

FREQUENTLY ASKED QUESTIONS (FAQS)

1. What is FIEO, and what are the benefits of FIEO membership?

FIEO, or the Federation of Indian Export Organisations, is an organisation that promotes and assists Indian exporters. FIEO membership offers several benefits, including access to market information, policy advocacy, trade promotion, and networking opportunities.

2. How can I apply for FIEO membership, and what is the membership fee?

To apply for FIEO membership, you can visit its official website www.fieo.org and follow the application process.

As you are aware, that DGFT vide Trade Notice No. 35 / 2021-22 dated 24.02.2022 has launched the e-RCMC module and has made mandatory for all the exporters to file Registration Cum Membership Certificate (RCMC) through this module. Therefore, you can submit your Application for a New /Renewal/Amendment of RCMC for FY 2023-2024 through the new e-RCMC Module ONLY on DGFT Portal www.dgft.gov.in by clicking on Services>e-rcmc under your login credential on dgft portal

You can use help file for RCMC module (www.fieo.org/UHF) or watch the Video on YouTube (www.fieo.org/UHV) for step-by-step procedure for filing RCMC application /renewal.

Membership fees vary depending on exporter turnover and it will be fixed on basis of your turnover.

	BASE	ONE YEAR	3 YEARS	5 YEARS
Multi Product Group	7000	8260	23541	37170
One Star Export House	10500	12390	35311.5	55755
Two Star Export House	14000	16520	47082	74340
Three Star Export House	28000	33040	94164	148680
Four Star Export House	56000	66080	188328	297360
Five Star Export House	105000	123900	353115	557550
Special Economic Zone (SEZ)	10750	12685	36152.25	57082.5
Export Oriented Unit (100% EOU)	10250	12095	34470.75	54427.5
Service Provider	7250	8555	24381.75	38497.5
Premium Multi Product Group	7850	9263	26399.55	41683.5
Premium Special Economic Zone (SEZ)	11500	13570	38674.5	61065
Premium Export Oriented Unit (100% EOU)	11350	13393	38170.05	60268.5
Premium Service Provider	8000	9440	26904	42480

3. What types of membership does FIEO offer, and how do I choose the right one for my business?

FIEO offers different membership categories based on the nature and size of your export business. Choosing the right membership depend on your company turnover or status. Exporters having turnover less than 5 Cr, can choose Multi Product Group Membership. More than 5 Cr, you may go with Premium Multi Product Group/Premium Service Provider.

As for status holder, It will be as per your status as under.

Multi Product Group
One Star Export House
Two Star Export House
Three Star Export House
Four Star Export House
Five Star Export House
Special Economic Zone (SEZ)
Export Oriented Unit (100% EOU)
Service Provider
Premium Multi Product Group
Premium Special Economic Zone (SEZ)
Premium Export Oriented Unit (100% EOU)
Premium Service Provider

4. Does FIEO provide assistance for small and medium-sized enterprises (SMEs)?

Yes, FIEO offers specialized services and support for SMEs to help them enter and thrive in the international market. This includes training, market intelligence, and guidance on export documentation.

5. What types of market information and research services does FIEO provide to its members?

FIEO provides members with market research reports, country-specific information, and data on global trade trends, helping them make informed decisions and explore new export opportunities.

6. Can FIEO help me with export documentation and compliance with international trade regulations?

Yes, FIEO offers training and assistance to members in understanding export documentation and ensuring compliance with international trade regulations, making the export process smoother.

7. How does FIEO assist in trade promotion and finding international buyers for my products?

FIEO organizes trade delegations, trade fairs, and international exhibitions to help members connect with potential international buyers and expand their market reach.

8. What role does FIEO play in policy advocacy for the export community?

FIEO actively represents the interests of its members and the broader export community in policy advocacy. They engage with government agencies to address issues related to export regulations and incentives.

9. Can I access FIEO's services and resources if I am not a member?

Some FIEO services and resources are available to non-members, but members often receive preferential access and rates for training programs, events, and publications.

10. How can I stay updated on the latest export policies and regulatory changes through FIEO?

- FIEO regularly updates its members on changes in export policies and regulations through newsletters, workshops, and webinars, ensuring that members are well-informed.

11. How can FIEO assist me in accessing government incentives and schemes for exporters?

FIEO offers guidance to its members in understanding and accessing various government incentives and schemes aimed at promoting exports, ensuring that they can benefit from available opportunities.

12. What networking opportunities does FIEO provide for its members to connect with other exporters and industry professionals?

FIEO organizes business networking events, seminars, and conferences where members can connect with other exporters, industry experts, and potential business partners, fostering valuable relationships.

13. Can FIEO help me resolve export-related challenges and disputes with government authorities or foreign counterparts?

FIEO can assist members in resolving export-related challenges and disputes, offering expert advice and guidance to navigate complex export issues.

14. What kind of training and skill development programs does FIEO offer to its members?

FIEO provides training and skill development programs covering various aspects of international trade, including export procedures, international marketing, and customs compliance.

15. How can FIEO membership benefit startups and entrepreneurs looking to enter the export business?

FIEO membership is valuable for startups and entrepreneurs as it provides them with access to essential resources, mentorship, and market insights to kickstart their export ventures.

16. What is the role of FIEO in promoting "Brand India" and enhancing the global image of Indian exports?

FIEO actively promotes "Brand India" by supporting Indian exporters in producing high-quality goods and services that meet global standards and by promoting these products in international markets.

17. Can FIEO assist members in exploring and entering new international markets for their products and services?

Yes, FIEO assists members in market exploration and entry into new international markets, providing information on potential markets and helping members develop market entry strategies.

18. Does FIEO provide financial assistance or subsidies to its members for export-related activities?

FIEO does not directly provide financial assistance, but it can guide members to government schemes and financial institutions that offer support for export-related initiatives.

19. How can I access FIEO's resources on understanding and complying with international trade regulations and trade finance solutions?

FIEO members can access these resources through the organization's website and by attending seminars and workshops focused on trade regulations and finance.

20. Who should consider FIEO membership for comprehensive support in their export journey, from start to finish?

- Any individual or business engaged in or planning to start exporting can consider FIEO membership to access comprehensive support, guidance, and resources at every stage of their export journey.

21. What if your product is not covered by any Export promotion Council/Commodity Board etc, should I consider FIEO RCMC?

- In case an export product is not covered by any Export promotion Council/Commodity Board etc., RCMC in respect thereof is to be obtained from FIEO. Further, in case of multi product is yet to be settled, the exporter has an option to obtain RCMC from Federation of Indian Export Organisations (FIEO).

22. How much can be reimbursed if Registration-cum Membership Certificate (RCMC) charges are paid by the first-time MSE exporter to the related Export Promotion Councils (EPCs)?

- Reimbursement is eligible for 75% of the cost paid, with a maximum limit of Rs. 20,000 or actual expenses, whichever is lower. This reimbursement is subject to quarterly reporting by Export Promotion Councils (EPCs).

23. What are the eligibility criteria for the reimbursement of RCMC charges for a first-time MSE exporter?

- To be eligible for reimbursement, the following criteria must be met for first-time registration:

a) The applicant should be registered with Micro and Small Enterprise with valid Udyam Registration.

b) The applicant's Importer Exporter Code (IEC) must not be older than 3 years on the date of the export shipment.

c) Proof of export must be provided, carried out in the same financial year for which RCMC is claimed.

24. What are the documents required to become FIEO Member?

- Factory license/MSME Certificate needed. In case of manufacturer otherwise no need of any documents.

25. What is validity of FIEO Membership.

- RCMC will be effective from 1st April to 31 March