“Concise, easy to consume. Did a great job staying focused. Ali is an excellent instructor. I learned about Cybersecurity & you can too! Overall Rating of Course: 8. Overall Rating of Instructor: 10.”

“Thorough real world examples and relatable for non-technical staff. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“It was a good presentation. Very fast paced and covered the material at a high level. Overall Rating of Course: 9. Overall Rating of Instructor: 8.”

“NIST Cybersecurity Framework overview & explanations are the strength of the course. Overall Rating of Course: 8. Overall Rating of Instructor: 8.”

“Great information. The material could have benefitted from a 2 day course. Very well-informed instructor. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Excellent. Overall Rating of Course: 8. Overall Rating of Instructor: 9.”

“CCSASM program was concise. Good presentation. A very passionate instructor. Great information. Overall rating of instructor: 10.”

“Have a much better understanding of HIPAA, NIST, and HITRUST. Instructor was a fountain of knowledge and expertise. Ali’s passion, knowledge and experience facilitates the attendee to learn concepts that can be so overwhelming without his guidance. He makes a difficult topic interesting and quite digestible. Over rating of CCSASM program: 10. Over rating of instructor: 10”

“Very knowledgeable instructor, provided timely and relevant examples and resources. Overall rating of instructor: 10.”

“Instructor has breadth of knowledge on cybersecurity. Overall rating of CCSASM program: 10. Overall rating of instructor: 10.”

“Checklists + methodology for NIST based Cybersecurity Framework was explained well. Overall rating of course: 10. Overall rating of instructor: 10. Great overview of the NIST Cybersecurity Framework and how it applies to a cybersecurity program.”

“Energetic instructor and made the training material easier to understand. Overall rating of course: 9. Overall rating of instructor: 9.”

“Frameworks and risk analysis, risk management, encryption were strengths of the course. Overall rating of course: 10. Overall rating of instructor: 10.”

“Knowledgeable speaker. Presented in a very informative way. Overall rating of course: 10. Overall rating of instructor: 10. The speaker was knowledgeable on the subject matter. Expertise came through in his presentation. I highly recommend him!”

“Long-time expertise of the instructor and a very logical layout of the course material were strengths of the CCSASM Program. Overall rating of course: 10. Overall rating of instructor: 10. For a non-IT HIPAA professional like myself, this course gave a comprehensive, but easy-to-understand structure for integrating privacy and security requirements.”

“Information provided was in-depth and easy to understand. Overall rating of course: 10. Overall rating of instructor: 10. Great class! Instructor was knowledgeable on topic. He answered all my questions and explained things in a way you can easily understand.”

“Focused, interactive, real-life examples. Overall rating of course: 10. Overall rating of instructor: 10. Excellent prep course led by knowledgeable, entertaining cyber professional, who brought dry security concepts to life.”

“Instructor was very prepared for the course. Overall rating of instructor: 9. Good material and relevant examples provided by trainer.”

“Overall rating of instructor: 9. The cybersecurity framework and HIPAA incident and risk management were the strengths of the course.”

“Overall rating of instructor: 10. Overall rating of course: 10. Excellent program.”

“Overall rating of instructor: 10. Overall rating of course: 10. The content was the strength of the program.”

“Overall rating of instructor: 9. Overall rating of course: 9. A well structured course.”

“Overall rating of instructor: 9. Overall rating of course: 9. The cybersecurity framework that was covered was the strength of the program.”

“A well organized and highly illustrated program with industry expertise delivered. The multiple frameworks discussed was a strength of the program. Overall rating of instructor: 10. Overall rating of course: 10.”

“The course was very beneficial and with in-depth cybersecurity information. This helped enhance the security knowledge of the attendees. Mr. Pabrai highlighted and covered most areas starting from the history of security and included relevant examples. Overall rating of instructor: 10. Overall rating of course: 10.”

“Instructor was prepared for delivery of the program. Overall rating of instructor: 10. Overall rating of course: 10.”

“Expert level instructor. Complex topics explained in an easy to understand manner. Overall rating of instructor: 10. Overall rating of course: 9.”

“Great knowledge of the instructor around the topics. Overall rating of instructor: 10. Overall rating of course: 9.”

Organized, explained things well. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Instructor were very informative, detailed & had plenty of knowledge regarding the course. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“The instructor was able to hold my attention & engaged with the class. I really enjoyed this course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“I enjoyed the class very much. It was very informative. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Depth of data and comprehensive coverage. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“All of the information is valid and useful. I thoroughly enjoyed this class. Ali & Lorna made the topic interesting.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great course on cybersecurity. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“General information of cybersecurity & steps to make a plan. Overall Rating of Instructor: 10.”

“A lot of information covered in one day. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Lots of material covered. Good study media and well organized. Good class overall. Good instructors. Overall Rating of Instructor: 9.”

“Class gave strong framework for cybersecurity planning. Instructors had solid grasp of material. Added more real-life examples.”

“Detailed, well presented, structured & done in a logical sequence. Instructors understand the importance of the material. Loved the course, a pleasure to be able to participate. Certainly, appropriate for today’s continuously cyber intensive world. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Like the checklists in the CCSASM class.”

“Great view of how all the different components of a security program relate to each other. The CCSASM class did a good job of pulling the pieces together.”

“Wide range of topics covered. Overall rating of course: 10. Overall rating of instructor: 10.”

“Have a much better understanding of cybersecurity topics covered. Overall rating of course: 10. Overall rating of instructor: 10.”

“Instructor was able to relate the sometimes-dry material to real life scenarios.”

“Instructor was energetic. Kept us engaged. Course book and reference materials provided were great.”

“Strong instructor. Knowledgeable, and covered topics well. Overall rating of course: 9. Overall rating of instructor: 10.”

“Ali did a great job presenting the material. Great compliance information.”

“Great overview. Fit my needs perfectly! Overall rating of course: 10. Overall rating of instructor: 10. Ali’s passion for cybersecurity comes out during his delivery. The passion encourages participation and learning. Ali is very open to questions and dialog that makes the subject material yours.”

“The CCSASM Program was organized and concise. Overall rating of course: 10. Overall rating of instructor: 10.”

“Good high level overview. Ali is very engaging and knowledgeable. I have no doubt about his mastery of the topics and it shows. Overall rating of course: 9. Overall rating of instructor: 10.”

“Very good and informative. I enjoyed the course and presentation.”

“Strength of the course included instructor knowledge and the reference book. Overall rating of course: 10. Overall rating of instructor: 10.”

“Much better course than others I have taken. Overall rating of course: 10. Overall rating of instructor: 10.”

Private, On-Site CCSASM Class Evaluation, June 2017

“The CCSASM Program provided a great governance strategy review of the cybersecurity framework. Within my executive role and planning with our Board of Directors, the information delivered was invaluable! This will enable us to move forward with our cybersecurity plan. The strength of the course included: checklists and the NIST Cybersecurity Framework review.”

“The CCSASM Program content was clear and concise. Overall rating of course: 10. Overall rating of instructor: 10. I would highly recommend this class for anyone involved in cybersecurity program development and maintenance.”

“Good overall coverage of security planning and thought process.”

“Great detailed information.”

“Clear communication, knowledge and explanation of slide-to-test ratio. Overall rating of course: 9.5. Overall rating of instructor: 9.5. Enjoying class. Good information. Very relevant to current role.”

“Interactive and informative course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“The course definitely helps me prepare for my tasks in the near future. The instructor was very clear in his explanation. Overall Rating of Course: 9. Overall Rating of Instructor: 10. I definitely will take similar courses with ecfirst. Instructor was knowledgeable and friendly.”

“Instructor was very prepared for the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Very easy to understand. Well organized with real world intelligence. Overall Rating of Course: 10. Overall Rating of Instructor: 10. While the material is complicated, the course book, and instructor’s passionate presentation not only made it easy to understand, but an enjoyable and fun experience.”

“Course brings the concepts and terminology together. Overall Rating of Course: 9. Overall Rating of Instructor: 9. Great to meet a practicing instructor who is an industry recognized SME.”

“The CCSASM Program was outstanding on every level. Overall rating of Course: 10; Overall rating of Instructor: 10. Strength of the Course: All of it.”

“The strength of the CCSASM course was the outline and explanation of the NIST framework, as well as implementation of a cybersecurity program. Small class size with great dialogue. Overall Rating of Course: 9. Overall Rating of Instructor: 9. The CCSASM course opened my eyes to different cybersecurity frameworks, as well as talk track I should be having with clients on how our services are helping customers get from their current profile to the target cyber profile.”

“The CCSASM course provides a blend of overview with appropriate drill downs. Overall rating of Course: 10; Overall rating of Instructor: 10.”

“Very informative course. Overall rating of Course: 10; Overall rating of Instructor: 10.”

“Excellent course. Overall rating of Course: 10; Overall rating of Instructor: 10.”

“Great course! Lots of useful information presented in a concise and relevant manner. Overall rating of Course: 10; Overall rating of Instructor: 10. Strength of the Course: Engaging presentation style. Real world examples, not just reading from slides. Lots packed into session.”

“Ali does a great job covering all the topics. Excellent course! Overall rating of Course: 10; Overall rating of Instructor: 10. Strength of the Course: All around great course.”

“Excellent teacher and speaker. Overall rating of course: 10. Overall rating of instructor: 10. I was apprehensive taking the course expecting it to be too technical. The information was presented so well and so easy to absorb.”

“Pabrai covered a lot of information. Effectively and concisely. Overall rating of course: 10. Overall rating of instructor: 10. Wonderful course. Excellent instructor!”

“Very detailed and well delivered. Overall rating of course: 10. Overall rating of instructor: 10.”

“Nicely laid out program. Overall rating of course: 10. Overall rating of instructor: 10. I did not know what to expect coming here. I learned a lot of valuable information to use in my own practice. So glad I came!”

“Checklists are useful. Overall rating of course: 10. Overall rating of instructor: 10.”

“Excellent instructor and slide deck. Clearly expert on topic. Overall rating of course: 10. Overall rating of instructor: 10.”

“Practical and functional. Topical and quick. Overall rating of course: 10. Overall rating of instructor: 10.”

“Instructor is educated in all areas of security.”

“Great information. Very thorough. The amount of information provided is amazing!
Overall rating of course: 10. Overall rating of instructor: 10. I feel more confident when I speak to my clients because of my experience with ecfirst.”

“Topics were explained carefully/methodically.”

“Review, redundancy, emphasis on key topics were strengths of the course. Overall rating of course: 10. Overall rating of instructor: 10.”

“Referenced materials, regulatory guidance provided, instructor’s vast knowledge of subject matter were strengths of the CCSASM Program. Overall rating of course: 10. Overall rating of instructor: 10. I am so glad that I decided to sign up for this course.”

“Very knowledgeable instructor. Easy to understand slides. Excellent speaker. Overall rating of course: 9. Overall rating of instructor: 10. Very informative and great interaction with group.”

“Comprehensive. Solid information. Excellent material to take away. Overall rating of course: 9. Overall rating of instructor: 9. The courses moves at a dynamic pace, but was very comprehensive. Gave a solid base on which to define and create a cyber security framework.”

“The strength of the course was the quality of instruction and information. Overall rating of course: 10. Overall rating of instructor: 10. I was a bit apprehensive concerning the technical aspects of the subject matter. However, Ali made it easy to understand and apply to my organization. Super job!”

“The CCSASM Program was exceptional. Overall rating of course: 10. Overall rating of instructor: 10. The course content is exceptional. Ali is an extraordinary presenter. I was motivated, empowered and equipped to develop and enhance a comprehensive cybersecurity program.”

“The breakdown of the cybersecurity framework was the strength of the CCSASM course. Overall rating of course: 10. Overall rating of instructor: 10. Thank you for a great class.”

“Topics were relevant, tangible, to my responsibilities. Further enhance my understanding.”

“The strength of the course was that information provided was coupled with examples of how to implement the program. The CCSASM Program was very informative.”

“It was really good overall. Great job. Able to understand concepts clearly. Overall rating of course: 9. Overall rating of instructor: 10.”

“The strength of the course was the instructor’s knowledge. Overall rating of course: 10. Overall rating of instructor: 10.”

“Very informative. Simplified information. Nice checklists and examples. The class was informative and provided real world examples. It was presented in a fun and simplified manner.”

“The strength of the CCSASM Program is that it made a very large and complex area into an understandable format. Overall rating of course: 10. Overall rating of instructor: 10. Thank you so much. This was a wonderful course. The instructor was very prepared for the course.”

“The strength of the CCSASM Program was it provided a clear picture of what is required in a cybersecurity plan and associated requirements. Overall rating of the course: 10. Overall rating of instructor: 10. Instructor was very prepared for the CCSASM Program. This was a very complete overview of the elements of a cybersecurity framework, creating a plan, and the associated requirements.”

“Great content, and checklists. The instructor lives and breathes this! Overall rating of instructor: 10.”

“Course Rating: 10, Instructor Rating: 10”

“Strength of the course was walking thru a framework to establish a cybersecurity program. Overall rating of the course: 10. Overall rating of instructor: 10. Course provided a fantastic foundation to engage an enterprise environment, regarding establishing their cybersecurity program.”

“Strong content. Great communication. Overall rating of the course: 10. Overall rating of instructor: 10.”

“I enjoyed increasing my technical knowledge in this important area. I cannot wait to apply what I have learned. I will continue to build on my knowledge based on a careful review of the course content. Overall rating of the course: 10. Overall rating of instructor: 10. CCSASM Program has a structured communication and content.”

“Very detailed explanation about building and managing a cybersecurity program. Overall rating of the course: 10. Overall rating of instructor: 10. Excellent program.”

“Material was well organized and presented in a methodical manner. Overall rating of the course: 10. Overall rating of instructor: 10.”

“Best class I have ever taken at Konica Minolta! Instructor was very prepared for the CCSASM Program. Overall rating of the course: 10. Overall rating of instructor: 10. The strength of the program is that it beautifully covers the area of cybersecurity. The course made a complex area logical and simple. Provides me with ability to qualify questions to assess my clients. I am now able to articulate to all stakeholders in the corporate office why this program will be important to them – CEO, Legal, Compliance, BioEngineering, CIO, CISO, CTO, Privacy Officer, even HR.”

“Course Strengths: Presentation Material of the CCSASM course.”

“Comprehensive yet moved quickly Course Rating: 10, Instructor Rating: 10”

“Checklist, documents, and resources provided, knowledgeable instructor. Course Rating: 10, Instructor Rating: 10”

“Well organized, practical study very useful.”

“A+ Course. Rating: 10 Instructor Rating: 10”

“Good overall review of NIST Cybersecurity Framework. Instructor Rating: 10”

“Subjects covered were very well presented. Course Strengths: Outline in all areas and checklists. Course Rating: 10, Instructor Rating: 10”

“I believe the information was clearly presented. Course Strengths: Updated information and knowledge of teacher. Course Rating: 10, Instructor Rating: 10”

“Well-rounded program covering more than one security standard. Course Rating: 10, Instructor Rating: 10”

“Instructor has a high knowledge of subject and passes that info with enthusiasm Course Rating: 10, Instructor Rating: 10”

“Course Rating: 10, Instructor Rating: 10”

“Solid Introduction to Cyber Security. Course Rating: 10, Instructor Rating: 10”

“Interactive program with examples. Course Rating: 10, Instructor Rating: 10”

“Great pace, good information that is relevant. Course Rating: 10, Instructor Rating: 10”

"Being a former Sales Educator, I know first hand how challenging it can be to hold the attention of an audience when teaching. This is especially true when the information is technical and possibly arcane to some in your class. Ali Pabrai performs this very difficult task with great ease, command, and enthusiasm. It makes the learning experience not just fun but effective. Great Job Ali!"

"Great presentation. I very much enjoyed the day. Now if only I can pass the exam! Over rating of course: 10. Overall rating of instructor: 10. Instructor hit all topics well. Strength of course was the great exchange."

"Foundation information to prepare an effective cybersecurity program was a strength of the CCSASM course. Over rating of course: 10. Overall rating of instructor: 10."

"Strength of the course was its comprehensive and general application across industries. Over rating of course: 10. Overall rating of instructor: 10."

"Strength of the course was the higher level of knowledge of cyber security."

"Very clear! Detailed! Pulled the CHP and CSCSTM courses together. Over rating of course: 10. Overall rating of instructor: 10."

"I have taken ecfirst courses before, and I returned due to the thorough and lively information. Over rating of course: 10. Overall rating of instructor: 10. The checklists and discussions were the strengths of the course."

"Ali Pabrai was masterful. He allowed us to bring up most topical recent events in the media. Over rating of course: 10. Overall rating of instructor: 10. ecfirst is a top-notch training organization. The materials and the CCSASM program are fantastic."

"The application of cyber security practices in the real world were a strength of the CCSASM program. Over rating of course: 10. Overall rating of instructor: 10. Ali Pabrai is a wealth of information. He is adept at explaining complex issues in a simplistic manner."

"The cyber security checklists and workflows that were outlined seem like they will be very helpful. Over rating of course: 10. Overall rating of instructor: 10. Ali Pabrai is a very engaging instructor who brought life to a rather mundane topic. I appreciate the knowledge and experience that he brought to the class. I look forward to working with him in the future."

"Great overview of NIST Cybersecurity Framework and related information. Spirited discussion with classmates. Overall rating of instructor: 10. The CCSASM Program instructor-led class is a very informative introductory class to cyber security. Would recommend for anyone involved in or concerned with their cyber security posture would take the certification training."

“Applicable knowledge and detailed information that is usable and well organized were the strengths of the CCSASM program. Overall rating of instructor: 10.”

“We have been heavily involved in HIPAA Security for several years. The CCSASM program is a terrific course to understand HIPAA Security and the cyber security framework. We learned how to expand the framework into what we are already doing. Overall rating of course: 10. Overall rating of instructor: 10. Very good high-level coverage!”

“Enjoyed all of the discussions with Ali and his input. Overall rating of course: 10. Overall rating of instructor: 10. Great course. Amazing instructor. One of the best training classes I have attended.”

“Loved the real life examples in the course. Overall rating of course: 10. Overall rating of instructor: 10. Very informative. I understand a lot more than I did before.”

“The strength of the course was the format of the instruction given and the style of the presentation. Encouragement of class participation was great. I really enjoyed the class. I learned a lot about cyber security. Overall rating of instructor: 10. I walked away with some practical applications.”

“Tied all the information on cyber security together! Overall rating of course: 10. Overall rating of instructor: 10. Great enthusiasm. Terrific way to learn about IT and cyber security.”

“Tied everything together for me from CHP and CSCSTM classes. Overall rating of course: 9. Overall rating of instructor: 10.”

“Good overview from a high-level perspective. Overall rating of course: 10. Overall rating of instructor: 10.”

“The CCSASM book and the powerpoint presentation were the strengths of the program. Overall rating of course: 10. Overall rating of instructor: 10.”

“Strength of the CCSASM course were the examples presented by the instructor. Ali is an excellent instructor with good personality and examples shared. Overall rating of course: 10. Overall rating of instructor: 10.”

“Was great to see all the cyber security information presented, pulled together at the end! Overall rating of course: 10. Overall rating of instructor: 10.”

“The many side stories shared on cyber security that relate to ways to converse with security with clients – were a strength of the CCSASM Program. Overall rating of course: 10. Overall rating of instructor: 10.”

“Very effective presentation delivered in the CCSASM Program. Overall rating of course: 10. Overall rating of instructor: 10.”

“The manual, powerpoint, and the instructor were the strength of the CCSASM Program. Overall rating of course: 10. Overall rating of instructor: 10.”

“Wow! Great instructor/presenter! CCSASM is a terrific course.”

“Very informative. Kept it fun and interesting.”

“Helps us to build and validate the security program for the enterprise. Overall rating of course and instructor: 10.”

“Good materials and checklist for cyber security.”

“Ali Pabrai is a great instructor! Did a phenomenal job in presenting material for the CCSASM program in such a short amount of time. Overall rating of course and instructor: 10. Great instructor. Great resources.”

“Very informative and kept it fun and interesting. Overall rating of course and instructor: 10. The organization of slides and data within the slides were strength of the course.”

“Informed instructor. Overall rating of course and instructor: 10.”

“Good overview with detail backup for future reference.”

“The strengths of the course were content, checklists, and comprehensive review of policy standards. Overall rating of course and instructor: 10.”

“Clear to follow. Thoroughly outlined. Overall rating of course and instructor: 10. Thank you for a very clear explanation of a complicated area.”

“The strengths of the course included content, materials, presenter/instructor, and the participants’ background and expertise. Mr. Pabrai provided an excellent environment for participants to contribute experiences and input to the topics covered. Mr. Pabrai demonstrated complete knowledge of subject matter. I will recommend participation in future courses.”

“The instructor was very prepared for the course. The strengths of the course included details, full of information and easy to follow along. Being new to the field Ali Pabrai made it fun, interesting and easy to understand the content. Overall rating of course and instructor: 10. I am very satisfied with the overall presentation and the information provided.”

“The strength of the course was the wide coverage of topics.”

“Dynamic speaker and able to deliver technical content in an easy to understand manner. Overall rating of course and instructor: 10. Instructor Ali Pabrai was extremely knowledgeable and effective at teaching the CCSASM material. I thoroughly enjoyed this course.”

“The checklists and content that can be easily implemented into processes – were the strengths of the course.”

“Course was thorough and included good materials. Very good course. Very thorough information provided. Class interaction was very important.”

“Instructor was able to explore any topic in greater detail. Overall rating of course and instructor: 10.”

“Instructor was absolutely prepared for the CCSASM course. Given time available everything was great. Overall rating of course and instructor: 10. Ali Pabrai’s passion and energy about security is infectious. No matter how many times I attend a class or presentation with Ali, I learn something new.”

“Very useful. Extremely informative! Enhanced my insights on overall security and compliance. Overall course rating: 10. Overall instructor rating: 10.”

“Great course layout to very complicated material. Tons of checklists and extra materials that can be leveraged by my organization. Thank you so much for sharing all this information with us in the CCSASM program. Ali Pabrai taught the material in a very clear and concise way. Much appreciated.”

“Informative and easy to understand program. Now I can plan our cyber security plan with my team to minimize/eliminate threats such as ransomware. Ali Pabrai is a great speaker and instructor. Overall course rating: 10. Overall instructor rating: 10.”

“The instructor Ali Pabrai was superb! The entire CCSASM Program was extremely helpful. Full of valuable information. Overall rating of course and instructor: 10. Ali Pabrai is extremely knowledgeable in cyber security. He made the class and information come across in a very comprehensive manner. Superb course & trainer! Recommended!”

“Great instructor with patience in teaching and guiding the course in an understandable manner.”

“Enjoyed the CCSASM class. Learned a lot. Instructor was very engaging. Overall rating of course and instructor: 10. Instructor kept the course interesting. Instructor engaged class with lots of questions and responses to keep students involved.”

“Interactive presentation. Instructor was prepared for the program.”

“Strength of course was the vast knowledge delivered. Overall course and instructor rating: 10. I really learned a lot on how to go back and evaluate our systems. How secure are we? How can we better protect ourselves? Was covered well in the program.”

“Ali Pabrai is an excellent instructor. Very knowledgeable in all areas of security. Overall rating course and instructor: 10. Very good information covered.”

“Great instructor. Overall rating of course and instructor: 10.”

“Hit on all important cyber security topics. Covered a lot of information in a short time. Very thorough and efficiently delivered. Rating of instructor: 10.”

“Ali Pabrai was very knowledgeable and delivered information in a great way. Good materials. Instructor was very prepared.”

“The energy that Ali Pabrai maintained helped me stay engaged in the material covered. Much appreciated! Overall rating of course and instructor: 10. Structure of presentation made content easier to learn.”

“Ali Pabrai is a wealth of knowledge and full of energy and passion for security. Enjoyed Ali’s CCSASM class. Overall rating of course and instructor: 10. Very concise and informative program.”

“Excellent course book and materials. Overall rating of course and instructor: 10. Excellent program! A very knowledgeable instructor!! Provided a roadmap to develop a Cyber Security Plan. Thank you!”

“Overall rating of course and instructor: 10. Very informative. Look forward to another class. Strength of the course was the powerpoint presentation. Pabrai the instructor was very active in delivering.”

“Ali was extremely knowledgeable. Overall rating of course and instructor: 10. Ali Pabrai was not only knowledgeable but also entertaining. He gave practical examples of complex areas.”

“I enjoyed the course and would recommend to all that need cyber security training. Overall rating of course and instructor: 10. Ali Pabrai was an excellent speaker.”

“Overall rating of course and instructor: 10. Instructor was prepared for the course.”

“Instructor was prepared for the course. Rating: 10.”

“Organized course. Appropriate. On-target for information that a HIPAA and Security Officer needs day-today.”

“I found the CCSASM course to be very unique. During the course the instructor Ali Pabrai challenges the students to think about applying the concepts taught to the current issues and challenges of the organization; including addressing day-to-day operations. The course discusses how to develop our cyber strategy. Very detailed and to the point program. Lots of good information covered in a day! Rating of course: 10. Rating of instructor: 10.”

“Generated awareness that the threats out there are real and need immediate attention. Rating of course: 10. Rating of instructor: 10. Style in which content was delivered made course content interesting and captivating. Instructor was very prepared.”

“Ali knows how to engage and keep students entertained. Rating of course: 9. Rating of instructor: 9. Good presenter makes information relevant to our environment. Love his jokes.”

“Templates and checklists were strengths of the course. Rating of course: 9. Rating of instructor: 9. Instructor was very prepared for the course.”

“Good understanding of and enforcement of the cyber security framework as well as structure and tools. Rating of course: 9. Rating of instructor: 9. The cyber security framework was well stressed.”

“Ali was an excellent teacher. Very clear and precise. Rating of course: 10. Rating of instructor: 10.”

“The CCSASM Program was very informative. Rating of course: 10. Rating of instructor: 10. The CCSASM course increased my knowledge of cyber security. It is very informative to help implement what was discussed in my facility.”

“The content was very informative. The framework provides a blueprint which an organization can customize and use and benefit from. The CCSASM Program covers really important points including encryption. Rating of course: 10. Rating of instructor: 10.”

“Course was very informative and a good overview of cyber security. It will help Prime Healthcare protect its critical systems. Rating of course: 9. Rating of instructor: 9. Good flow of information and topics in the course.”

“Ali Pabrai is a real expert in cyber security. He gave us the important information we needed. Rating of course: 10. Rating of instructor: 10.”

“Overall understanding and cyber security were the strengths of the program. Rating of course: 9. Rating of instructor: 10.”

“Strengths of the course: fun, exciting. Rating of course: 9. Rating of instructor: 9.”

“Very informative. In-depth overview. Rating of course: 10. Rating of instructor: 10.”

“Instructor was very knowledgeable and reviewed key concepts as necessary.”

“In-depth and detailed information. Rating of course: 10. Rating of instructor: 10.”

HITRUST Training Testimonials

“It was nice to have people from HITRUST on the call, I was not expecting that. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Excellent overview and summary. Speakers were clearly knowledgeable. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Great focus on the e1. Great Job. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Just a good overview. A little deeper dive could be useful in the future. Overall rating of the HITRUST Webinar: 4 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Great underpinning of the process. Overall rating of the HITRUST Webinar: 4 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Information about the different levels of certification. The presenters were knowledgeable and professional. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Explanation of what is included in e1 assessment, as well as the assessment process was great. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Good overview! Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“The availability of resources for our businesses and its cybersecurity and training were greatest strength. Overall rating of the HITRUST Webinar: 5. Overall rating of the Instructor: 5.”

“Covering the essentials. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Ability to explain the requirement and process. Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“This was a great overview of HITRUST. This was a great, well-organized, and quick explanation of the levels of HITRUST Certification along with how ecfirst can help to accomplish certification. Great webinar! Overall rating of the HITRUST Webinar: 5 out of 5. Overall rating of the Instructor: 5 out of 5.”

“Greatly appreciate the quality of online learning ecfirst instruction. Comprehensive up-to-date HITRUST presentation. Instructor was a true subject matter expert. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”

Thank you for virtual opportunities. Experience of the instructor is the strength of the HITRUST Workshop.”

“Very informative presentation. It included all that is required for us to initiate the certification process. Strength of the course is the topic that were explained in full depth and the instructor was very knowledgeable. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9”.

“Documentation provided in-depth information and that is the strength of the course. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 10”.

“Great virtual seminars. Instructor was the strength of the course. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Very good introductory course. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Very knowledgeable instructor. Easy to interact. Presuming there are ordinarily a few laymen in the class, more foundational material, more introductory material before the detailed explanations. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 10”.

“The strength of the course is the way the course is sectioned off into the seven areas, starting with scoping and then how related back to the tool. Very helpful as my organization is presently working on MyCSF documents. This is my first time working on this subject. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Lorna's delivery was very conversational and interesting. She is exceptionally knowledgeable, and her illustrations of the various situations and ways in which the rules could and should be used made them memorable. I liked the emphasis of which rules we should focus on, not only for the test but in our real-life work situations, gave the class the perfect context. Because of Lorna's presentation style and explanations. I think all of us went away with a very clear and useful idea of how to use this information after class. That's what makes the time spent worth it. This is very complex and detailed information, but it is also key to protecting our organizations and its' customers.”

“With Lorna's ease and true comprehension of this material, the most important ideas were introduced and then frequently enforced so that we built a growing understanding of what was crucial to do and at what point it should all be done and documented. I think everything was covered to my satisfaction. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Good information, knowledge of HITRUST, HIPAA and the process.
Overall rating of the HITRUST Workshop: 9.”

“Comprehensive and thorough training.”

“The course was very good. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 10”.

“Excellent presentation. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“It was great! Very informative. Clear and understandable delivery of a lot of information.
Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Excellent. HITRUST material coverage and clarity of the topics covered were strengths of the course. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Excellent and comprehensive. Clear and focused on the regulatory requirements and how they translated into the HITRUST framework. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Great information. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9”.

“It was great session. Wonderful training - well structured. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“The instructors were great!. The knowledge the instructors brought to the class is the strength of the course. Lorna and Deb work very well together and it is obvious they are both "masters of their craft"! They kept our attention and were a pleasure to have lead the class. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“The information provided was very helpful. Excellent overview to help determine the next steps for HITRUST Certification. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9”.

“Great instructor. Very helpful and interesting even in the virtual setting. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Better opportunity for networking and have an engaged discussion about HITRUST certification. The changes in v10 as well as the MYCSF demo were most useful.”

“Instructors are very knowledgeable. Overall rating of the HITRUST Workshop: 8. Overall rating of the Instructor: 9”.

“Informative and organized. The knowledge and experience of the presenters and the demo were the strengths of the course. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“The training was great. I was not "bored" even though it was 3 1/2 hours. To the point and informative. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9”.

“Very professional workshop. Providers were very professional and literate on the matter. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9”.

“It was great training and an interactive workshop. Intellectual instructor. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9”.

“Very informative, extremely well presented. Explained both the how and the why of learning about HITRUST Certification. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“It was really insightful and always good to hear a new perspective. HITRUST CSF is really complex so how scoping and structure of CSF ties together is helpful. Delivery, content and structure of session were the strengths of the course. Overall rating of the HITRUST Workshop: 8. Overall rating of the Instructor: 9”.

“The HITRUST Workshop was really great. It was well structured and scheduled. Next time is it possible to tell more about in business perspective for fresher like me. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Very informative and details given suited for all types of setting. Speaker’s in-depth knowledge about HITRUST requirements are the greatest strength. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Very good job. Lorna made the topic interesting and not dry. This is a new subject to me. I will learn more as I hear more and do more with it. It's easier to ask questions in person. And you can get more participation which helps me bounce things off other people's questions. And connect with others taking the class. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10”.

“Excellent overview of HITRUST.”

“Easy and practical explanations. Very thorough demo of the content.”

“Information about the v10 update is the strength of the course.”

“Very informational. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“All presenters well prepared and well versed in all information. Very interesting. I liked the workshop very much. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 10.”

“Insightful and informational.”

“It was a lot of dense information, but presented clearly, comprehensively knowledgably. The breadth of information presented is the strengths of the course. Thank you for the opportunity to attend this workshop free of cost. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 10.”

“Clear and informative. Focus of scope and coverage was the greatest strength of the program. It was presented in a way I like to receive presentations/workshops. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Excellent class - great overview of the HITRUST content matter and the assessment process. Enjoyed the demo. Expert knowledge of process and subject. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Very informative and useful. Contents covered with proper flow. Thanks for holding the workshop and it was very valuable. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“Found it informative and well organized. Easier to get approval and find time to attend virtually. Explained the different options available for people who might be considering HITRUST. Thank you for the opportunity to attend. Overall rating of the HITRUST Workshop: 8.”

“Great delivery, very well researched information, presenter was well prepared. Lots of research has been utilized to provide a great leverage basis between HITRUST CSF and other RMF's. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Informative. Overall rating of the HITRUST Workshop: 8. Overall rating of the Instructor: 9.”

“I learned a lot more about HITRUST and how the assessments are conducted. Strength of the course are the detailed slides. Thank you for this valuable course. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“This was a great session to get insight about HITRUST in 3 hours. Mapping of HITRUST with other standards and scoping are the strength of the course. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“Perfect. In depth coverage of the controls and mappings of NIST to HITRUST sample forms. Amazing! I have attended many 30 minute lunchtime HITRUST classes, but this was so comprehensive and detailed. I was astounded with the depth of coverage. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Amazing and informative. Thanks for covering MyCSF tool walkthrough and covered the latest CSF version 9.4. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“I loved the presentation and Lorna's delivery. HITRUST is a very interesting topic, I am hoping to learn more about and possibly get certified. The strength of the course was detailed knowledge and examples. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Excellent. Clarity and succinct. The course curriculum is very valuable. The presentation of the information was easy to understand and apply. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Excellent. Overall rating of the HITRUST Workshop: 8.”

“Clear information provided. Appreciate the opportunity to obtain information to better understand HITRUST as well as earn a few CEU's. The slides are excellent because there is the right amount of detail and are a good tool to reference to afterwards.”

“Very interesting topics and great information. Overall rating of the HITRUST Workshop: 8. Overall rating of the Instructor: 8.”

“Excellent, informative and well presented. Ability to participate in question answer. Overall rating of the HITRUST Workshop: 8. Overall rating of the Instructor: 8.”

“The visuals aids showing the path of certification were good. Informative for those seeking additional certifications.”

“The course gave me a better appreciation for what HITRUST is and how it can be best used with HIPAA and IT Security. Lorna did a great job of explaining how the HITRUST process works. I will seek more information from ecfirst with about how our organization can become more knowledgeable about HITRUST. Lorna was wonderful! She did a fantastic job of explaining the differences between HITRUST and HIPAA. She discussed lots of details about how HITRUST can be used within the industry.

I have a better understanding of what HITRUST is and how it can be used in conjunction with HIPAA. I am taking this HITRUST information back to my organization to share with our HIPAA Compliance Department and the IT Department. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Great awareness. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“It was great that the HITRUST Team was also there to answer questions. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Level of HITRUST experts in the Workshop on the subject was a strength of the program. Overall Rating of the Instructor: 10.”

“MYCSF demo was very beneficial to see what a practical implementation looks like.”

“Good introduction at the beginning. The MYCSF demo was very helpful. Overall Rating of the Instructor: 10.”

“Absolutely excited about the HITRUST Framework. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Great Information. Good job. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Strong introduction into the use of HITRUST. Overall Rating of the Course: 9. Overall Rating of the Instructor: 9.”

“Well prepared. Informative on how HITRUST can help the organization and how ecfirst can deliver the assessment. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Approach and HITRUST coverage was the greatest strength. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Great course. Overall Rating of the Course: 9. Overall Rating of the Instructor: 9.”

“Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“Very informative. Provided me with great direction on what to do to move my organization towards HITRUST CSF Certification. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Very good overview of HITRUST requirements. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Well prepared. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“Very informative. Information was detailed, and session very informative. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“Very informative. Picked up new information even after being very familiar with the process workflow having gone through it. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Great overview of HITRUST, assessment process and certification process. Ali is an engaging speaker who can make the topic of cybersecurity interesting. This workshop gives a really well-structured high-level overview of HITRUST. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Great presentation with energetic and passionate delivery. Allowed great questions from the audience. Awesome to have matter of fact answers. I hope to learn more about HITRUST and its capabilities in the future, so, I can continue to support my team and manager. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“The strength of the HITRUST Workshop is pulling the diverse group together and providing excellent training materials. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Practical approach to HITRUST journey. Overall rating of the HITRUST Workshop: 9. Overall rating of the Instructor: 9.”

“Really informative. Instructors were very knowledgeable; Michael from HITRUST was a great resource to have in the workshop. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“In-depth industry knowledge. The workshop provided more insight and information to streamline HITRUST CSF Certification. In other-words, the workshop demystified HITRUST. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Flowed well. Discussed current changes to CSF and what is coming on the next 12 months. Ali Pabrai and his Team are very engaging and are really knowledgeable in all steps throughout the HITRUST CSF Certification process. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“Depth of knowledge and HITRUST executive onsite were the greatest strength of the program. Valuable to see this available to all ecfirst clients and potential clients. Overall rating of the HITRUST Workshop: 10. Overall rating of the Instructor: 10.”

“The course is very informative. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Better understanding of HITRUST connection between Policies, Procedures and Evidence. Overall rating of the Course: 9. Overall rating of the Instructor: 9.”

“Good Information. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Good overview of security to achieve HITRUST maturity. Overall rating of the Course: 10. Overall rating of the Instructor: 10.”

“Very well-structured and helped me to understand easily. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Broad real-world experience, not just technical overlay. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Clearly outlined the HITRUST compliance program, and the importance of scoping. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“The workshop helped me to understand technical aspects clearly. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“The workshop explained me the value of HITRUST. The course solidified my desire to obtain this certification. Overall Rating of the Course: 9. Overall Rating of the Instructor: 10.”

“The topics helps us to become HITRUST professional. I have gone through the CHP and CSCSTM. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Before coming to the course, I knew little. But at the end of the course, I just nailed it than I thought. Showed the process and what to expect with HITRUST. Overall Rating of the Course: 10. Overall Rating of the Instructor: 10.”

“Strength of the course is HITRUST methodology, explaining controls and scope. Overall Rating of Course: 9. Overall Rating of Instructor: 8.”

“Course detailed, session interactive and instructor knowledgeable are the strengths of the course. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Nice overview of HITRUST benefits and process. Comprehensive overview without being overwhelming. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Understand the importance and necessity of HITRUST for our company. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Very well done. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Interactive. Overall rating of course: 9. Overall Rating of Instructor: 9.”

“Example and thorough explanations are the strength of the course. Thanks for taking the time to the training and answering all of our questions. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Good overview. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Deb was great, answered all of our questions. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Gained knowledge about the requirement of CSF. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“It was very informative to learn about HITRUST. Look forward to working together. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Informative, good high level overview for users who are not very familiar with HITRUST.”

“Very good and informative. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Better Understanding of HITRUST. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Detailed program with examples. Well prepared instructor and session that covered all user needs. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Well prepared. Easy to understand workflow. Good Course. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Comprehensive and broken down into logical, smaller segments. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“The subject matter was very detailed and informative. Presenter was very knowledgeable on the subject and materials. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Comprehensive, good visuals. Personable and well-prepared presenters who reviewed complex content in a very understandable manner. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“The strength of the program was the discussion on the management framework, and process flow. Overall rating workshop: 10. Overall rating of instructor: 10. Excellent presentation! I have a much better understanding of HITRUST and its requirements. Chalice and Deb were very knowledgeable and communicated the subject matter well.”

“Overall rating workshop: 10. Overall rating of instructor: 10. Very good presentation.”

“Strength of the program was the interaction.”

“The overview of the CSF framework and MyCSF was the strength of the course. Overall rating workshop: 10. Overall rating of instructor: 10.”

“Strength of the program was the foundation provided for future direction for compliance and cyber security.”

“I like how the instructor reviewed content at a higher level rather than all the details at this point. The workshop was entertaining as well as conversational; and focused on our specific organization. Overall rating workshop: 10. Overall rating of instructor: 10.”

“Interactivity was a strength of the program.”

“Knowledge of the instructor was a strength of the program. I look forward to working with the ecfirst Team in the future. Overall rating workshop: 10. Overall rating of instructor: 10.”

“The overall complexity of HITRUST was covered well in the program.”

“Great HITRUST training. The instructor knowledge of HITRUST and how to implement it in our organization. Overall rating workshop: 10. Overall rating of instructor: 10.”

“The HITRUST course was brief and informative. Overall rating workshop: 10. Overall rating of instructor: 10.”

“The high-level insight was a strength of the HITRUST workshop. Overall rating workshop: 10. Overall rating of instructor: 10.”

“Having multiple instructors helped a lot. The open question format was terrific. Overall rating workshop: 9. Overall rating of instructor: 10.”

“Knowledge based, fast paced, easy to follow. Very informative course!!!”

“The practical aspect of the workshop was important.”

“The overview of HITRUST was well done.”

“Great overview of HITRUST and good introduction to MyCSF. Overall rating workshop: 10. Overall rating of instructor: 10.”

“Fun, good presenters, good presentation material.”

“Great information! Easy to understand. The pace and content were good! I hope other health systems pursue HITRUST CSF Certification. Overall rating workshop: 10. Overall rating of instructor: 10. The three-instructor tag team worked!”

“Overall rating workshop: 10. Overall rating of instructor: 10. Very descriptive program that covered well what HITRUST entails.”

Private, Onsite Workshop at a large Health System, June 2017

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Clear instructor and content are the strength of the course. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“Solid Understanding of HITRUST. Gave me a understanding of HITRUST compared to HITECH, HIPAA and Risk Assessment. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Great information and explanation of how to go through HITRUST CSF Certification. Overall Rating of Course: 9. Overall Rating of Instructor: 9.”

“All good content. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Well prepared slides. It was a great presentation and practical. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“First time learning about security and policy. Well detailed, thorough, clear to a beginner like me. Sometime repetitive, but the repetition was necessary to drive the main points home. Overall Rating of Course: 9. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 7. Overall Rating of Instructor: 7.”

“Expertise evident is the strength of the course. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Experience and expectations of HITRUST are the strength of the course. Overall Rating of Course: 7. Overall Rating of Instructor: 10.”

“Explanation of HITRUST assessment process is the strength of the course. Very informative and warm workshop. Overall Rating of Course: 10. Overall Rating of Instructor: 10.”

“Excellent job Ali! We appreciate your depth of knowledge and guidance for cyber strategy and options to consider. Looking forward to further discussions. Overall rating course: 10. Overall rating of instructor: 10. Strength of program included the breadth of content and correlation to HIPAA, NIST, ISO, and GDPR with HITRUST.”

“Overall rating course: 9. Overall rating of instructor: 9 Now able to understand HITRUST and recognize what we need to do next.”

“Very good Workshop training material. Better knowledge of HITRUST CSF. Overall rating course: 10. Overall rating of instructor: 10. Understandable explanations. Thank you!”

“Ali Pabrai delivers the content in an engaging way. Well done! Overall rating course: 10. Overall rating of instructor: 10. Well-structured program. Great overview. Instructor has deep knowledge to respond to specific questions.”

“Overall rating course: 9. Overall rating of instructor: 10. Covered spectrum of security.”

“Covering HITRUST requirements and readiness for completion were the strength of the program. Overall rating course: 10. Overall rating of instructor: 10. “

“Overall rating course: 9. Overall rating of instructor: 9.

“Good information presented in an easy to understand format. Overall rating course: 10. Overall rating of instructor: 10. Knowledgeable instructor. Made it easy to understand the complex world of regulations.”

“The program delivered a real world understanding of HITRUST. Better understand now the steps and approach to take to launch HITRUST. Overall rating course: 10. Overall rating of instructor: 10. Instructor had very good working knowledge of HITRUST. Helped us better understand how to scope and plan for the initial engagement.”

CMMC Workshop Testimonials

“I liked the coverage and **brief explanations** of the 17 domains. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”

“Strengths of the course was the knowledge of each of the Levels 1 through 5. Overall rating of the CMMC Workshop: 3/5. Overall rating of the Instructor: 4/5.”

“This was a great workshop that defined all the complexities of a very complex topic CMMC. Great Job! Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“The two presenters have a good knowledge of CMMC. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“The quizzes and questions/answers were the strength of the course. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5.”

“Easy to understand. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 5/5.”

“The details addressed along with the slides for reference are valid. Slides help a lot. The workshop structure is great-instruction, polls, questions, all really help and keep one engaged. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“The explanation of maturity levels and processes was great. I'm currently going through the CMMC Registered Practitioner training. The workshop helped with some questions I had. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“Covered all the high-level elements needed to understand CMMC basics. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“CMMC material covered well. Handouts are extremely helpful. Overall rating of the CMMC Workshop: 4/5. Overall rating of the Instructor: 4/5.”

“Written material was greatest strength. Good start - I'd like to see more in-depth info. Overall rating of the CMMC Workshop: 3/5. Overall rating of the Instructor: 4/5.”

“CMMC Quizzes are great. Overall rating of the CMMC Workshop: 5/5. Overall rating of the Instructor: 5/5.”

“Great job! Strength of the CMMC Workshop is the knowledge of the instructor. Overall rating of the CMMC Workshop: 5/5.”

“Great use of time is the strength of the CMMC Workshop. Overall rating of the CMMC Workshop: 5/5”

“Very good fundamentals information on CMMC structure is the strength of the course. Good mix of CMMC domain, maturity levels structure, details, survey questions and discussion topics. Overall rating of the CMMC Workshop: 5/5”

“Very well done! Presentation and slides were the strength of the CMMC Workshop. The presentation and slides were very easy to understand and the mid-presentation quizzes kept everyone on point. Overall rating of the CMMC Workshop: 5/5”

“A common sense approach to the topic and the connection between the DoD CMMC and the commercial sector connected all the dots. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Very knowledgeable presenter, well organized slides and material. The CMMC ABC's Workshop was very informative and well done. The presenter was very knowledgeable, and the materials were well organized and valuable. Thanks for the complimentary workshop - Great Job!. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Very well presented. Thank you much. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Thorough. Clear. Excellent visuals. Overall rating of the CMMC Webinar: 9/10.”

“Highlighting the focus on CMMC terminology and assessment steps were the strength of the course. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Great instructor, I will sign up for the CMMC in-person training when available. Thanks! Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Clear topics on track. This was a great session on CMMC. Stayed on track and on topic. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Instructor's knowledge of the material. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Excellent information - just a LOT. I am never disappointed with Ali and ecfirst's presentations. A wealth of information - and thank you for keeping us current. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“The PowerPoint presentation and graphics were helpful in visualizing how it all ties together. Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Well defined and structured orientation (overview) content. Despite being a new program, the content of the pilot session is well scoped and structured, making it a perfect orientation session. I aspire to attend 3 programs (CCP, CCA-1, CCA-3). Overall rating of the CMMC Webinar: 5/5. Overall rating of the Presenter: 5/5.”

“Good. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Excellent coverage of the CMMC model. The various requirements to meet compliance were provided clearly and effectively. I had assessed an agency for the OIG and this recent information and updates were very helpful. The assignment of the ratings and contingencies for compliance were covered and this is good review material. This was an excellent webinar. Overall rating of the CMMC Webinar: 10. Overall rating of the Presenter: 10/10.”

“The webinar was very informative. I liked the power point graphics that made it easy to follow and organize the information Overall rating of the CMMC Webinar: 8. Overall rating of the Presenter: 8/10.”

“The presenter, Ali Pabrai, was very well versed in the CMMC subject matter, has extensive experience and knowledge, spoke and presented well in layman terms on the information I did not know. This is not my area of expertise, however, since taking the CHP training and receiving my CHP credential I feel it is my duty to attend as many of your free webinars as I can and learn as much as I can and build on my knowledge base. I always learn something. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“As someone who is more of a novice in cybersecurity the content was very informative. Speaker engaging and amusing! Presenter's enthusiasm. Great overview in very short time frame. I would have been happy to stay on for another 30 minutes. Strength of the CMMC webinar is Framework of CMMC, its importance and defining acronyms. I would be interested in future opportunities to learn more on the subject. THANK YOU! Overall rating of the CMMC Webinar: 10. Overall rating of the Presenter: 10/10.”

“Great! The overall information gave me a better understanding. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Great information, particularly for someone unfamiliar with CMMC. Strength of the CMMC webinar is the content and the date, time offered. Overall rating of the Presenter: 10/10.”

“Very nice overview. I thought that your slides were well organized and effectively depicted a high level view of requirements and provided a framework for planning. As always, Ali was an entertaining presenter, knowledgeable and is funny as always. Graphics were excellent and presented a good overview.”

“Engaging, informative and fun, made me smile. Executive level review of CMMC and cool slides to use when talking about CMMC to others! Love ecfirst, Ali and Kris! Thank you! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Great work. Keep it up. Cheers and Stay Safe. Excellent, the speaker and content was excellent. Very organized and structured presentation. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Excellent delivery and important points. I have been to about 50 of these from a variety of companies and this one was the most value added. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Lots of great information. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Very informative. Top of mind information covered well. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Enthusiastic, great content and fun delivery are the strength of the CMMC Webinar. Overall rating of the Presenter: 10/5.”

“Very informative and entertaining. The webinar was a great introduction to CMMC. Knowledge of the presenter is the strength of the webinar. I need to dive deeper into the subject matter to have a better understanding. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“This was very informational and great information. There was a lot of information in a short time, but it really was great! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Excellent information. Overall rating of the Presenter: 9/10.”

“Fast pace concise facts is the strength of the CMMC Webinar. Instructive, concise delivery with humorous enthusiasm. Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

“Lots of great CMMC information. Overall rating of the CMMC Webinar: 9/10. Overall rating of the Presenter: 10/10.”

“Very good - easy to attend. Next steps is certification through ecfirst. Ali always does an outstanding job presenting materials in an easy to understand format. Thanks ecfirst for the great training!”

“This was very informational and great information. There was a lot of information in a short amount of time but it really was great! Overall rating of the CMMC Webinar: 10/10. Overall rating of the Presenter: 10/10.”

Certified CMMC Professional (CCP) Testimonials

“I passed the CCP exam yesterday. Just wanted to send a big thank you to the ecfirst Team. Especially Mike and Lorna. Your CMMC training was excellent and prepared me well for the CCP exam. The resources on the CMMC Academy Portal were invaluable too. Tons of great information for test prep and to improve my understanding of the CMMC assessment process. I know so much more now than I did before the class. I’m in a much better place as we prepare for our own CMMC Level 2 assessment for our organization in the future. And I am able to advise our DIB clients now with clearer understanding of what they need to prepare for. When I’m ready for the CCA exam, I will certainly do that with ecfirst. Thanks again for all the help!”

“The organization of the materials was excellent. SME were top notch. Well organized, intense, fantastic materials!. Thanks to both Mike and Lorna for a great class! I will be reaching out the ecfirst for more information about HIPAA Privacy and Security Rule training. Please accept my thanks to you and all the ecfirst staff with seeing me across the CMMC CCP finish line. See you in San Diego Lorna!”

“Very informative course. Going through the 6 domains and learning everything around the CMMC Ecosystem and the process the assessment was fantastic. I really enjoyed the ecfirst Academy and the practice exams. Some people like the books and manuals, but I feel the practice exams are the best way to study and learn the material. Mike and Lorna were very knowledgeable about. More hands on activities for the CCP Course would really help keep people engaged and asking questions. The ecfirst Academy portal is great. Having all the documents in one place is great as well! Great work again! ecfirst did a great job for this CCP course.”

“Informative, practical, targeted, applicable, digestible, approachable, relatable. Getting into specific examples, vs just the high level. The knowledge of the instructors and previous experience that Mike Turpin brought to the table added value and insight. Very well-spoken and easy to understand the instructors. Good mic and video quality. More specific examples that we may see when performing the readiness, pre-assessment, or assessment. Thank you Mike and Lorna for a great training class! Thanks for answering all our questions and listening to all our feedback!”

“To the point and efficient CCP training material! Both Lorna and Mark were very prepared for each day of the course. They brought positive attitudes and made the material easy to listen to. The ecfirst Academy Portal has been wonderful to work with. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

“Informative. In depth experiences provided for certain topics - Portal - infographics, quiz, tests. Very user friendly. Thank you for the training experience. Overall rating of the Instructor: 10.”

“A lot of relevant information delivered. Interesting and fast-paced. Overall rating of the CCP Training Program: 8. Overall rating of the Instructor: 9.”

“Very comprehensive. Excellent training. Looking forward to working with you in the future!. Overall rating of the CCP Training Program: 8. Overall rating of the Instructor: 8.”

“Instructors were very knowledgeable and engaging. It's new material and constantly evolving but they change as they go along, so far so good. It was an interesting and engaging course. Great company, definitely would highly recommend. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 8.”

“It was a great learning experience! This was my first public training seminar. I thoroughly enjoyed the instructors and attendees. There was definitely a lot of information presented, but this was expected. I am grateful for the help presented by ecfirst to continue helping us with the Academy website and email updates related to CCP certification. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student (RP)

“Key information was strategically delivered. Easier interaction and discussion to help better understand concepts and teaching. Information was delivered very well in a digestible manner to help understand the concepts. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student (RP)

“Very good, team was very knowledgeable and approachable. The team was engaging and able to provide clear guidance and instruction. I will recommend that my command leadership look to use this team for further instruction and general informational expansion for my organization and the contractors. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student (DoD)

“The training was informative and rich in content. Specific knowledge of the test structure for CCP was the strength of the course. I always enjoy learning with ecfirst. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student (Senior Executive)

“Good contrast between CMMC 1.02 and CMMC 2.0.”

CCP Student (LTP)

“Eye opener as it pertains to the full scope of CMMC. Instructors' overall knowledge were the strengths of the CCP Program. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student

“Teachers were grounded in experience. Each teacher had very different experience and teaching style.”

CCP Student

“Good class, lots of information, really appreciated the extra dialog. I will say that this was the best virtual course I've taken. The format of the information taught was excellent. Appreciate that we are able to download the material and that we are able to access the Academy website for up to 90 days after v2.0 is released. What I really appreciated was the dialog beyond just reading the slides. I also appreciated going through the quizzes together. I really appreciated being able to ask questions and get the opinion of the instructors. This was very helpful in answering some questions I've had for months.”

CCP Student

“The training was very good with good discussion. This was a good on-line training course. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 9.”

CCP Student

“Documentation and quizzes/tests were strengths of the course. Presentations were great and provided a lot of value.”

CCP Student

“The training was first class. The interactive discussions and thorough Quiz reviews were very helpful. Great Course. I look forward to the Level 2 course and becoming an RP or CCA. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 10.”

CCP Student

“Very well done and delivered. The instructing team's knowledge on the subject was the greatest strength. Great overall experience.”

CCP Student

“Very good! Lots of information presented so the ability to download information and the quizzes was helpful.”

CCP Student

“Ended great. I appreciate Mike and his experience. He ended the course with lots of insight that was valuable.”

CCP Student

“Satisfied. The handouts that consolidated the CMMC learning points were the strengths of the course.”

CCP Student

“Experienced trainer. Mark Musone was good. Study materials, the handouts that consolidated the CMMC learning points were the strengths of the course. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 9.”

CCP Student

“Mark is a great instructor and has the experience.”

CCP Student

“Instructors were thorough. Answered all questions. Provided real life examples. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 10.”

CCP Student

“CCP Training was helpful. Overall rating of the CCP Training Program: 9. Overall rating of the Instructor: 9.”

CCP Student

“Virtual CCP was valued. Ease of access, convenience, no commute. CCP course materials were plentiful. CCP Academy Course Portal was helpful. Pace was good. The instructors were excellent. The CCP content was well done considering the dynamic nature of the subject. More information about getting the CPN number, registration and submission of the application for certification. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student

“The CCP training was detailed and explained well. Detail in the slides and explanations of the material were the strengths of the course. Overall rating of the CCP Training Program: 10. Overall rating of the Instructor: 10.”

CCP Student

Webinar Testimonials

Safe Harbor Webinar – Jan 2021

“Informative and concise. Overall rating of the Webinar: 9. Overall rating of the Presenter: 10.”

“Very succinct and to the point with a lot of info in a short period of time. Overall rating of the Webinar: 9. Overall rating of the Presenter: 10.”

“The clear and concise explanations Lorna gave about the new law and how it directly affected our corporations. This is very helpful to know that ecfirst will keep us all in the loop when new laws effect what we do on a day-to-day basis. Lorna made this complex topic very easy to understand and helped us know what changes, if any, we need to make at work. An excellent presentation bridging an important new law information gap. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Focused and informative. Overall rating of the Webinar: 9. Overall rating of the Presenter: 9.”

“Concise and to the point. Great Job. Very informative. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Good presentation of relevant facts that gave a good understanding of the regulatory compliance needs and of the tools and processes to meet them. Excellent coverage of the topic in a short time. Very informative. Overall rating of the Webinar: 10.”

“The webinar was exceptional in content and delivery. Overall rating of the Webinar: 9. Overall rating of the Presenter: 9.”

“It was informative. I liked the length and limiting the topic area. Overall rating of the Webinar: 8. Overall rating of the Presenter: 8.”

“The webinar was very well done considering the short duration. The overview of the content was clear and concise. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Great information. Addressing how best to meet the HIPAA safe harbor is the greatest strength. Overall rating of the Webinar: 8. Overall rating of the Presenter: 10.”

“Good summary and to the point in only 30 minutes. Overall rating of the Webinar: 8. Overall rating of the Presenter: 8.”

“The presenter did a great job. Looking forward to learning more. It was very informative. The speaker did a great job! Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Wonderful overview of the new HIPAA Safe Harbor law and the cybersecurity infractions that were part of the impetus for the law. Also great info on how HITRUST certification can help. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“The slide deck illustrated the points very clearly. The style was engaging and not excessively "busy". I thought the presenter delivered the information very well. The points made were clear and the importance of these was communicated equally well. Very good job, worth the time investment. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Knowledgeable presenter. Great information! Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Convenience. Informative and clear. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Thanks for providing us with information regarding the HIPAA Safe Harbor Bill. Bullet points containing the condensed versions of the Bill, and the reminders. Overall rating of the Webinar: 10. Overall rating of the Presenter: 10.”

“Lorna! She is fantastic - no, we are not related. Very informative - love Lorna!!! I have been in her audience both live and via webinar and she brings a wealth of knowledge and enthusiasm to topics that can be a little tough to follow. Overall rating of the Webinar: 10.”

Consulting Practice



Certification Training



AI Defense, *Beyond Cyber*

Corporate Office

295 NE Venture Drive

Waukee, IA 50263

United States

Email: info@ecfirst.com

